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> (Stock Exchange Code: 6383) June 9, 2020

To Shareholders with Voting Rights:

Hiroshi Geshiro President and CEO Daifuku Co., Ltd. 3-2-11 Mitejima, Nishiyodogawa-ku Osaka, Japan

NOTICE OF

THE 104TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

You are hereby notified that the 104th Ordinary General Meeting of Shareholders of Daifuku Co., Ltd. (the "Company") will be held for the purposes described below.

To prevent the spread of the novel coronavirus (COVID-19), we recommend that you refrain from attending the meeting in person and exercise your voting rights in advance in writing or via the Internet, etc. For exercising such voting rights, please review the attached Reference Documents for the General Meeting of Shareholders and, following the guidance below, exercise your voting rights no later than 5 p.m. on Thursday, June 25, 2020, Japan time.

- 1. Date and Time: Friday, June 26, 2020, at 1 p.m. Japan time
- 2. Place: The Company's headquarters, 3-2-11 Mitejima, Nishiyodogawa-ku, Osaka, Japan

3. Meeting Agenda

Matters to be reported:

- The Business Report, the Consolidated Financial Statements for the Company's 104th Fiscal Year (April 1, 2019 – March 31, 2020) and the results of audits by the Accounting Auditor and the Audit & Supervisory Board of the Consolidated Financial Statements
- Non-Consolidated Financial Statements for the Company's 104th Fiscal Year (April 1, 2019 – March 31, 2020)

Proposals to be resolved:

Proposal 1. Partial Amendments to the Articles of Incorporation Proposal 2. Election of Eight (8) Directors Proposal 3. Election of One (1) Audit & Supervisory Board Member

Other Matters Regarding This Notice of Convocation

Pursuant to the relevant laws and regulations and the provision of Article 16 of the Articles of Incorporation, "Consolidated Statement of Changes in Equity and Notes to the Consolidated Financial Statements" and "Non-consolidated Statement of Changes in Equity and Notes to the Non-consolidated Financial Statements" are disclosed on the Company's website (https://www.daifuku.com/jp/ir/stock/shareholders/) and are not included in the attached documents that concern the matters to be reported.

Should any amendments occur to the Reference Documents for the General Meeting of Shareholders, the Business Report, the Consolidated Financial Statements and/or the Non-consolidated Financial Statements by the day before the Meeting's date, the amended documents will be posted on the Company's website (<u>https://www.daifuku.com/jp</u>/).

Guidance on the Exercise of Voting Rights

• Attending the Meeting

When attending the Meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk. To save paper resources, you are kindly requested to bring this Notice. Please come by 1 p.m. on Friday, June 26, 2020, Japan time.

- Exercise of voting rights in writing Please indicate your vote for or against the proposals on the enclosed Voting Rights Exercise Form and return it by mail so that it arrives no later than 5 p.m. on Thursday, June 25, 2020, Japan time.
- Exercise of voting rights via the Internet, etc. If you choose to exercise your voting rights via the Internet, etc., please exercise your voting rights no later than 5 p.m. on Thursday, June 25, 2020, Japan time.

If you have exercised your voting rights both in writing and via the Internet, etc., only the vote via the Internet, etc. shall be deemed effective. If you have exercised your voting rights more than once via the Internet, etc., or both via PC and cell phone, only the last vote shall be deemed effective.

When connection fees charged by Internet service providers, telecommunication fees (call charges) charged by telecommunications carriers, etc. for using the Internet are required, they shall be borne by shareholders.

Proposals and References

Proposal 1: Partial Amendments to the Articles of Incorporation

With a view to responding to new business models, etc. in line with technological evolution, the Company proposes that items be added to Article 2 (Purposes) of the current Articles of Incorporation, and subsequent Articles be renumbered in line with the addition.

Description of the amendments is as follows:

(Amended parts are underlined.)

