

Hini Arata

DAIFUKU CO., LTD.

www.daifuku.com

Contact:

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Daifuku CSR Report 2017



Today we are doing better than we were yesterday. Tomorrow we will be growing ahead of where we are today.



A Company That Supports Society and the Future



Contents

Message from the President 3
The 80-Year History of Daifuku 5
An 80-Year Chronicle
Products: The Dawn of Material Handling 9
Conveyors Bear the Infrastructure of the Future $\ \dots 11$
Environment: Factories Where Nature and Technologies are in Harmony13
Human Resources: Healthy People Inhabit a Sound Company

A Company That Supports Society and the Future 17

• Editorial policy

In commemoration of Daifuku's 80th anniversary, this CSR Report 2017 looks back at the Daifuku Group's history.

Since its founding 80 years ago, Daifuku has been involved in a variety of activities to contribute to society, to care for the global environment, and to create rewarding workplaces through its business.

This report reveals the words of past company leaders and describes some of the accomplishments of our predecessors.

Front cover

The phrase Hini Arata, which is Daifuku's company creed, comes from the Daxue, or Great Learning, one of the four books of classic Chinese Confucianism. It means to always move forward, filled with a frontier spirit and with a quiet determination to leap forward and grow.

• CSR information disclosure tools and approaches

At Daifuku, we use different tools for different types of readers and objectives to ensure the information we disclose about our CSR and other corporate activities is conveyed to our various stakeholders in a way that is easily understood.

Web version





communication book



The website provides a comprehensive report of non-financial information, and details of various initiatives and other data. www.dafuku.com/sustainability/

Corporate Data

Corporate name:	Daifuku Co., Ltd.		
Principal locations:	 Headquarters: 3-2-11 Mitejima, Nishiyodogawa-ku, Osaka, Japan Tokyo Head Office: 1-2-3 Kaigan, Minato-ku, Tokyo, Japan Shiga Works: 1225 Nakazaiji, Hino-cho, Gamo-gun, Shiga, Japan Komaki Works: 4-103 Komakihara, Komaki-shi, Aichi, Japan 		
Established:	May 20, 1937		
Paid-in capital:	15,016.1 million yen		
Representative:	Masaki Hojo, President and CEO		
Employees:	8,689 (consolidated)		
Consolidated net sales:	320,825 million yen		
Group companies:	56 (9 in Japan and 47 outside Japan) Note: Above figures as of March 31, 2017		

From a behind-the-scenes industry player to a lead role. On the occasion of Daifuku's 80th anniversary, each and every employee brings a renewed determination as we continue toward our goal of sound, sustainable growth.

.....

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Masaki Hojo President and CEO Daifuku Co., Ltd.

As the expectations from society grow, so do our responsibilities

In May 2017, Daifuku marked its 80th anniversary. Over that long history, Daifuku has become a worldclass leader in the material handling systems industry, with more than 8,600 employees across the Group. In fiscal 2016, ended March 31, 2017, the final year of the four-year medium-term business plan, Value Innovation 2017, Daifuku achieved record-high operating income, ordinary income, and net income, and at 7.2%, the operating margin surpassed the initial target of 7.0%. I anticipate that as the environment in which we do business expands, society's expectations to us increase, as does our responsibility to society.

Also, with the growth of e-commerce, our customers in the distribution industry face the pressing issue of how to respond to the needs of consumers who expect to get what they want when they want it. The same issue applies to Daifuku. Being responsible for our customers' distribution systems, I believe that providing solutions that respond to those consumer needs-and thus the needs of society-will be extremely important for us going forward.

Our tradition of responding to the expectations and trust of our customers, an ethic imbued in Daifuku's DNA, continues unceasing.

Looking back at our history since our founding, Japan's first transport system for automated factories that we began work on in the latter half of the 1950s represented a major turning point for the Company. That challenge confirmed for us that material handling was the business domain we should pursue, and established our direction as a company that would contribute to society through that business. On that point, we must not forget the presence of Kenjiro Masuda, who was responsible for leading the Company at the time.

