

Consolidated Financial Results
for the First Half of the Fiscal Year Ending March 31, 2013
[Japan GAAP]

Prepared in accordance with accounting principles generally accepted in Japan
Translated from the original Japanese-language document

November 12, 2012

Daifuku Co., Ltd.

Stock code: 6383, First Section of Tokyo Stock Exchange and Osaka Securities Exchange

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Scheduled date for filing quarterly financial report: November 14, 2012

Scheduled date of commencing dividend payment: December 7, 2012

Quarterly earnings supplementary materials: Yes

Quarterly earnings presentation: Yes (for institutional investors and securities analysts)

Note: Figures are rounded down to the nearest one million yen.

1. Consolidated Financial Results for the First Half of Fiscal 2012

(April 1, 2012 - September 30, 2012)

(1) Operating Results

(Figures in percentages denote the year-on-year change)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
First half of fiscal 2012	94,418	-0.9	2,919	171.9	2,441	254.6	1,270	-
First half of fiscal 2011	95,237	28.8	1,073	-	688	-	-116	-

Note: Comprehensive income

First half of fiscal 2012: 1,302 million yen (284.9 %)

First half of fiscal 2011: 338 million yen (- %)

	Net income per share	Diluted net income per share
	Yen	Yen
First half of fiscal 2012	11.48	-
First half of fiscal 2011	-1.06	-

(2) Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
First half of fiscal 2012	197,571	76,795	37.9
Fiscal 2011	185,049	76,618	40.3

Reference: Shareholders' equity

First half of fiscal 2012: 74,836 million yen

Fiscal 2011: 74,661 million yen

2. Dividends

	Dividend per share				
	End of Q1	End of Q2	End of Q3	End of FY	Annual
	Yen	Yen	Yen	Yen	Yen
Fiscal 2011	-	5.00	-	10.00	15.00
Fiscal 2012	-	5.00			
Fiscal 2012 (forecast)			-	10.00	15.00

Note: Revisions to the latest dividend forecast: None

3. Consolidated Earnings Forecast for the Fiscal Year Ending March 31, 2013

(April 1, 2012 - March 31, 2013)

(Percentage figures denote increases or decreases compared with the same period of the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full-year	205,000	3.5	6,000	42.3	5,500	36.7	3,000	145.3	27.11

Note: Revisions to the latest consolidated financial forecast: None

Notes:

- (1) Changes in significant subsidiaries that affected the scope of consolidation during the interim period: None
- (2) Adoption of specific accounting methods for preparing the quarterly consolidated financial statements: None
- (3) Changes in accounting policies, accounting estimates, and restatement
 - 1) Changes in accounting standards associated with the revisions of accounting standards: Yes
 - 2) Other changes: None
 - 3) Changes in accounting estimates: Yes
 - 4) Restatement: NoneNote: For more details, please see 2-(1) "Changes in accounting policies, accounting estimates, and restatement."

(4) Number of shares issued (Common stock)

- 1) Number of shares issued including treasury stock at the end of the period
First half of fiscal 2012: 113,671,494 shares
Fiscal 2011: 113,671,494 shares
- 2) Number of treasury stock at the end of the period
First half of fiscal 2012: 3,020,113 shares
Fiscal 2011: 3,016,058 shares
- 3) Average number of shares during the period (cumulative from the beginning of the fiscal year)
First half of fiscal 2012: 110,653,327 shares
First half of fiscal 2011: 110,661,467 shares

Regarding the status of quarterly review procedures

These quarterly consolidated financial statements are exempted from quarterly review as provided in Japan's Financial Instruments and Exchange Act. At the time of disclosure of this report, review procedures for these financial statements pursuant to this Act have not been completed.

Disclaimer

The business forecasts contained in this document are based on information available to management at the present time and certain assumptions judged to be rational. As such, actual sales and income may differ from this forecast due to uncertain factors present in the forecast or future changes in business circumstances. For the business forecasts, please see 1-(3) "Qualitative information relating to consolidated earnings forecasts."

Quarterly earnings supplementary materials are available at the [TDnet](#) and our website: www.daifuku.com.