Current	Proposed amendments
 Article 2 (Purpose) The Company shall be organized for the purpose of engaging in the following businesses: Manufacture and sale of machinery, equipment, electric machines, and apparatuses; Installation of the said machinery and equipment, civil engineering work, and the sale of accompanying facilities thereof; Architectural engineering, the supervision of construction, and contract construction; Cargo transport handling; Real-estate leasing; and (Newly established) (Newly established) Any businesses relating to those listed in the above. 	 Article 2 (Purpose) The Company shall be organized for the purpose of engaging in the following businesses: 1. Manufacture and sale of machinery, equipment, electric machines, and apparatuses; 2. Installation of the said machinery and equipment, civil engineering work, and the sale of accompanying facilities thereof; 3. Architectural engineering, the supervision of construction, and contract construction; 4. Cargo transport handling; 5. Real-estate leasing; 6. Creation, manufacture and sale of systems, software, intangible merchandise and goods, etc. and provision of other services; 7. Personnel dispatching; and 8. Any businesses relating to those listed in the above.

Proposal 2: Election of Eight (8) Directors

The term of office of all eleven (11) Directors will expire at the conclusion of the Meeting. The Company therefore proposes the election of eight (8) Directors.

Regarding the policy and process of electing nominees for Director, the Company submits the names of qualified persons who would be able to fulfill the duties and responsibilities to the Advisory Committee as those who could assume the fiduciary responsibility entrusted by the shareholders in view of their respective personality and insight, and the Board of Directors made final decision on such persons as nominees.

The nominees for Director are as follows. Four (4) Internal Directors contribute to achieving operating performance by leveraging their abundant experience in charge of their respective business fields. Four (4) Outside Directors contribute to improving management transparency and protecting stakeholders' interests based on their valuable expertise in accounting, legal affairs, corporate management, etc.

Nominee No.	Na	me	Current positions and major duties in the Company	Attendance rate at meetings of the Board of Directors (number of attendance) for the fiscal year ended March 31, 2020
1	Hiroshi Geshiro	Reappointed	President and Chief Executive Officer (CEO)	100% (18/18 times)
2	Shuichi Honda	Reappointed	Director, Senior Managing Officer, President and CEO of Daifuku North America Holding Company	100% (18/18 times)
3	Seiji Sato	Reappointed	Director, Managing Officer, Cleanroom Global Business Head	100% (18/18 times)
4	Toshiaki Hayashi	Newly Appointed	Managing Officer, Automotive Global Business Head	-
5	Yoshiaki Ozawa	Reappointed Outside Director, Independent Officer	Outside Director	100% (18/18 times)
6	Mineo Sakai	Reappointed Outside Director, Independent Officer	Outside Director	89% (16/18 times)
7	Kaku Kato	Reappointed Outside Director, Independent Officer	Outside Director	100% (13/13 times)
8	Keiko Kaneko	Reappointed Outside Director	Outside Director	100% (13/13 times)

(Notes)

1. A total of 18 (12 ordinary and 6 extraordinary) Board of Directors meetings were held during the

fiscal year ended March 31, 2020. In addition, Mr. Kaku Kato's and Ms. Keiko Kaneko's attendance rate covers his or her attendance at ordinary and extraordinary Board of Directors meetings held after June 21, 2019, the day they assumed the office.

The following Global Operations were renamed on April 1, 2020, as follows.
 FA&DA Global Operations → Intralogistics Global Business
 eFA Global Operations → Cleanroom Global Business
 AFA Global Operations → Automotive Global Business
 ATec Global Operations → Airport Global Business
 AWT Global Operations → Auto Wash Global Business

No.	Name (Date of birth)		r summary, positions and duties in the Company icant concurrent positions outside the Company)	Number of the Company's shares held
1	Hiroshi Geshiro (June 13, 1958) Reappointed	April 1983 April 2012 April 2014 April 2015 June 2015 April 2016 April 2018	Joined Daifuku Machinery Works Co., Ltd. (now Daifuku Co., Ltd.) Corporate Officer General Manager of the Sales Division, FA&DA Operations Managing Officer General Manager of FA&DA Global Operations General Manager of FA&DA Operations Director, member of the board, Managing Officer General Manager of the International Division, FA&DA Operations President and CEO (to present)	9,800
	mainstay material and overseas. The judgement that h strategy toward fu	ro has abundar handling syste Company rea e is qualified fo urther business	tor] Int experience and a good track record in the field of tems for general manufacturers and distributors in Japan popoints him as a nominee for Director based on its for this position as he endeavors to realize the Group a growth and the improvement of operating the key role in the decision making in the Group	