Certainly, the term "CSR" did not exist then. Still, every employee shared a common mission to respond to the expectations and trust of our customers, no matter what. When I was still a junior employee, I felt that sense of mission for myself, when I spoke directly to our president at the time and as I gained experience working on the front lines. This corporate culture, built up by Kenjiro Masuda, can be considered Daifuku's DNA. In a phrase, our DNA might be described as an attitude of "seeing things through"-a singleminded determination to respond to the customer's expectations and trust, and to face even the most difficult challenge head-on. I enjoy going on-site, and go out to talk to our employees whenever I have the opportunity. In doing so, I get the sense that today, this DNA continues to be handed down within Daifuku.

profile

Kenjiro Masuda

Served as president of Daifuku Machinery Works Co., Ltd. from 1947 to 1949 and from 1953 to 1967. He restored Daifuku by transforming it from a manufacturer of forge rolling machinery and cranes in its early years, to handling and conveyor machinery, building the Company's material handling business. Based on collaboration with companies outside Japan, Daifuku established mass production systems using chain conveyors, leaving a lasting mark on the automobile industry and the history of industry in Japan.

The Company went on to bring together its competitors to form the Kinki Material Handling Machinery Association, playing a role in promoting awareness activities involving rationalization and automation of handling and conveying.



Continuing to aim for sustainable growth by advancing our CSR efforts

society.

To fulfill our responsibility to society as a company, it is important that we build a framework that contributes to

Our CSR Action Plan was formulated to provide specific initiatives for promoting our CSR activities. In fiscal 2017, in line with Value Innovation 2020, our new four-year medium-term business plan, we revised this Action Plan, restructuring and integrating our approaches and establishing new targets based on our original six initiatives: I. Provide high quality products and services; II. Strengthen risk management; III. Nurture relationships of trust with our suppliers; IV. Respect human dignity (human rights, labor practices, safety, health); V. Create good relationships with communities, and; VI. Contribute to the environment through corporate activities. Among these, we place great priority in respecting human dignity, with the Company proactive in its efforts to create an environment for developing global talent across the group, inviting affiliate employees to Japan for educating and training, and giving our young employees in Japan the opportunity to gain experience overseas. I believe engagement with our stakeholders is important to further advancing our CSR initiatives. We will work to ensure compliance, and place even greater emphasis on communication as we work to build a relationship of trust with our stakeholders.

I feel the time has come for us to change our perception. The logistics systems that serve as the social infrastructure in supporting peoples' daily lives are moving from being a behind-the-scenes industry player to a lead role. On the occasion of Daifuku's 80th anniversary, each and every employee shall embrace this feeling, as we continue toward our goal of sound, sustainable growth.

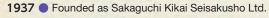
The 80-Year History of Daifuku

1937~2017

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Business and product milestones CSR milestones Global milestones

The pre-war years and post-war recovery era





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1944 Changes company name to Kanematsu Kiko Co., Ltd.

Towards an era of rapid economic growth

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- Daifuku Machinery Works labor union formed
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大福月報

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1945 World War II ends

1956 Outbreak of Minamata disease and

other pollution-borne illnesses in Japan

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- 1955 The first issue of Daifuku Monthly, the Company's internal and external PR magazine, published

Key World

Events

Era of systemization

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- 1959 Chain conveyor system Delivered to Japan's first passenger automobile factory 1



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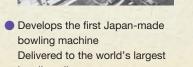


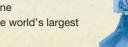
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- bowling machine Delivered to the world's largest bowling alley
- **1964** Hini Arata, established as the company creed







1958 Tokyo Tower completed

1962 Cuban Missile Crisis

1964 Tokyo Olympics held

1960 Color television broadcasts begin

1965 Daifuku Club launched

1966 Rackbuil System

- Japan's first high-rise automated storage and retrieval system (AS/RS) delivered 2
- Saturday afternoons designated Education Days for all employees The foundation of a five-day work week