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1. Qualitative Information Relating to Quarterly Consolidated Financial Results

(1) Qualitative information relating to consolidated operating results

During the first half of the fiscal year under review, the global economy faced a prolonged period of turmoil triggered by the European sovereign debt crisis and a slowdown in economic growth in emerging countries. The Japanese economy also began to weaken, as the economic recovery stalled.

The material handling and logistics industry has consistently confronted a difficult earnings environment, mainly attributable to the downturn in capital spending in client industries and intensified competition worldwide, despite signs of post-disaster reconstruction demand in Japan.

Despite these operating conditions, the Daifuku Group was able to sustain its growth in earnings. This was mainly attributable to orders for large projects for automobile factories in the United States, Mexico, and Southeast Asia. Increased sales of systems for semiconductor factories in the United States and Taiwan and for Thailand's automobile factories also benefited earnings, although the posting of sales was delayed in some projects due to timing differences.

Specifically, the Group received orders of 106,098 million yen, increasing 13.8% from a year earlier, and recorded net sales of 94,418 million yen, down 0.9%.

Profits exceeded the initial forecast, which was announced on May 14, 2012, mainly attributable to the Group's commitment to exacting and comprehensive project management along with profit improvements resulting from cost cutting. Consequently, the Group recorded operating income of 2,919 million yen, improving 171.9% yen from a year earlier, ordinary income of 2,441 million yen, increasing 254.6%, and net income of 1,270 million yen, up 1,386 million yen.

During the same period under review, the Group has expanded its business framework through proactive M&A.

In August 2012, Daifuku acquired all shares of Hallim Machinery Co., Ltd., the leading car wash equipment manufacturer in South Korea. With the acquisition, Daifuku aims to increase sales of car wash machines not only in South Korea but also in ASEAN countries.

In the United States, Daifuku's subsidiary Daifuku Webb Holding Company purchased all equity of Elite Line Services, LLC, which provides operations and maintenance support for airport baggage handling systems. An agreement was reached in August and the acquisition completed in November. This will help the Group bolster its baggage handling system service business for airports.

In Europe, Daifuku has held a stake in Austria-based Knapp AG since October 2010, aiming to strengthen its business in the region. Daifuku has continued to increase its capital participation, so that it held 30% of Knapp's

shares in July 2012, resulting in the company becoming an equity-method affiliate of the Group.

Results by segment are as described below. Earnings in the first half of the fiscal year under review for each company above are described as segment income (loss). For more details about segments, please see “Segment Information” below.

Daifuku Co., Ltd.

<Orders>

Orders for our mainstay storage, transport, sorting, and picking systems for large projects remained solid in the agriculture, distribution, food, pharmaceutical manufacturing, pharmaceutical wholesaling, and lithium-ion battery sectors. In addition, orders and inquiries have been increasing for small and midsize systems along with an increase in full-scale restorations, reflecting our prompt action for recovery in the immediate wake of the March 2011 Great East Japan Earthquake. Orders from outside Japan, such as Thailand and Indonesia, are also increasing.

In systems for semiconductor factories, orders in North America, South Korea, and Taiwan held steady. In systems for flat-panel display factories, Daifuku will be receiving orders during the second half of the fiscal year under review or later, especially in China.

Orders for automobile production line systems were robust in emerging countries, including Mexico, Thailand, Indonesia, and Brazil.

<Sales>

In storage, transport, sorting, and picking systems for manufacturers and distributors, sales for large projects in the pharmaceutical wholesalers, distribution, agriculture, food, and pharmaceutical manufacturing sectors in Japan remained firm.

Sales of systems for semiconductor factories in North America, Taiwan, and South Korea also remained solid.

With respect to automobile production line systems, sales were favorable, helped by the commencement of large projects in Japan. In addition, holiday installations in May and August boosted sales in the service business.

In car wash machines, sales increased, attributable to strong markets in the filling station and car dealer sectors. Sales of wheelchair lifts for care-provider vehicles primarily reflected demand for model changes of vehicles to be installed with this equipment.

<Income>

In terms of profits, segment income moved into the black, as operating income improved in all business sectors.

As a result, Daifuku recorded orders of 55,495 million yen, up 10.1% from the previous fiscal year, sales of 50,766 million yen, down 9.2%, and segment income of 677 million yen, increasing 1,479 million yen.

