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(Stock Exchange Code 6383) June 6, 2017

# To Shareholders with Voting Rights:

Masaki Hojo President and CEO Daifuku Co., Ltd. 3-2-11, Mitejima, Nishiyodogawa-ku, Osaka, Japan

# NOTICE OF THE 101ST ORDINARY GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 101st Ordinary General Meeting of Shareholders of Daifuku Co., Ltd. (the "Company"). The Meeting will be held for the purposes described below.

If you are unable to attend the Meeting, you can exercise your voting rights in writing or via the Internet, etc. Please review the attached Reference Documents for the General Meeting of Shareholders and, following the guidance below, exercise your voting rights no later than 5 p.m. on Thursday, June 22, 2017, Japan time.

**1. Date and Time:** Friday, June 23, 2017, at 10 a.m. Japan time

**2. Place:** The Company's headquarters building No. 2, Conference Room on 3rd

floor, 3-2-11 Mitejima, Nishiyodogawa-ku, Osaka, Japan

#### 3. Meeting Agenda:

Matters to be reported:

- 1. The Business Report, the Consolidated Financial Statements for the Company's 101st Fiscal Year (April 1, 2016 March 31, 2017) and the results of audits by the Accounting Auditor and the Audit & Supervisory Board of the Consolidated Financial Statements
- 2. Non-consolidated Financial Statements for the Company's 101st Fiscal Year (April 1, 2016 March 31, 2017)

### Proposals to be resolved:

**Proposal:** Election of Ten (10) Directors

# **Guidance on the Exercise of Voting Rights**

- Attending the Meeting
   When attending the Meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk. To save paper resources, you are kindly requested to bring this Notice.
- Exercise of voting rights in writing
   Please indicate your vote for or against the proposals on the enclosed Voting Rights Exercise
   Form and return it by mail so that it arrives no later than 5 p.m. on Thursday, June 22, 2017,
   Japan time.
- Exercise of voting rights via the Internet, etc.
   If you choose to exercise your voting rights via the Internet, etc., please exercise your voting rights no later than 5 p.m. on Thursday, June 22, 2017, Japan time.
- \* If you have exercised your voting rights both in writing and via the Internet, only the vote via the Internet shall be deemed effective. If you have exercised your voting rights more than once via the Internet, etc., or both via PC and cell phone, only the last vote shall be deemed effective.

## **Other Matters Regarding This Notice of Convocation**

Pursuant to the relevant laws and regulations and the provision of Article 16 of the Articles of Incorporation, the Consolidated Statement of Changes in Net Assets and the Notes to the Consolidated Financial Statements, as well as the Non-consolidated Statement of Changes in Net Assets and the Notes to the Non-consolidated Financial Statements, are disclosed on the Company's website (http://www.daifuku.com/jp/ir/stock/shareholders/) and are not included in the attached documents that concern the matters to be reported.

\* Should any amendments occur to the Reference Documents for the General Meeting of Shareholders, the Business Report, the Consolidated Financial Statements and/or the Non-consolidated Financial Statements by the day before the Meeting's date, the amended documents will be posted on the Company's website (<a href="http://www.daifuku.com/jp/">http://www.daifuku.com/jp/</a>).

# **Reference Documents for the General Meeting of Shareholders**

# **Proposals and References**

**Proposal:** Election of Ten (10) Directors

The term of office of all ten (10) Directors will expire at the conclusion of the Meeting. The Company therefore proposes the election of ten (10) Directors.

Regarding the policy and process of electing nominees for Director, the Company submits the names of qualified persons who would be able to fulfill the duties and responsibilities to the Advisory Committee as those who could assume the fiduciary responsibility entrusted by the shareholders in view of their respective personality and insight, and the Board of Directors made final decision on such persons as nominees.

The nominees for Director are as follows. Eight (8) Internal Directors contribute to achieving operating performance by leveraging their abundant experience in charge of their respective business fields. Two (2) Outside Directors contribute to improving management transparency and protecting stakeholders' interests based on their valuable expertise in legal and accounting affairs.