1967 New Osaka Headquarters building completed Built in time for the Company's 30th anniversary



 Fukuwakai, an information exchange meeting with partner companies, launched

Challenging automatic guide operation

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- Rules on Compensation for Accidents While Commuting introduced in advance of the 1973 revision of the law
- 1973 Bucketbuil System Bucket-type AS/RS developed 5

1968 Black-and-white televisions, refrigerators and

1969 America's Apollo 11 lands on the moon

A bowling boom in Japan

1970 Japan World Exposition (Osaka Expo) held

Sacred Treasures"

washing machines popularized as the "Three

- Fourth-monthly five-day work week introduced
- **1974** Mandatory retirement at age 60 introduced
 - 1973 First oil crisis
 - 1980 Iran-Iraq War
 - **1986** Automobile household penetration rate

 - The "bubble" economy; Equal Employment Opportunity Law enacted

5 Daifuku CSR Report 2017

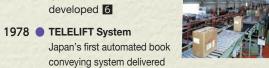
1937

- exceeds 70% in Japan

Green Strategy introduced at Shiga Works and elsewhere. Employees take the initiative in planting trees and weeding



1976 Sorting Master Japan's first steel belt type automated sorter developed 6





Advanced FA^{*1}

- **1980** Daifuku's trolley conveyor plays an active role in major repair of the Great Buddha Hall at Todai-ji Temple, a National Treasure of Japan 7
- Fukuyukai launched as an organization to offer social gatherings for retirees from the Company

1981 • Waxmore 303



Japan's first microcomputer-equipped car wash machine developed

1982 FA systems

Delivered to the world's most advanced motor factory



- 1983 Establishes the first global subsidiary, Daifuku U.S.A. Inc., in Chicago
- **1984** Company name changed to Daifuku Co., Ltd.
- Cleanway, Clean Stocker
- Developed for the semiconductor industry Palletainer becomes first distribution system selected for a Good Design award from METI* 8 *METI: Ministry of Economy, Trade, and Industry

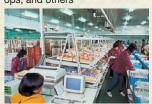
*1FA: Factory Automation

- **1989** The Berlin wall falls, marking the end of the Cold War 1991 The Gulf War; the fall of the Soviet
- **1995** The Great Hanshin Awaji Earthquake

1985 Wins Green Cross Award at the National Industrial Health and Safety Conference

1986 Digital Pick System

Delivered to distribution centers for supermarkets, coops, and others



Establishes Daifuku Mechatronics (Singapore) Pte. Ltd. as an affiliate in Singapore

Expanding business to DA*2 fields, and beyond to SCM*2

1991 - Establishes Daifuku (Thailand) Ltd.

1993 Ramrun-HID

World's first electrified monorail system with non-contact power supply developed



1994 Hini Arata Kan logistics demo center opens



- **1999** With major earthquake, adoption of quake-absorbing AS/RS advances
- 2002 Publishes the Environmental Report 9
- Establishes Daifuku (Shanghai) Ltd. as the first subsidiary in China
- 2003 Introduces new human resources system emphasizing output-oriented evaluation
- Establishes Daifuku Automation (Tianjin) Co., Ltd. in China

2004 E-DIP

An eco-friendly automobile paint line system developed 10

Corporate Code of

Conduct formulated

- Establishes Daifuku Automation (Guangzhou) Co., Ltd. in China
- 2005 Visitors to Hini Arata Kan exceed 200,000

Establishes Jiangsu Daifuku Rixin Automation Co., Ltd., the first production subsidiary in China ²DA=Distribution Automation, *³SCM=Supply Chain Management

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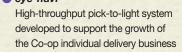
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- 2007 Group company Contec Co., Ltd. listed on the Second Section of Tokyo Stock Exchange
 - U.S.-based Jervis B. Webb joins the Daifuku family
- 2008 Develops DUOSYS superfast mini load AS/RS 11
 - Integrates two Taiwan subsidiaries
- 2009 Integrates three South Korean subsidiaries
- 2010 Environmental Enhancement Manage Committee launched



- Inaugurates hands-on safety training facility at Osaka headquarters
- Revamps six Chinese affiliates and launches Daifuku (China) Co., Ltd.