No.	Name (Date of birth)		summary, positions and duties in the Company ant concurrent positions outside the Company)	Number of the Company's shares held
2	extensive internat him as a nominee position as he has Technologies busi	President and C nation as Directo a has been involv ional experience for Director bas been in charge ness, as well as s	Joined The Dai-Ichi Kangyo Bank, Limited (now Mizuho Financial Group, Inc.) Executive Officer and General Manager of Business Administration Division, Corporate Officer of Corporate Banking Unit, and General Manager for Human Resource Management Division, Mizuho Corporate Bank, Ltd. Managing Director and Chief Strategy Officer Chief Risk Officer, Chief Operations Officer, Mizuho Corporate Bank, Ltd. Joined Daifuku Co., Ltd. as a corporate adviser Director, member of the board, Managing Officer COO of Corporate Affairs General Manager of the Corporate Social Responsibility Division General Manager of the Business Continuity Plan Promotion Division Director, Senior Managing Officer (to present) General Manager of the Global Strategy Department General Manager of the Corporate Business Development Division General Manager of ABH Global Operations General Manager of ATec Global Operations General Manager of ATec Operations General Manager of ATec Operations General Manager of ATec Operations General Manager of ATec Operations General Manager of The Corporate Business Development Division General Manager of ATec Operations General Manager of ATec Operations General Manager of ATec Operations General Manager of ATec Operations General Manager of The Corporate Holding Company (to present) ncurrent positions CEO of Daifuku North America Holding Company rr] ved in the management of a megabank and has with a good track record. The Company reappoints ed on its judgement that he is qualified for this of establishing management strategies and Airport serving as the chief executive of the Company's this year, based on the aforesaid experience and	10,700

No.	Name (Date of birth)		summary, positions and duties in the Company ant concurrent positions outside the Company)	Number of the Company's shares held
3	management con panel display facto	abundant exper cerning the mat ories in Japan ar	Joined Daifuku Machinery Works Co., Ltd. (now Daifuku Co., Ltd.) General Manager of the Semiconductor Division, eFA Operations Director, member of the board Managing Officer with an introduction of corporate officer system General Manager of eFA Global Operations General Manager of eFA Operations Director, Managing Officer (to present) Cleanroom Global Business Head (to present) Cleanroom Division Manager (to present) Or ience and a good track record in business erial handling systems for semiconductor and flat- nd overseas. The Company reappoints him as a s judgement that he is qualified for this position for the	42,400

No.	Name		r summary, positions and duties in the Company	Number of the
	(Date of birth)	(Signif	icant concurrent positions outside the Company)	Company's shares held
4	management con Company and its	shi has abunda cerning the ma overseas subsi	Joined Daifuku Machinery Works Co., Ltd. (now Daifuku Co., Ltd.) Corporate Officer, General Manager of the Production Division, AFA Operations Chairman of Daifuku (China) Automation Co., Ltd. Managing Officer (to present) Automotive Global Business Head (to present) Automotive Division Manager (to present) tor] ant experience and a good track record in business aterial handling systems for automobile factories at the diary. The Company appoints him as a nominee for that he is qualified for this position for the above	3,700

No.	Name (Date of birth)		summary, positions and duties in the Company ant concurrent positions outside the Company)	Number of the Company's shares held
5	Yoshiaki Ozawa (May 31, 1954) Reappointed Outside Director, Independent Officer Period of service as Outside Director: Six (6) years	Professor of De University	Joined PricewaterhouseCoopers (PwC) Osaka Office Joined Chuo Accounting Corporation Osaka Office Registered as a Japanese certified public accountant (CPA) Worked at Coopers & Lybrand New York Office Registered as a U.S. CPA (New York) Senior partner, Chuo Shinko Audit Corporation National director overseeing Japanese clients in the U.S at the PwC New York Office Joined PwC Aarata Senior partner, PwC Aarata Specially-appointed professor at Kansai University Professor of Faculty of Business Administration at St. Andrew's University (to present) Left PwC Aarata Outside Director of Daifuku Co., Ltd. (to present) Outside Audit & Supervisory Board Member, Daido Life Insurance Company (to present) Substitute Director (Audit and Supervisory Committee Member), Sakai Heavy Industries, Ltd. (to present) Dean of Graduate School of Business Administration at St. Andrew's University (to present) Director of Career Center at St. Andrew's University (to present) mcurrent positions epartment of Business Administration at St. Andrew's & Supervisory Board Member, Daido Life Insurance	