Contec Co., Ltd.

In electronic devices and solutions, sales of computer extension boards and related devices fell, influenced by decreased investment in production facilities in Japan. However, orders for photovoltaic data measuring systems are rising, backed by the Japanese government's renewable energy promotion. In addition, inquiries for bedside information terminals for the medical equipment sector are increasing.

In system products, performance remained weak, influenced by a sluggish recovery in sales of mainstay systems for the automotive sector. Contec aims to expand sales into new fields, such as the logistics systems and security systems sectors.

As a consequence, Contec posted orders of 4,309 million yen, up 4.6% from the previous fiscal year, sales of 3,927 million yen, up 3.8%, and a segment loss of 105 million yen, increasing 102 million yen.

Daifuku Webb Holding Company

Daifuku Webb Holding Company, which closes its accounts on December 31, oversees Daifuku's North American business, with Daifuku America Corporation and Jervis B. Webb Company under its control. It focuses on making effective use of operating resources, as well as cutting costs and integrating the business operation management systems of the two entities.

Orders increased markedly from the previous fiscal year, backed by large orders for automobile production line systems from one of the Detroit Three automakers, brisk demand for facility upgrades from Japanese automakers, advanced capital spending for systems for semiconductor factories, and added orders for automated warehouse systems for ice cream factories. In airport baggage handling systems, Daifuku Webb received large orders for services in Canada and a new airport construction project in the United States.

Sales of systems for the automotive, semiconductor, and airport sectors achieved strong results. In June, Daifuku Webb completed the expansion of its Ohio Plant to integrate the different production systems of Daifuku America and Jervis B. Webb, which should benefit its earnings.

As a result, Daifuku Webb achieved orders of 24,852 million yen, up 199.0% from the previous fiscal year, sales of 15,732 million yen, up 12.1%, and segment income of 340 million yen, down 28.5%.

Other

The “Other” segment is an operating segment comprising subsidiaries that are not in reportable segments. Among Daifuku’s Japanese subsidiaries, two were merged into Daifuku Co., Ltd. and one was transferred to the Contec Group in April 2012. Major Japanese subsidiaries in this segment include Daifuku Plusmore Co., Ltd., which provides sales and services of car wash machines and bowling equipment.

Outside Japan, major subsidiaries include Daifuku (China) Co., Ltd., Daifuku Korea Co., Ltd., Clean Factomation, Inc. in South Korea, Taiwan Daifuku Co., Ltd., Daifuku (Thailand) Ltd., and Logan Teleflex (UK) Ltd., which primarily sell and manufacture material handling systems and equipment. These companies have been increasing exports to overseas markets, playing a role in the optimal global production and procurement systems of the Group. Daifuku’s Southeast Asian subsidiaries are experiencing particularly significant sales increases.

In China, inquiries from sectors such as automotive, food, beverage, pharmaceutical, and distribution are brisk, although the timing for receiving orders is generally delayed. A number of orders for flat-panel display factories are projected in the second half of the fiscal year under review. In Taiwan, orders for large systems for semiconductor factories balanced the decreased investment in systems for flat-panel display factories. In addition, the segment received an order for logistics systems for a major sales company for electronics products.

In South Korea, sales of systems for semiconductor factories were healthy. Orders and sales for automobile production line systems were also favorable, rising to new record highs, mainly thanks to brisk capital spending by South Korea’s automakers.

In Thailand, sales of restoration projects for facilities damaged by the flooding benefited the segment’s earnings. Thai automotive industry has become the auto hub of the Asia-Pacific region and is establishing a growing presence as a key gateway for exports to Japan. In addition, with orders for large automated warehouse systems in the food and other sectors, Daifuku Thailand expects to achieve record business volume.

Logan Teleflex (UK) Co., Ltd. and Logan Teleflex (France) S.A.S. are striving to receive orders for airport baggage handling systems in Europe and Africa.

As a result, the segment received orders of 21,440 million yen, down 29.4% from the previous fiscal year, sales of 22,694 million yen, up 8.0%, and posted segment income of 906 million yen, down 3.9%.