2011 eye-navi



Baggage Tray System Realizes the world's fastest conveyor speed of 600 m/min





- Formulates Daifuku Environmental Vision 2020
- Establishes U.S. holding company
- Logan Teleflex and its group companies join the Group

- Union

 - **1996** ISO 14001 standard published
- **1997** Ministry of the Environment announces Environmental Reporting Guidelines Great Britain returns Hong Kong to China
- **1999** The euro is introduced as a currency United Nations Global Compact is proposed
- 2003 Irag War Act on the Protection of Personal Information becomes law in Japan

United States

2001

2004 The Niigata Chuetsu Earthquake

Multiple terrorist attacks against the

2008 Major U.S. securities firm Lehman Brothers fails 2011 The Great East Japan Earthquake 2005 Internet penetration rate exceeds 70% in Japan Postal service privatization; Aichi World Expo held; Global financial crisis Kvoto Protocol goes into effect 2009 Start of lay judge system in Japan Restriction of Hazardous Substances (RoHS) 2010 COP 10 Biodiversity Treaty directive comes into force 10th Convention on Biological Diversity (Nagoya) EU Registration, Evaluation, Authorization and Restriction of Chemicals (REACH) regulation comes into force

Evolving from a material handling manufacturer to a value innovator

2012 🔵 audit

An automatic prescription checking system that prevents dispensing errors to build trust between patients and pharmacists



- Delivers a nitrogen purge system
- Daifuku Eco-Products certification program established



- Austria-based Knapp AG becomes an equity-method affiliate
- Hallim Machinery Co., Ltd. of South Korea joins the Group
- U.S.-based Elite Line Services, LLC joins the Group
- Establishes Daifuku (Suzhou) Cleanroom Automation Co., Ltd. in China
- 2013 RFID Tray Return System developed
- Daifuku Shiga Mega Sola has a generating capacity of 4,438 kW, producing 4.3 million kWh annually



- U.S.-based Wynright Corporation joins the Group
- 2014 Area Management System developed
 - Develops the superfast min load AS/RS, Smart Stocker Quattro



SPDR (pronounced spider) Temporary storage and sortation system for parts developed



Joins the United Nations Global Compact



- Shiga Works recognized with a Green Factory Award from the Kinki METI Bureau
- Formulates Daifuku's CSR policies and action plans
- Hands-on safety training facility opened in the Shiga Works
- New Zealand's BCS Group Limited joins the Group
- 2015 Ranked first in global sales in the material handling industry
- Beceives an honorable mention at the 2015 Environment Personnel Training Awards 12

2016 Tokyo Head Office relocated

D-PAD

World's first wireless battery charging system for electric forklifts developed and put into practical use





hieving sound, sustained growth

- 2017 Recognized as a Health and Productivity Excellent Company 2017 (White 500) by METI 13
- Achieves the top rank in the DBJ* Business Continuity Management Ratings



- *DBJ: The Development Bank of Japan ● Guinness World Records^{™*} title set on date of 80th anniversary
- A chain of origami sculptures in the shape of the peregrine falcon set a new world record

*Guinness World Records[™] is a registered trademark of Guinness World Records Limited



- Television broadcasts switch to terrestrial digital broadcasting in Japan
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- 2015 Sustainable Development Goals (SDGs) adopted
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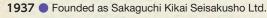
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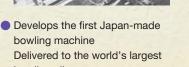


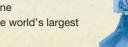
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High-throughput pick-to-light system developed to support the growth of the Co-op individual delivery business

Baggage Tray System Realizes the world's fastest conveyor speed of 600 m/min



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Daifuku CSR Report 2017 8

Becoming an all-around material handling machinery provider

Kenjiro Masuda

President of Daifuku Machinery Works Co., Ltd. (1947-1949, 1953-1967)

In 1947, in the post-World War II turbulence, Kenjiro Masuda was seeking a direction for the company, and decided to bet the company's future on modernizing material handling, which had largely relied on human power.