[Reasons for nomination as Outside Director]
Mr. Yoshiaki Ozawa has considerable knowledge in financial and
accounting matters and experience working abroad for about six
years. As a university professor teaching accounting, he has been
working on a research centering on the concept of audit evidence in
the analysis of financial statements.
His abundant experience and extensive knowledge make us
confident that he is capable of fulfilling the duties of Outside
Director. To obtain professional advice and counsel from him for
helping us promote globalization of the Daifuku Group and secure
the transparency of management and enhance the supervision
thereof, the Company would like him to continuously assume the
office of Outside Director. Although he has not been involved in
corporate management in a way other than being an outside director
or an outside member of audit & supervisory board, for the above
reasons we believe that he is capable of properly executing the duties
of Outside Director. He once served as a representative partner of
PricewaterhouseCoopers Aarata—the Accounting Auditor of the
Company, but since he resigned from said audit firm in September
2012, there have been no business transactions between him and the
Company. Accordingly, he satisfies the requirements set forth in the
"Independence standards for outside directors and outside members
of the Audit & Supervisory Board" stipulated by the Company (page
23). The Company designated him as an independent officer as
stipulated by the rules of the Tokyo Stock Exchange and provided
such notification thereto. If he is reappointed as originally proposed,
he will remain an independent officer.

2. As Mr. Ozawa is currently an Outside Director of the Company, the Company has a limited liability agreement with him to limit the liability for damages to the amount set by law, pursuant to Article 27 of the Company's Articles of Incorporation. If he is reappointed, the Company will continue said agreement with him.

No.	Name (Date of birth)		r summary, positions and duties in the Company icant concurrent positions outside the Company)	Number of the Company's shares held
6	Mineo Sakai (May 13, 1951) Reappointed Outside Director, Independent Officer Period of service as Outside Director: Two (2) years	-	Joined Kanematsu-Gosho, Ltd. (now Kanematsu Corporation) General Manager of Finance Department, Kanematsu Corporate Officer, General Manager of Finance and Accounting Department, Kanematsu Corporation Director, member of the board of Kanematsu Electronics Ltd. Managing Director, Kanematsu Electronics Ltd. Executive Vice President, Kanematsu Electronics Ltd. Chairman, Kanematsu Electronics Ltd. Chairman and CEO, Kanematsu Electronics Ltd. Director and Senior Adviser, Kanematsu Electronics Ltd. Audit & Supervisory Board Member, KEL Technical Service Ltd. Audit & Supervisory Board Member, Nippon Office Systems Ltd. Audit & Supervisory Board Member, i-NOS Corporation Outside Director of Daifuku Co., Ltd. (to present) Adviser, Kanematsu Electronics Ltd. (to present)	

[Reasons for nomination as Outside Director] Mr. Mineo Sakai has abundant experience and extensive knowledge in corporation management that he has cultivated through the positions as the Chairman and Chief Executive Officer (CEO) of Kanematsu Electronics Ltd. and that makes us confident that he is capable of fulfilling the duties of Outside Director. Kanematsu Electronics Ltd. has an IT infrastructure business as its base and focuses on rapidly growing business areas such as virtualization and security. To obtain his professional advice and counsel from IT perspective, which is an important issue for both the Company and its customers, as well as advice on general management, for helping us secure the transparency of management and enhance the supervision thereof, the Company would like him to continuously assume the office of Outside Director. In addition, he satisfies the requirements set forth in the "Independence standards for outside directors and outside members of the Audit & Supervisory Board" stipulated by the Company (page 23), and it is therefore determined that his independence from the Company is sufficiently ensured. Although there are transactions concerning information and communications, etc. between Kanematsu Electronics Ltd., where he belongs, and the Company, the amount of the transactions is less than 1% of the consolidated net sales of either company. Additionally, neither the Company nor Kanematsu Electronics Ltd. holds the stocks of its counterpart. The Company designated him as an independenc officer as ctinulated by the runes			
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Electronics Ltd. holds the stocks of its counterpart. The Company			
		designated him as an independent officer as stipulated by the rules	
of the Tokyo Stock Exchange and provided such notification thereto.		5	
If he is reappointed as originally proposed, he will remain an			
independent officer.			