Nominee No.	Name		Current positions and major duties in the Company	Attendance rate at meetings of the Board of Directors (number of attendance) for the fiscal year ended March 31, 2017
1	Masaki Hojo	Reappointed	President and Chief Executive Officer (CEO)	100% (18/18 times)
2	Akio Tanaka	Reappointed	Executive Vice President, Chief Operating Officer (COO)	100% (18/18 times)
3	Mikio Inohara	Reappointed	Executive Vice President, Chief Financial and Risk Officer (CFO and CRO)	100% (18/18 times)
4	Shuichi Honda	Reappointed	Director, Senior Managing Officer, General Manager of Corporate Business Development Division, General Manager of ATec Global Operations	100% (18/18 times)
5	Hidenori Iwamoto	Reappointed	Director, Managing Officer, General Manager of AFA Global Operations	100% (18/18 times)
6	Yoshiyuki Nakashima	Reappointed	Director, Managing Officer, Chairman of Daifuku (China) Co., Ltd.	100% (18/18 times)
7	Seiji Sato	Reappointed	Director, Managing Officer, General Manager of eFA Global Operations	100% (18/18 times)
8	Hiroshi Geshiro	Reappointed	Director, Managing Officer, General Manager of FA&DA Global Operations	94% (17/18 times)

9 Noboru Kashiwagi		Reappointed, Outside Director, Independent Officer Outside Director		100% (18/18 times)	
10	Yoshiaki Ozawa	Reappointed, Outside Director, Independent Officer	Outside Director	100% (18/18 times)	

(Note) A total of 18 (12 ordinary and 6 extraordinary) Board of Directors meetings were held during the fiscal year ended March 31, 2017.

No.	Name (Date of birth)		summary, positions and duties in the Company cant concurrent positions outside the Company)	Number of the Company's shares held	
1	Masaki Hojo (October 2, 1948) Reappointed	April 2008  January 2011  April 2012  April 2014	Joined Daifuku Machinery Works Co., Ltd. (now Daifuku Co., Ltd.) Director, member of the board President of Daifuku America Corporation, an affiliate of Daifuku Co., Ltd. Senior Managing Director COO of Business Support Management COO of Overseas Business Management President of Daifuku Canada Inc., a subsidiary of Daifuku Co., Ltd. Executive Vice President COO of AFA Operations General Manager of AFA Operations Thairman and Co-CEO of Jervis B. Webb Company, an affiliate of Daifuku Co., Ltd. President and Co-CEO COO of Webb Business Chairman and Co-CEO of Daifuku Webb Holding Company (now Daifuku North America Holding Company), a subsidiary of Daifuku Co., Ltd. President and CEO (to present) COO of Production Control COO of Service Control Supervisor of Daifuku North America Holding Company, Daifuku Canada Inc., and Daifuku de Mexico S.A. de C.V., a subsidiary of Daifuku Co., Ltd.	100,800	
	[Reason for nomination as Director] Mr. Masaki Hojo has abundant experience and a good track record in the management of the Company and overseas Group companies as a manager for many years. The Company reappoints him as a nominee for Director based on its judgement that he is qualified for this position as he endeavors to realize the group strategy toward further business growth and the improvement of operating performance and that he plays a key role in the decision making in the Group management.				