He wrote a marketing policy titled, "Becoming an All-Around Material Handling Machinery Provider." That year became "Year One of Material Handling" at Daifuku.

From human power to machines Modernization of material handling

Until around the 1940s, most materials were handled by stevedores who carried cargoes on their shoulders. Daifuku introduced material handling machinery designed to reduce physical burdens and enhance productivity.

Machinery such as the Stacker, a lift that could stack bags in high places, the Piler, a portable conveyor system for stacking cargoes high or low, and the Bulkveyor, a conveyor developed through technical partnership with Buhler Brothers of Switzerland, all delivered outstanding performance in the traditionally labor-intensive handling of grain and cement, making Daifuku popular among a wide range of industries.



Cargo terminal overflowing with loads (photo credit: Museum of Logistics)



Stevedores carrying cargo (photo credit: Museum of Logistics)



The first Bulkveyor installed

The "living" warehouse brings a revolution in distribution

Into the 1960s, economic recovery also brought the development of technology for transport, handling, and storage. Meanwhile, processing of cargo at the point of shipment failed to keep up with such advances, and mountains of cargo piled up awaiting shipment became a common sight.

Around that time, Daifuku, which had begun exploring new fields after its success with conveyors, developed the Rackbuil, a pioneering automated warehousing technology. In 1966, Daifuku delivered the first Rackbuil System to

Matsushita Electric Industrial (now Panasonic Corporation), and orders poured in from the automobile, textile, and other industries. The Rackbuil, which became a part of their production lines as a "moving, living warehouse," was called a revolutionary development that changed the conventional concept of the warehouse, and in no time grew to become a core product for Daifuku.



The Rackbuil installed in a Matsushita Electric Industrial facility

Seventy years have passed since then-president Masuda decided to embark on becoming a material handling machinery manufacturer. Today, Daifuku enjoys the industry's top sales as a material handling systems supplier, and has contributed to the modernization of material handling by anticipating the future and responding to the diversifying needs of its customers.

Even today, this "all-around" spirit lives on in its current business model, which provides solutions for a diverse range of industries and fields that go beyond material handling.

Providing quality products and services in response to advancing material handling needs

Since 2000, Daifuku has provided its customers with integrated services that encompass everything from proposals for logistics strategies to maintenance of distribution centers and other facilities.

In the logistics field, the shift to high-mix, low-volume handling accelerated, leading to the rapid widespread rise of supermarkets, convenience stores and home delivery services, and manufacturers, wholesalers and those in other industries were faced with an increasing need for material handling systems in response to the shift to highfrequency, small-lot shipping. Introduction of automated warehouses, picking systems and conveyors developed



This cutting-edge distribution center pursues the automation of wholesale operations where possible. Automated equipment can resolve labor shortages and reduce distribution costs.

An 80-Year Chronicle: Products



High-throughput pick-to-light system This high performance pick-to-light system allows individual delivery services to achieve efficient and accurate picking.

by Daifuku has made work more efficient and has met the expectations of its customers.

Responding to a reduced labor force with cutting-edge automated systems

Distribution centers are expected to address a number of issues, primarily shortened lead times, improved shipping accuracy and quality, and reduced costs. These need to be resolved not as individual issues, but by linking them together to improve performance levels across the board. A logistics system that can resolve these multiple issues simultaneously can offer same day ordering and delivery, and eliminate shortages or excess stock, creating a system that can offer a wide range of goods and deliver customers what they need when they need it.

In addition, with Japan's falling birthrate and rapidly aging society, every industry in Japan today faces severe labor shortages. Labor costs have risen over the past several years, and industries are competing for workforce. By automating the distribution centers, Daifuku contributes to enhancing customer productivity.

In time, a need will arise, even where none exists today

Kenjiro Masuda

In 1955, the motorization of Japan quickly accelerated.

