

# Investor Fact Sheet | FY2013

TSE1: 6383 Business: Machinery

**DAIFUKU**  
 Always an Edge Ahead

## ■ Corporate Profile

Daifuku is a manufacturer that specializes in storage, transport and sorting system in a wide array of fields, which boasts one of the world's top material handling manufacturers.\* Based on the four-year business plan, *Value Innovation 2017*, which started in April 2013, we aim to achieve sales of 280 billion yen and an operating income ratio of 7% in the fiscal year ending March 31, 2017.

\*From *Modern Materials Handling - April 2014*  
[www.mmh.com/article/top\\_20\\_systems\\_suppliers\\_2014](http://www.mmh.com/article/top_20_systems_suppliers_2014)

## ■ Facts

Established: May 20, 1937

Fiscal year-end: March 31

Number of shares per unit: 100 shares

Ratings: Rating and Information, Inc. (R&amp;I)

Long-term A- (single A minus)

Short-term a-1 (a - one)

Paid-in capital: 8,024 million yen (as of March 31, 2014)

## ■ Financial Index (Consolidated)

(Million yen)

	FY2014	FY2013	FY2012
Orders received	276,831	210,990	195,217
Net sales	241,811	202,337	198,052
Operating income	12,556	8,010	4,217
Operating income margin (%)	5.2	4.0	2.1
Net income	7,740	4,439	1,223
Net income per share (Yen)	69.96	40.12	11.05
Cash dividends per share (Yen)	18.00	15.00	15.00
Total assets	249,531	206,875	185,049
Net assets	99,690	85,685	76,618
ROE (%)	8.6	5.6	1.6
Equity ratio (%)	38.8	40.4	40.3
Cash flows from operating activities	20,447	15,666	-5,187
Cash flows from investing activities	-7,372	-13,649	-4,039
Cash flows from financing activities	1,045	88	7,709
Employees	7,349	6,678	5,617
Capital investment	6,275	4,102	2,393
Depreciation	3,821	3,332	3,612
R&D expenses	7,490	6,855	6,484

## ■ FY2013 Highlights

[April 1, 2013 - March 31, 2014]

- Orders, sales, and income increased significantly.
- In particular, business expanded in North America and Asia.
- Orders from the automotive, electronics, commerce and retailing sectors increased.
- Structural innovation enhanced the Company's profitability. The operating income ratio rose to 5.2%.
- Daifuku will pay an annual dividend of 18 yen per share, up 3 yen.
- Daifuku acquired Wynright Corporation with the aim of strengthening the North American business.

## ■ Stock Summary

Number of shares issued\*: 113,671,494 shares

Market Capitalization\*: 145,044.82 million yen

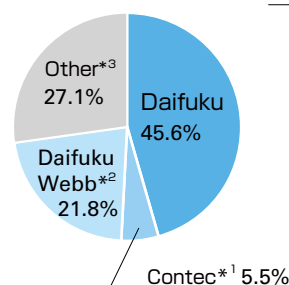
\*As of March 31, 2014

52-week range: 682 yen - 1,526 yen

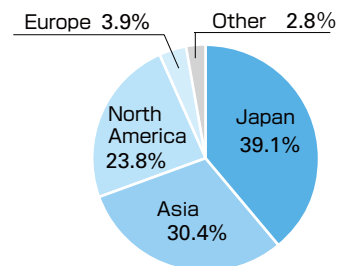
(April 1, 2013 - March 31, 2014)

## ■ FY2013 Sales

By segment



By region

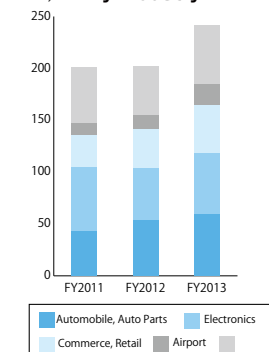


\*1 Contec Co., Ltd. is a subsidiary that manufactures and sells electronic devices. (Listed on the second section of the Tokyo Stock Exchange)

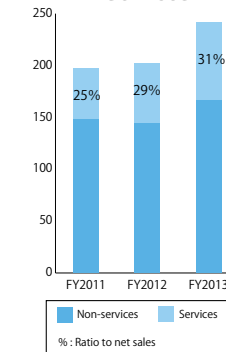
\*2 Daifuku Webb Holding Company is a subsidiary that oversees North American business.

\*3 "Other" includes subsidiaries and affiliates except Contec and Daifuku Webb.

By Industry



Services



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## Disclaimer:

This sheet is prepared for the sole purpose of providing information to use as reference in making investment decisions, and is not intended as a solicitation for investment. Daifuku does not guarantee or ensure accuracy and completeness.