2. As Mr. Sakai is currently an Outside Director of the Company, the Company has a limited liability agreement with him to limit the liability for damages to the amount set by law, pursuant to Article 27 of the Company's Articles of Incorporation. If he is reappointed, the Company will continue said agreement with him.

No.	Name (Date of birth)		summary, positions and duties in the Company ant concurrent positions outside the Company)	Number of the Company's shares held
7	Kaku Kato (October 24, 1954) Reappointed Outside Director, Independent Officer Period of service as Outside Director: One (1) year	-	Joined Mitsui & Co., Ltd. General Manager of Legal Division, Mitsui & Co., Ltd. Associate Officer; General Manager of Legal Division, Mitsui & Co., Ltd. Managing Officer; General Manager of Internal Auditing Division, Mitsui & Co., Ltd. Executive Officer; Chief Compliance Officer (CCO) and in charge of Corporate Governance, Health, Safety and Environment (HSE), Mitsui Oil Exploration Co., Ltd. Managing Executive Officer; CCO and in charge of Corporate Governance, Human Resources & General Affairs, HSE, Mitsui Oil Exploration Co., Ltd. Adviser, Mitsui Oil Exploration Co., Ltd. Adviser, Mitsui Oil Exploration Co., Ltd. (to present) Outside Director of Daifuku Co., Ltd. (to present) Visiting Professor of Faculty of Law and Politics at Rikkyo University (to present) Dil Exploration Co., Ltd.	

[Reasons for nomination as Outside Director]
Mr. Kaku Kato has abundant experience and extensive knowledge in
corporation management that he has cultivated through the
positions as Managing Officer of Mitsui & Co., Ltd. and Managing
Executive Officer of Mitsui Oil Exploration Co., Ltd. and that makes us
confident that he is capable of fulfilling the duties of Outside
Director.
The Daifuku Group is increasing its presence and public
awareness as a company providing logistics as a social infrastructure
and is expected from various stakeholders to further fulfill its
corporate social responsibilities. For this, it is important to diversify
the Board of Directors. Mitsui Oil Exploration Co., Ltd. is a global
company actively working on HSE (Health, Safety and Environment:
protecting health and safety of all the people involved in its operation
while preserving the environment). Not only to obtain his professional
advice and counsel concerning the general management but also to
bring in perspectives, which the Company values the most—safety,
ESG (environment, society, governance), compliance and internal
control—the Company would like him to assume the office of
Outside Director to help us secure the transparency of management
and enhance the supervision thereof.
In addition, he fully satisfies the requirements set forth in the
"Independence standards for outside directors and outside members
of the Audit & Supervisory Board" stipulated by the Company (page
23), and it is therefore determined that his independence from the
Company is sufficiently ensured. There is no business transaction
between Mitsui Oil Exploration Co., Ltd., where he belongs, and the
Company. Additionally, neither the Company nor Mitsui Oil
Exploration Co., Ltd. holds the stocks of its counterpart. The Company
designated him as an independent officer as stipulated by the rules
of the Tokyo Stock Exchange and provided such notification thereto.
If he is reappointed as originally proposed, he will remain an
independent officer.

2. As Mr. Kato is currently an Outside Director of the Company, the Company has a limited liability agreement with him to limit the liability for damages to the amount set by law, pursuant to Article 27 of the Company's Articles of Incorporation. If he is reappointed, the Company will continue said agreement with him.