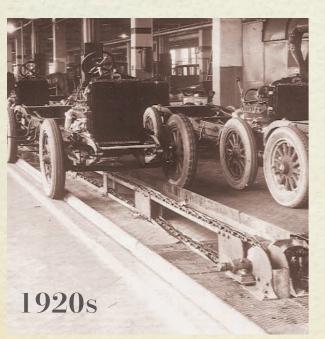
"Conveyors will no longer be simply for carrying objects from one place to another. They will be systematized and gain increasingly advanced functions.

Even if they do not sell well now, the day when they are needed is sure to come." Convinced of this, Masuda looked to U.S.-based Jervis B. Webb Company (Webb, now part of the Daifuku Group) for advanced system technology, gaining an opportunity to leap forward.

The Webb conveyor that supported mass production of the Ford Model T, the "peoples' car"

Automobiles were previously out of reach for any but the wealthy. However, the advent of the Ford Model T, introduced through a new production system of full-scale assembly lines using conveyors, made them attainable for the general public.

The chain conveyor delivered by Webb to Ford would go on to support a mass production system that enabled Ford to produce a record 15 million Model T cars.



Mass production of the Ford Model T



Delivered to Japan's first passenger automobile factory Taking advantage of delivering a chain conveyor to Toyota Motor's Motomachi Factory, Daifuku enhanced its reputation by responding to a variety of requirements.

Achieving dramatic growth by staking the future of the company on motorization

In the latter half of the 1950s, the Japanese economy shifted to a period of unprecedented growth, bringing with it rapid motorization. In 1957, Daifuku, which had formed a technical partnership with Webb, was approached by Toyota Auto Body about delivering a chain conveyor to its new factory. This was the moment when all the hard work, the many different obstacles overcome in the belief that the age of the conveyor would eventually arrive, came to fruition. Subsequently, Daifuku received a series of orders for largescale projects, including for Toyota Motor's (now Toyota Motor Corporation) first passenger car factory, and for Toyo Kogyo's (now Mazda Motor Corporation) new factory.

With this rapid growth, Daifuku would move on to do business exclusively as a material handling system manufacturer.



Forged rivetless chain

Today, Daifuku technology is used in a wide number of products that support society's infrastructure, not only automobiles, but hospitals, airports and other facilities.

As Masuda foresaw, as systems grew more advanced, material handling technology would widen its role in a variety of industries and applications, and today, is a vital part of society.

Becoming a power behind the scenes of the social infrastructure supporting industry and everyday lives

Daifuku's material handling technology plays a role not only in factories and production sites, but is found throughout society's infrastructure, including storage of medical equipment and medicine in hospitals, and in baggage handling systems at airports, among others.

Methods for moving goods are as varied as the goods themselves, and requirements differ from one customer to the next. As needs have changed with the times, Daifuku has strived to identify those needs, refine its technology and respond to its customers' expectations. Daifuku continues to pursue advanced material handling technology to support society.

2001



In response to the growing size of semiconductor wafers and the need for miniaturization, Daifuku supports production lines with transport systems

iconductor production

incorporating the latest technology



Solutions for airports worldwide Daifuku's airport technologies play a role in ensuring safe, secure, comfortable air travel, with belt conveyors, tilt-tray systems, and automated bagaae check-in systems.

An 80-Year Chronicle: Products



Automobile assembly line systems Conveyor systems allow for flexible configuration so that chassis transport height can be adjusted to the height of the worker, providing optimal ergonomics.



Solutions for hospitals

Automated warehouse systems and vertical carousels, combined with automatic guided vehicles, can automate the storage, supply and collection of surgical instruments and help hospitals save space.



Plans for construction of an industrial park

Toshio Hirosawa

President of Daifuku Machinery Works Co., Ltd.

Daifuku's longtime dream was to have a highly productive, employee-focused factory in an environment rich in nature.

In 1970, the Company acquired 1.2 million square meters of land in Shiga Prefecture, Japan, and began construction of an industrial park that would become the Hino Plant (now the Shiga Works).