No.	Name (Date of birth)	Career (Signific	summary, positions and duties in the Company cant concurrent positions outside the Company)	Number of the Company's shares held	
2	Akio Tanaka (January 19, 1951) Reappointed	April 1973 July 2004 June 2006  April 2010 June 2011 April 2012  April 2013 April 2014	Joined Daifuku Machinery Works Co., Ltd. (now Daifuku Co., Ltd.) Administration Officer with director status Director, member of the board General Manager of the Sales Division under FA&DA Operations Managing Director General Manager of FA&DA Operations Director, Managing Officer with an introduction of corporate officer system Director, Senior Managing Officer COO of FA&DA Operations Senior Managing Director Executive Vice President (to present) COO of all business operations (to present) Supervisor of Daifuku (Thailand) Ltd., Daifuku Mechatronics (Singapore) Pte. Ltd., Daifuku (Malaysia) Sdn. Bhd., and Daifuku (China) Co., Ltd.	22,800	
	[Reason for nomination as Director]				
	Mr. Akio Tanaka has abundant experience and a good track record in business				
	management concerning the Company's mainstay material handling systems for general manufacturers and distributors, and is in a position to supervise the Group's entire				
			Company reappoints him as a nominee for Director		
	·		s qualified for this position for the above reasons.		

No.	Name (Date of birth)	Careei (Signif	r summary, positions and duties in the Company icant concurrent positions outside the Company)	Number of the Company's shares held
3	and serves as CFC achievements in c	has a high level and CRO of the corporate mana	Joined Daifuku Machinery Works Co., Ltd. (now Daifuku Co., Ltd.)  Administration Officer with director status Director, member of the board General Manager of the Business Support Operations General Manager of Finance and Accounting Division Managing Director Chief Financial Officer (CFO) Director, Managing Officer with an introduction of corporate officer system Senior Managing Director CFO and CRO CFO and CRO (to present) Executive Vice President (to present) Supervisor of Daifuku Business Service Corporation, Hiniaratakan Corporation, and Daifuku Manufacturing Technology Co., Ltd. tor] el of knowledge in the accounting and financial fields, ne Group based on his abundant experience and agement. The Company reappoints him as a nominee tent that he is qualified for this position for the above	49,500

No.	Name (Date of birth)		summary, positions and duties in the Company cant concurrent positions outside the Company)	Number of the Company's shares held
4	Shuichi Honda (January 8, 1957) Reappointed	April 1979  March 2006  June 2011  April 2012  June 2013  April 2014  April 2015  April 2016	Joined The Dai-Ichi Kangyo Bank, Limited (now Mizuho Financial Group, Inc.)  Executive Officer and General Manager of Business Administration Division of Mizuho Corporate Bank, Ltd.  Corporate Officer of Corporate Banking Unit General Manager for Human Resource Management Division  Managing Director and Chief Strategy Officer Chief Risk Officer Chief Operations Officer Joined Daifuku Co., Ltd. as a corporate advisor Director, member of the board, Managing Officer COO of Corporate Affairs General Manager of the Corporate Social Responsibility Division General Manager of the Business Continuity Plan Promotion Division Director, Senior Managing Officer (to present) General Manager of the Global Strategy Department General Manager of Corporate Business Development Division (to present) General Manager of ABH Global Operations General Manager of ATec Global Operations (to present)	8,900
	[Reason for nomin		or] Ived in the management of a megabank and has	
			e with a good track record. The Company reappoints	
		•	sed on its judgement that he is qualified for this	
	•	_	blishing management strategies and ATec (Airport based on the aforesaid experience and achievements.	

No.	Name (Date of birth)	Career summary, positions and duties in the Company (Significant concurrent positions outside the Company)		Number of the Company's shares held
5		June 2014  April 2015  nation as Directoroto has abunc	Joined Daifuku Machinery Works Co., Ltd. (now Daifuku Co., Ltd.) President of Daifuku Canada Inc. General Manager of the Sales Division under AFA Operations Director, member of the board Managing Officer with an introduction of corporate officer system Director, Managing Officer (to present) General Manager of AFA (Global) Operations (to present) General Manager of AFA Operations under AFA Global Operations (to present) General Manager of the Sales Division under AFA Operations  [cor] Itant experience and a good track record in business Iterial handling systems for automobile factories at the	13,400
	Company and over for Director based reasons.			

