

Investor Fact Sheet | FY2012

TSE1: 6383 Business: Machinery



■ Corporate Profile

Daifuku is a manufacturer that specializes in storage, transport and sorting systems in a wide array of fields, including distribution, general manufacturing (chemical, pharmaceuticals, food, etc.), semiconductor, flat-panel display, automobile and airport sectors. Daifuku is one of the world's top material handling manufacturers.* Based on the four-year business plan, **Value Innovation 2017**, which started in April 2013, we aim to achieve sales of 280 billion yen and an operating income ratio of 7% in the fiscal year ending March 31, 2017.

*From Modern Materials Handling - April 2013
www.mmh.com/article/top_20_systems_suppliers_2013

■ Facts

Established: May 20, 1937
Fiscal year-end: March 31
Number of shares per unit: 500 shares
Ratings: Rating and Information, Inc. (R&I)
Long-term A- (single A minus)
Short-term a-1 (a - one)
Paid-in Capital*: 8,024 million yen

■ Financial Information

(Million yen)

	FY2013	FY2012	FY2011
Orders received	210,990	195,217	180,241
Net sales	202,337	198,052	159,263
Operating income	8,010	4,217	1,726
Operating income margin (%)	4.0	2.1	1.1
Net income	4,439	1,223	269
Net income to net sales	2.2	0.6	0.2
Net income per share (Yen)	40.12	11.05	2.43
Cash Dividends per share (Yen)	15.00	15.00	15.00
Total assets	206,875	185,049	163,388
Net assets	85,685	76,618	77,714
ROE (%)	5.6	1.6	0.3
Equity ratio (%)	40.4	40.3	46.3
Employees	6,678	5,617	5,209
Capital investment	4,102	2,393	3,221
Depreciation	3,332	3,612	3,577
R&D expenses	6,855	6,484	6,370

■ FY2012 Highlights

[April 1, 2012 - March 31, 2013]

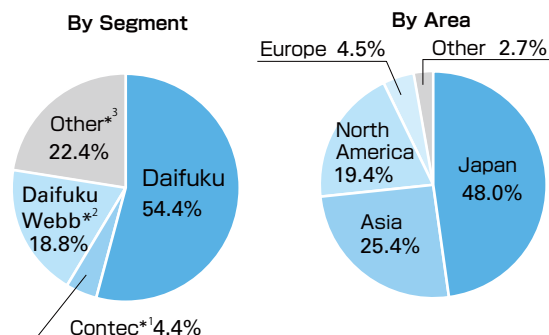
- Operating income increased significantly, attributable to the efforts of Daifuku Co., Ltd. in exacting and comprehensive project management together with cost cutting.
- Non-Japanese subsidiaries, especially in Asia, benefited the Group's profits.

■ Stock Summary

Number of shares issued*: 113,671,494 shares
Market Capitalization*: 87,640 million yen
52-week range: 373 yen - 777 yen
(April 1, 2012 - March 31, 2013)

*As of March 31, 2013

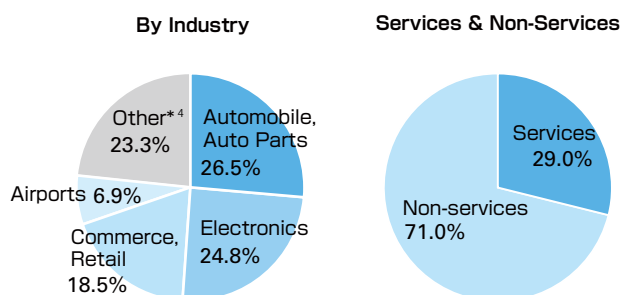
■ Sales Ratio



*1 Contec Co., Ltd. is a subsidiary that manufactures and sells electronic devices. (Listed on the second section of the Tokyo Stock Exchange)

**2 Daifuku Webb Holding Company is a subsidiary that oversees North American business.

*3 "Other" includes subsidiaries and affiliates except Contec and Daifuku Webb.



*4 "Other" includes 3.5% of Transportation & Warehousing, 2.9% of Machinery, 4.3% of Chemical & Pharmaceuticals, and 3.1% of Food.

Contact: Investor Relations Dept., Daifuku Co., Ltd.
3-2-11 Mitejima, Nishiyodogawa-ku, Osaka, Japan
2-14-5 Shiba, Minato-ku, Tokyo, Japan
www.daifuku.com e-mail: dfk_ir@ha.daifuku.co.jp

Disclaimer:

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