Construction progresses at the Hino Plant, a welcoming place surrounded by lush greenery

A factory appreciated by its community, that raises the spirits of its employees

Daifuku acquired extensive land for a factory on the eastern shore of Lake Biwa. The objective was to achieve its vision for an industrial park, a production site that would co-exist with the natural environment, emphasize its ties with the local community, and foster a productive nature amongst its employees.

At the groundbreaking ceremony, Toshio Hirosawa, thenpresident, said that he hoped the factory would be appreciated by the community, and raise the spirits of employees. This largescale, long-term vision gradually but steadily took shape.



974

Green Strategy To improve team spirit within the Company, employees themselves did everything from weeding, clearing, and preparing the industrial site to transplanting trees.



Signing ceremony for purchase of the industrial site Then-president Hirosawa at the signing ceremony held on January 31, 1970 in the meeting hall of the Hino Town assembly.

The vision then-president Hirosawa laid out at the time of construction continues to be followed today, and the Shiga Works grew to become the world's largest material handling site, with a total of 11 factories. Going forward, Daifuku will continue to work toward achieving a sustainable society, devoting itself to trusted manufacturing and a rich natural environment.



Creating a site where manufacturing and the natural environment co-exist

Hini Arata Kan logistics demo center opened in 1994. It serves not only as a development and production site, but also plays an important role in business by providing a place to communicate with customers.

In 2006, a factory with a high-rise research facility was completed. In the 2010s, under Daifuku's Environmental Vision 2020 (formulated in 2011), 2013 saw the installation of the Mega Solar power plant at the Shiga Works, the largest such installation in Shiga Prefecture at the time. In 2014, Daifuku launched the *Yui* Project*, activities to protect biodiversity. These efforts enabled Daifuku to achieve its vision of an industrial park where manufacturing and preservation of the natural environment co-exist.

The abundance of nature at the Shiga Works has raised employee awareness of the environment, and has led to the development of environmentally friendly Eco-Products and the promotion of environmental protection activities.

*Yui means to "bring together," and the project refers to activities to bring together "water with greenery, people with nature, and people to people."



Daifuku Shiga Mega Solar 17,752 solar panels are installed on grounds measuring about 52,000 square meters. With a generating capacity of 4,400 kW, it produces 4,3 million kWh annually.

High-rise research facility The 45-meter-high R&D tower is a local landmark, in which various tests of durability and innovative technology are conducted on the 40-meter-tall stacker crane.

An 80-Year Chronicle: Environment

Shiga Works today

1994



World's largest logistics demo center, Hini Arata Kan, opens On display are 400 items, 150 categories of material handling systems and equipment that represent Daifuku's technology and expertise.

2014





2006

Yui no Mori was developed as part of efforts to protect biodiversity. In addition to protecting the indigenous species, Yui no Mori is used as a place of learning, both inside and outside the Company.

Flowers for their colors, people for their hearts

Osamu Sato President of Daifuku Machinery Works Co., Ltd.

Then-president Sato quoted these words from an old poem. "Flowers are meant to be enjoyed for their colors; people should be judged by their hearts. If managers know their subordinates' hearts, they will learn to value them, and themselves as well. We must not forget that before we are businesspeople, we are human." This desire to nurture people is carried on today.



Revolutionary programs ahead of their times

In the 1960s and 1970s, Daifuku introduced a number of revolutionary programs, including full employee status and monthly salaries for all personnel (1965), a five-day work week (1969), and mandatory retirement at 60 years of age (1974). In 1984, Daifuku launched "*Hatsuratsu* Trim," a health and wellbeing campaign to encourage good health through habitual exercise and sports, and established its Lifecycle Plan (LCP) consulting office for employees seeking advice on everyday problems from when they are hired to the time they retire.

The Company built deeper ties between its employees by enhancing their benefits program with athletic events, softball games, summer festivals and other events held around Japan. Then-president Sato was active in creating opportunities to speak with junior employees, and his open approach to employee relations won him their respect and confidence.

Thanks to the efforts of its people, Daifuku was able to overcome the post war turbulence and other challenges,



Daifuku's playing field Located adjacent to the Komaki Plant (now the Komaki Works) The President's Cup softball tournament was held to commemorate the opening of the field.