No.	Name (Date of birth)		summary, positions and duties in the Company cant concurrent positions outside the Company)	Number of the Company's shares held
6	Yoshiyuki Nakashima (September 16, 1955) Reappointed [Reason for nomin	Chairman of Dation as Direct	Joined Daifuku Machinery Works Co., Ltd. (now Daifuku Co., Ltd.) Administration Officer with director status Director, member of the board General Manager of the Corporate Social Responsibility Division Managing Officer with an introduction of corporate officer system General Manager of the Business Continuity Plan Promotion Division Chairman of Daifuku (China) Co., Ltd. (to present) Director, Managing Officer (to present)  Concurrent positions Daifuku (China) Co., Ltd.  Or] ensive experience and a good track record in the fields	12,900
	of human resources and general affairs and serves as Chairman of a Group company in China, the world's largest market after Japan and North America. The Company			
		a nominee for	Director based on its judgement that he is qualified for	

No.	Name (Date of birth)		summary, positions and duties in the Company cant concurrent positions outside the Company)	Number of the Company's shares held
7	management con flat-panel display	April 2015  June 2015  nation as Directabundant expendenting the material factories in Jap	Joined Daifuku Machinery Works Co., Ltd. (now Daifuku Co., Ltd.) General Manager of the Semiconductor Division under eFA Operations Director, member of the board Managing Officer with an introduction of corporate officer system General Manager of eFA Global Operations (to present) General Manager of eFA Operations (to present) Director, Managing Officer (to present) tor] Trience and a good track record in business atterial handling systems for semiconductor and an and overseas. The Company reappoints him as a standard specific process.	41,300

No.	Name (Date of birth)		summary, positions and duties in the Company cant concurrent positions outside the Company)	Number of the Company's shares held	
8	Hiroshi Geshiro (June 13, 1958) Reappointed		<del>-</del>	4,800	
	Mr. Hiroshi Geshiro has abundant experience and a good track record in the field of mainstay material handling systems for general manufacturers and distributors in Japan				
	and overseas. The Company reappoints him as a nominee for Director based on its				
	judgement that h	e is qualified fo	or this position for the above reasons.		

No.	Name (Date of birth)	Career (Signific	summary, positions and duties in the Company ant concurrent positions outside the Company)	Number of the Company's
9	Noboru Kashiwagi (February 3, 1942) Reappointed  Outside Director Independent Officer  Period of service as Outside Director: five (5) years	Director of the Funds  [Reasons for no Mr. Noboru Karinternational truniversity profeabundant expethat he is capal obtain professi transparency owe would like him as an inde Tokyo Stock Ex	Joined Mitsubishi Corporation Worked as assistant manager of legal affairs department at Mitsubishi Corporation (Americas) Worked as deputy general manager of legal department at Mitsubishi Corporation Professor at the Institute of Business Law and Comparative Law and Politics of the University of Tokyo Professor of Law at Chuo University Professor emeritus at the University of Tokyo (to present) Professor at Graduate School of Law of Chuo University Director of the Foundation for Civil Dispute Resolution Research Funds (to present) Outside Director of Daifuku Co., Ltd. (to present) Chair of the New National Stadium Project Process Investigation Panel ncurrent positions Foundation for Civil Dispute Resolution Research  comination as Outside Director] shiwagi is familiar with corporate legal affairs and cansaction laws based on his experience as a cassor and working overseas for a trading firm. His carience and extensive knowledge make us confident ble of fulfilling the duties of Outside Director. To onal advice and counsel from him and secure the f management and enhance the supervision thereof, nim to continuously assume the office of Outside uph he has not been involved in corporate  In a way other than being an outside director or an area of the duties of Outside Director. He satisfies the et forth in the "Independence Standards for Outside Dutside Members of the Audit & Supervisory Board" the Company (page 15). The Company designated pendent officer as stipulated by the rules of the change and provided such notification thereto. If he as originally proposed, he will remain an	shares held
		independent o	micer.	