No.	Name (Date of birth)	Career summary, positions and duties in the Company (Significant concurrent positions outside the Company)		Number of the Company's shares held
8	Keiko Kaneko (November 11, 1967) Reappointed Outside Director Period of service as Outside Director: One (1) year	Partner, Anders External Statuto Statutory Audit	Joined Mitsubishi Corporation Registered as an attorney, belonging to Daini Tokyo Bar Association Joined Anderson Mori & Tomotsune Partner, Anderson Mori & Tomotsune (to present) Visiting Associate Professor at Graduate School of Law of the University of Tokyo External Statutory Auditor, Fast Retailing Co., Ltd. (to present) Statutory Auditor, UNIQLO Co., Ltd. (to present) External Statutory Auditor, The Asahi Shimbun Company (to present) Outside Director of Daifuku Co., Ltd. (to present) ncurrent positions on Mori & Tomotsune ory Auditor, Fast Retailing Co., Ltd. or, UNIQLO Co., Ltd. or, UNIQLO Co., Ltd. ory Auditor, The Asahi Shimbun Company	

[Reasons for nomination as Outside Director]
Ms. Keiko Kaneko has experienced working at a trading company and
as an associate professor of a graduate school. Currently as a lawyer,
she is actively involved in areas such as follows.
- Cases of business acquisition, merger, company split, etc.
- General advice on daily transactions and management of
business enterprises and advice on labor disputes
 Advice on regulations in the field of natural resources,
automotive, pharmaceutical and food
The Daifuku Group is increasing its presence and public
awareness as a company providing logistics as a social infrastructure
and is expected from various stakeholders to further fulfill its
corporate social responsibilities. For this, it is important to diversify
the Board of Directors. Her abundant experience and extensive
knowledge make us confident that she is capable of fulfilling the
duties of Outside Director. The Company would like her to assume
the office of Outside Director to help us secure the transparency of
management and enhance the supervision from a professional
perspective. Although she has not been involved in corporate
management in a way other than being an outside director or an
outside member of audit & supervisory board, for the above reasons
the Company believes that she is capable of properly executing the
duties of Outside Director.
Although the Company may outsource individual cases to
Anderson Mori & Tomotsune where she belongs, there is no advisory
contract and the amount of the transactions is less than 1% of the
consolidated net sales of either company. In line with the policy of
Anderson Mori & Tomotsune, the Company will not designate her as
an independent officer as stipulated by the rules of the Tokyo Stock
Exchange. However, she fully satisfies the requirements set forth in
the "Independence standards for outside directors and outside
members of the Audit & Supervisory Board" stipulated by the
Company (page 23), and it is therefore determined that her
independence from the Company is sufficiently ensured.

2. As Ms. Kaneko is currently an Outside Director of the Company, the Company has a limited liability agreement with her to limit the liability for damages to the amount set by law, pursuant to Article 27 of the Company's Articles of Incorporation. If she is reappointed, the Company will continue said agreement with her.

Proposal 3: Election of One (1) Audit & Supervisory Board Member

The terms of office of Audit & Supervisory Board Members Messrs. Tatsujiro Kurosaka and Ryosuke Aihara will expire at the conclusion of the Meeting. The Company therefore proposes the election of one (1) Audit & Supervisory Board Member.

Regarding the policy and process of electing nominees for Audit & Supervisory Board Member, the Company submits the names of qualified persons who would be able to fulfill the duties and responsibilities to the Advisory Committee as those who could assume the fiduciary responsibility entrusted by the shareholders, and the Board of Directors appoints such persons as nominees upon obtaining the accord of the Audit & Supervisory Board.

This proposal has already gained the consent of the Audit & Supervisory Board.

The nominee for Audit & Supervisory Board Member is as follows.

Name (Date of birth)	Career summary and positions (Significant concurrent positions outside the Company)		Number of the Company's shares held	& Supervisory Board (number of
Ryosuke Aihara (March 15, 1952) Reappointed Outside Member of Audit and Supervisory Board, Independent Officer Period of service as Outside Member of the Audit & Supervisory Board: Four (4) years	April 2004 April 2007 June 2015 March 2016 June 2016 June 2016	Tokyo Bar Association (to present)Joined Mori Sogo Law Office (now MoriHamada & Matsumoto)January 1982Partner, Mori Hamada & Matsumoto LawOfficeApril 2004Professor of Graduate School of Law at the University of TokyoApril 2007Adjunct Lecturer of Graduate School of Law at the University of TokyoJune 2015Outside Member of the Audit & Supervisory Board, Nippon Shuppan Hanbai Inc.March 2016Left Mori Hamada & Matsumoto Law OfficeApril 2016Representative, Aihara Law Office (to present) June 2016June 2016Outside Member of the Audit & Supervisory Board of Daifuku Co., Ltd. (to present)Significant concurrent positions		the fiscal year ended March 31,