Then-president Sato speaking with junior employees

enabling the Company to build a culture that valued people early on. In 1986, based on his long-held belief that, "Ultimately, management comes down to how well you value the people in your organization," Sato organized his approach to comprehensive employee welfare centered around the concepts of an abundant life, a rewarding life, and a life free of uncertainty.



Full five-day work week The second Saturday of each month was designated a day off. In 1971, two Saturdays a month, and in 1973 four Saturdays a month were designated days off (from the in-house newsletter at the time).



1974

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Today, a company founded in 1937 with just 150 employees is now a global enterprise with more than 8,000 employees. This is also the history of challenge at a company that, in the 80 years since its founding, and through repeated trial and error, took on advanced initiatives and systemic reforms, both for the development of its business and for the growth of its employees. President Sato's spirit of comprehensive welfare lives on today.

A diverse and positive culture opens a path to the future

In 2003, Daifuku introduced a new human resources system emphasizing not only results, but process. This helped further solidify the diverse and positive culture that is such an important foundation in enhancing employees' motivation, sense of reward and willingness to take on challenges, in enriching communication between supervisors and their subordinates, and in developing human resources at Daifuku.

With changes in the structure of industry and in the workplace environment, mental health has also become a social issue. As the number of employees feeling mentally unwell began to rise, in 2006 Daifuku established an organization-wide Mental and Physical Health Promotion Committee, led by management. Its efforts focused on creating a lively, positive workplace environment through a variety of health promotion measures and events based on various health-related issues.

The Company also works to create comfortable, healthy workplaces while ensuring safety, with the goal of enhancing the working and private lives of each employee. These efforts to achieve work-life balance through labor, safety, and health are highly lauded outside the company as well.



Multi-purpose ground A new welfare facility was established at the Shiga Works with the goal of promoting employee health and greater communication between employees

Healthy People

2006

Mental and Physical Health Promotion Committee

Events and seminars open to all were held as part of efforts to create a safe, reassuring workplace and promote good health.

Measure 1

Mental

Line care, which offered guidance to managers and supervisors on looking after their staff, and self-care handbooks were created. Mental health sessions were conducted using these handbooks.





Measure 🥑 Physical

Employees exercising at their desks. This creates opportunities for making exercise a habit and for creating awareness of good health.



Measure 8

Diet

Food education with lunch. Participants enjoy health-conscious lunches while learning from talks by nutritionists.





2010



Anzen-Taikan Dojo hands-on safety training facilities

These facilities provide simulated experiences of the dangerous work involved in equipment installation and other jobs. It comprises various themes, including falls, electric shocks, and fire among others.



Recognized as a Health and Productivity Excellent Company 2017 (White 500) by METI The Ministry of Economy, Trade and

The Ministry of Economy, Trade and Industry's Health and Productivity Management Organization 2017 (White 500) award recognizes companies whose health management practices are particularly outstanding, based on initiatives aligned with regional health issues and health promotion efforts put forward by the Nippon Kenko Kaigi (Japan Health Council).

A Company That Supports Society and the Future

CSR Action Plan Revised

As Daifuku marks its 80th anniversary in 2017, it has established Value Innovation 2020, a new four-year medium-term business plan, along with a revised **CSR** Action Plan.

The six initiatives set out in Daifuku's CSR formulated in 2014 will continue to serve as pillars of the plan; while some specific initiatives reflect societal trends, KPIs*, targets and scope have been set for every item.

Daifuku will further extend its CSR activities by putting the Action Plan into practice, with the goal of achieving a sustainable society in 2020, the ultimate deadline for these targets, and beyond into the future.

*Key Performance Indicators: A quantitative performance evaluation index that measures target achievement.

Details of the CSR Action Plan are available on our website at: www.daifuku.com/sustainability/management/plan/

2020 Targets: Global

😑 2020 Targets: Japan

Initiatives I through VI include main KPIs and numerical targets.