(Notes) 1. There are no significant conflicts of interest between the nominee and the Company.2. As Mr. Kashiwagi is currently an Outside Director of the Company, the Company has a limited liability agreement with him to limit the liability for damages to the amount set by law, pursuant to Article 27 of the Company's Articles of Incorporation. If he is reappointed, the Company will continue said agreement with him.

No. Name (Date of birth)  Career summary, positions and duties in the Company (Significant concurrent positions outside the Company)  July 1978  Joined PricewaterhouseCoopers (PwC) Osaka Office October 1979  Joined Chuo Accounting Corporation Osaka Office August 1982  Registered as a Japanese certified public accountant (CPA)  October 1985  Worked at Coopers & Lybrand New York Office July 1990  Registered as a U.S. CPA (New York)  July 1995  Senior partner at Chuo Shinko Audit Corporation July 2005  Joined the PwC New York Office as the partner overseeing all Japanese clients in the U.S.  July 2007  Joined PwC Aarata  April 2009  Specially-appointed professor at Kansai University  April 2012  Professor at St. Andrew's University (to present)  September  2012  Left PwC Aarata					Number of
(Date of birth) (Significant concurrent positions outside the Company) Company's shares held  July 1978 Joined PricewaterhouseCoopers (PwC) Osaka Office October 1979 Joined Chuo Accounting Corporation Osaka Office August 1982 Registered as a Japanese certified public accountant (CPA) October 1985 Worked at Coopers & Lybrand New York Office July 1990 Registered as a U.S. CPA (New York) July 1995 Senior partner at Chuo Shinko Audit Corporation July 2005 Joined the PwC New York Office as the partner overseeing all Japanese clients in the U.S. July 2007 Joined PwC Aarata January 2008 Senior partner of PwC Aarata April 2009 Specially-appointed professor at Kansai University April 2012 Professor at St. Andrew's University (to present) September 2012 Left PwC Aarata	No	Name	Career s	summary, positions and duties in the Company	
October 1979 Joined Chuo Accounting Corporation Osaka Office August 1982 Registered as a Japanese certified public accountant (CPA) October 1985 Worked at Coopers & Lybrand New York Office July 1990 Registered as a U.S. CPA (New York) July 1995 Senior partner at Chuo Shinko Audit Corporation July 2005 Joined the PwC New York Office as the partner overseeing all Japanese clients in the U.S. July 2007 Joined PwC Aarata January 2008 Senior partner of PwC Aarata April 2009 Specially-appointed professor at Kansai University April 2012 Professor at St. Andrew's University (to present) September 2012 Left PwC Aarata	INO.	(Date of birth)			Company's shares held
(May 31, 1954) Reappointed  Outside Director Independent Officer  Period of service  Outside Director Independent Officer  Period of service  Significant concurrent positions Professor at St. Andrew's University  [Reasons for nomination as Outside Director] Mr. Yoshiaki Ozawa has considerable knowledge in financial and accounting matters and experience working abroad for about six years. As a university professor in the analysis of management, he has		Yoshiaki Ozawa (May 31, 1954) Reappointed Outside Director Independent Officer Period of service as Outside	(Signification (Signi	Joined PricewaterhouseCoopers (PwC) Osaka Office Joined Chuo Accounting Corporation Osaka Office Registered as a Japanese certified public accountant (CPA) Worked at Coopers & Lybrand New York Office Registered as a U.S. CPA (New York) Senior partner at Chuo Shinko Audit Corporation Joined the PwC New York Office as the partner overseeing all Japanese clients in the U.S. Joined PwC Aarata Senior partner of PwC Aarata Specially-appointed professor at Kansai University Professor at St. Andrew's University (to present)  Left PwC Aarata Outside Director of Daifuku Co., Ltd. (to present)  neurrent positions Andrew's University mination as Outside Director] awa has considerable knowledge in financial and teers and experience working abroad for about six ersity professor in the analysis of management, he has nto signs of corporate fraud through the analysis of	Company's shares held
		as Outside Director: three (3) years	financial statem knowledge malduties of Outside from him for he group and secus supervision the office of Outside corporate manalor an outside at capable of properved as a rependarata—the Act resigned from subusiness transatisfies the recent for Outside Direct Supervisory Bo Company design the rules of the	nents. His abundant experience and extensive we us confident that he is capable of fulfilling the de Director. To obtain professional advice and counsel elping us to promote globalization of the Company are the transparency of management and enhance the reof, we would like him to continuously assume the le Director. Although he has not been involved in agement in a way other than being an outside director additor, for the above reasons we believe that he is beenly executing the duties of Outside Director. He once resentative partner of PricewaterhouseCoopers counting Auditor of the Company, but since he said audit firm in September 2012, there have been no ctions between him and the Company. Accordingly, he quirements set forth in the "Independence Standards ectors and Outside Members of the Audit & ard" stipulated by the Company (page 15). The pated him as an independent officer as stipulated by Tokyo Stock Exchange and provided such notification reappointed as originally proposed, he will remain an	