[Reasons for nomination as Outside Member of the Audit &
Supervisory Board]
Mr. Ryosuke Aihara is a lawyer who for many years has
specialized in corporate governance and compliance—
significant management issues of the Company. The
Company would like him to assume this position in
expectation of obtaining advice and counsel regarding
overall management to secure the legality of management
and enhance the functions of management supervision and
auditing from his professional viewpoint as lawyer. Although
he has not been involved in corporate management in a way
other than being an outside officer, for the above reasons we
believe that he is capable of properly executing the duties of
Outside Member of the Audit & Supervisory Board.
In addition, there are no business transactions between
him or Aihara Law Office and the Company at present.
Despite a delegation agreement between the Company and
Mori Hamada & Matsumoto Law Office, with which he had
been affiliated until March 2016, he did not engage in any
subjects that the Company previously delegated to the law
office. Furthermore, the transaction amount between said law
office and the Company is insignificantly small, less than 1%
of both the annual revenue of the law office and the
consolidated net sales of the Company.
Accordingly, he satisfies the requirements set forth in
the "Independence standards for outside directors and
outside members of the Audit & Supervisory Board"
stipulated by the Company (page 23), and it is therefore
determined that his independence from the Company is
sufficiently ensured. The Company designated him as an
independent officer as stipulated by the rules of the Tokyo
Stock Exchange and provided such notification thereto. If he
is reappointed as originally proposed, he will remain an
independent officer.

2. As Mr. Aihara is currently an Outside Member of the Audit & Supervisory Board of the Company, the Company has a limited liability agreement with him to limit the liability for damages to the amount set by law, pursuant to Article 35 of the Company's Articles of Incorporation. If he is reappointed, the Company will continue said agreement with him

[References] Correspondence to the Corporate Governance Code (the Management Team)

The Daifuku Group has established "Daifuku Corporate Governance Guidelines." The full text of these Guidelines is available on our website. www.daifuku.com/jp/ir/policy/governance (Revised on May 26, 2020)

The purpose of these Guidelines is for the Group to strive to improve its corporate governance so as to ensure its sustainable growth and create corporate value for the medium to long terms, and to continue to improve the effectiveness of its corporate governance in keeping with the spirit of the Company Creed and Management Philosophy.

The main content concerning the management team (directors and corporate officers) are as follows.

<Roles of the Advisory Committee>

- An optional Advisory Committee has been established to strengthen the independence, objectivity and accountability of the Board of Directors' functions on the matters of the nomination or removal and the remuneration of the management team. The Advisory Committee is comprised of representative directors and outside directors and meets at least three times a year.
 - (Note 1) The Advisory Committee is chaired by one of the outside directors.
 - (Note 2) A total of six (6) Advisory Committee meetings were held during the fiscal year ended March 31, 2020.
- The remuneration for the management team will be resolved by the Board of Directors after the Advisory Committee has examined it based on remuneration evaluation criteria and made a report.
- The Advisory Committee shall examine matters such as the proposal of a succession plan, the identification of the qualities required for a successor, and the selection and evaluation of successor candidates, and report its findings to the Board of Directors.
- < Remuneration of management team members>
 - The remuneration for the management team members shall consist of base salary, bonus (a short-term performance-linked compensation), and a performance-linked equity compensation.
 - The remuneration for the management team will be resolved by the Board of Directors after the Advisory Committee has examined it based on remuneration evaluation criteria and made a report.
 - < Appointment, removal and development of senior management members>
 - The Board of Directors shall spend sufficient time actively, continuously supervising the

development of candidates for CEO and other management team members, including the provision of training.