(Notes) 1. There are no significant conflicts of interest between the nominee and the Company.

2. As Mr. Ozawa is currently an Outside Director of the Company, the Company has a limited liability agreement with him to limit the liability for damages to the amount set by law, pursuant to Article 27 of the Company's Articles of Incorporation. If he is reappointed, the Company will continue said agreement with him.

#### [References]

# <u>Independence Standards for Outside Directors and Outside Members of the Audit & Supervisory Board</u>

At Daifuku, outside directors and outside members of the Audit & Supervisory Board are considered independent if they do not fall under any of Articles 1 to 5 below.

### Article 1

A person who falls or fell under any of the following in the last three years:

- 1) An officer or employee of a company, etc. that is a key customer of Daifuku or whose key business partner is Daifuku (\*1)
- 2) A lawyer who belongs to a law firm that has concluded an advisory contract with Daifuku or its subsidiary and who was actually in charge of legal business for Daifuku, a certified public accountant (or a certified tax accountant) who was an accounting auditor or accounting advisor of Daifuku or its subsidiary, or an employee, partner, or staff member who belongs to an auditing firm (or tax accountant corporation) that is an accounting auditor or accounting advisor of Daifuku or its subsidiary and who was actually in charge of the auditing service for Daifuku
- 3) A lawyer, certified public accountant, or certified tax accountant, if not applicable to the above item 2, who provides specialized services, etc. to Daifuku by receiving a large amount (\*2) of money or assets other than remuneration for an officer, directly from the company
- 4) An officer or employee of a company, etc. that is a major shareholder (\*3) of Daifuku

### Article 2

An officer or employee of Daifuku's subsidiary or a person who held such a position during the ten years before being appointed as such status

#### Article 3

An executive board member or any other person who executes business of an organization that receives donations or grants exceeding a certain amount (\*4) from Daifuku (such as a public interest incorporated foundation, a public interest incorporated association, or a non-profit corporation)

## Article 4

The spouse or a relative within the second degree of relationship of a person who falls under any of Articles 1 to 3 above, or a relative living together with such a person

#### Article 5

A person who does not fall under any of Articles 1 to 4 above, but who is deemed likely to have a virtual conflict of interest with Daifuku due to their relationship with the company

## (Notes)

- \*1: A customer from whom Daifuku received payment of at least 2% of the amount of Daifuku's annual consolidated net sales in the most recent fiscal year, or a business partner who received payment from Daifuku of at least 2% of the amount of its annual consolidated net sales in the most recent fiscal year
- \*2: The annual average for the last three years of 10 million yen or more
- \*3: A shareholder with 10% or more of the voting rights
- \*4: The annual average for the last three years of 10 million yen or more, or 30% of the average total annual expenditure of the organization, whichever is larger