- The CEO shall be appointed by resolution of the Board of Directors following examination by the Advisory Committee based on objective criteria taking the qualities of candidates into consideration.
- If, for example, the incumbent CEO comes to lack the qualities of a CEO he or she possessed at the time of election, the CEO shall be removed by resolution of the Board of Directors following examination by the Advisory Committee based on objective criteria.

<Composition of Board of Directors>

- The Company will continuously examine the ratio of outside directors in light of future changes in the management environment.
- The Board of Directors shall continue to discuss the diversity and size of the overall Board of Directors including gender and international aspects, in consideration of changes in the business environment, the Group's management policies, management plans, among others.

Skill matrix of the Board of Directors after the conclusion of this ordinary general meeting of shareholders (planned)

(Note 3) If all the candidates listed in this notice of the ordinary general meeting of shareholders are elected as proposed, the diversity of the Board of Directors will be as shown in the following table. It will be more balanced, as the gender diversity, which was one of the future issues the Company had in the Corporate Governance Report submitted on November 16, 2018, will be realized.

	Independent (outside officers)	Corporate manage- ment	Knowledge about the Company's business	Overseas assignment	Expertise	Gender
Hiroshi Geshiro		1	1	1		Male
Shuichi Honda		✓ (Bank)	~	1		Male
Seiji Sato		1	1	1		Male
Toshiaki Hayashi		1	1	1		Male
Yoshiaki Ozawa	1			1	Finance/ Accounting	Male
Mineo Sakai	1	✓ (IT company)		√	Finance/ Accounting	Male
Kaku Kato	1	✓ (Trading company, energy)		~	Legal	Male
Keiko Kaneko	1				Legal	Female

(Note 4) Regarding the evaluation of the Board of Directors' effectiveness, the Company has a basic policy of striving for improvements by continuously implementing the PDCA cycle. The Company conducts questionnaire surveys concerning the Board of Directors' effectiveness, using an external organization, taking in the perspective of comparison with other companies.

[References]

Independence standards for outside directors and outside members of the Audit & <u>Supervisory Board</u>

At Daifuku, outside directors and outside members of the Audit & Supervisory Board are considered independent if they do not fall under any of Articles 1 to 5 below.

Article 1

A person who falls or fell under any of the following in the last three years:

- 1) A person who executes business of a company, etc. that is a key customer of Daifuku or whose key business partner is Daifuku (*1)
- 2) A lawyer who belongs to a law firm that has concluded an advisory contract with Daifuku or its subsidiary and who was actually in charge of legal business for Daifuku, a certified public accountant (or a certified tax accountant) who was an accounting auditor or accounting adviser of Daifuku or its subsidiary, or an employee, partner, or staff member who belongs to an auditing firm (or tax accountant corporation) that is an accounting auditor or accounting adviser of Daifuku or its subsidiary and who was actually in charge of the auditing service for Daifuku
- 3) A lawyer, certified public accountant, or certified tax accountant, if not applicable to the above item 2, who provides specialized services, etc. to Daifuku by receiving a large amount (*2) of money or assets other than remuneration for an officer, directly from the company
- 4) An officer or employee of a company, etc. that is a major shareholder (*3) of Daifuku

Article 2

An officer or employee of Daifuku's subsidiary or a person who held such a position during the ten years before being appointed as such status

Article 3

An executive board member or any other person who executes business of an organization that receives donations or grants exceeding a certain amount (*4) from Daifuku (such as a public interest incorporated foundation, a public interest incorporated association, or a non-profit corporation)

Article 4

The spouse or a relative within the second degree of relationship of a person who falls under any of Articles 1 to 3 above, or a relative living together with such a person

Article 5

A person who does not fall under any of Articles 1 to 4 above, but who is deemed likely to have a virtual conflict of interest with Daifuku due to their relationship with the company

(Notes)

- *1: A customer from whom Daifuku received payment of at least 2% of the amount of Daifuku's annual consolidated net sales in the most recent fiscal year, or a business partner who received payment from Daifuku of at least 2% of the amount of its annual consolidated net sales in the most recent fiscal year
- *2: The annual average for the last three years of 10 million yen or more
- *3: A shareholder with 10% or more of the voting rights
- *4: The annual average for the last three years of 10 million yen or more, or 30% of the average total annual expenditure of the organization, whichever is larger