(2) Qualitative information relating to consolidated financial position

Assets

Total assets at the end of the first half of the fiscal year under review stood at 197,571 million yen, an increase of 12,522 million yen from the end of the previous fiscal year. This result was attributable mainly to an increase of 10,783 million yen in cash on hand and in banks, resulting from the collection of notes and accounts receivable for completed contracts.

Liabilities

Total liabilities amounted to 120,775 million yen, an increase of 12,344 million yen from the end of the previous fiscal year, principally reflecting increases of 6,639 million yen in interest-bearing liabilities and 4,262 million yen in other current liabilities such as excess charges for uncompleted construction and advances received.

Net assets

Net assets were 76,795 million yen, a rise of 177 million yen from the end of the previous fiscal year. The primary factors included an increase of 163 million yen in retained earnings.

Cash flows

Cash and cash equivalents at the end of the first half of the fiscal year under review increased 16,586 million yen year on year, to 40,283 million yen.

Individual cash flows during the first half of the fiscal year under review and contributing factors are as follows:

Cash flows from operating activities

Cash provided by operating activities totaled 12,543 million yen, an increase in cash of 18,302 million yen from a year ago. This primarily reflects a decrease of 10,285 million yen in notes and accounts receivable and an increase of 5,113 million yen in advances received on uncompleted contracts, offsetting an increase of 3,945 million yen in inventories.

Cash flows from investing activities

Cash used in investing activities was 7,197 million yen, a decrease in cash of 5,432 million yen from a year ago. The major factors were an outlay of 3,429 million yen for the purchase of shares in an affiliate company that affected the scope of equity method and an outlay of 2,352 million yen for the purchase of shares of subsidiaries.

Cash flows from financing activities

Cash used in financing activities was 5,452 million yen, an increase in cash of 6,091 million yen year on year, mainly attributable to dividend payments of 1,100 million yen, as well as a net increase of 6,649 million yen

in interest-bearing liabilities.

(3) Qualitative information relating to consolidated earnings forecasts

Daifuku has not revised its full-year earnings forecast for the fiscal year ending March 31, 2013, which was announced on May 14, 2012, because the business environment remains highly uncertain.

2. Matters Relating to Summary Information (Notes)

(1) Changes in accounting policies, accounting estimates, and restatement:

(Changes in accounting policies, which is difficult to distinguish from a change in accounting estimates)

Effective from the first quarter of the fiscal year under review, in accordance with revisions to Japan's corporation tax law, the depreciation of tangible fixed assets acquired on or after April 1, 2012 of the Company and its domestic subsidiaries is computed principally based on the revised law.

The effect of this change on earnings for the first half of the fiscal year under review is not significant.

3. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Million yen)

	FY2011 (Year ended March 31, 2012)	First half of FY2012 (Period ended September 30, 2012)
ASSETS		
Current assets:		
Cash on hand and in banks	29,577	40,360
Notes and accounts receivable	68,676	58,604
Merchandise and finished goods	2,523	3,725
Costs on uncompleted contracts	5,427	8,012
Raw materials and supplies	7,593	7,816
Other current assets	16,255	19,356
Allowance for doubtful accounts	(112)	(100)
Total current assets	129,942	137,775
Fixed assets:		
Tangible fixed assets	30,430	30,311
Intangible assets		
Goodwill	2,258	2,733
Other	2,615	2,350
Total intangible assets	4,874	5,083
Investments and other assets		
Other	19,997	24,551
Allowance for doubtful accounts	(194)	(151)
Total investments and other assets	19,802	24,400
Total fixed assets	55,107	59,795
Total assets	185,049	197,571
LIABILITIES		
Current liabilities:		
Notes and accounts payable	33,070	34,167
Short-term borrowings	13,861	11,255
Current portion of long-term bonds	4,000	4,000
Income taxes payable	783	833
Provision for losses on contracts	804	395
Other current liabilities	15,479	19,742
Total current liabilities	67,998	70,393
Long-term liabilities:		
Bonds	6,000	6,000
Long-term borrowings	27,149	36,395
Provision for retirement benefits	3,318	4,457
Other long-term liabilities	3,963	3,528
Total long-term liabilities	40,432	50,382
Total liabilities	108,431	120,775

(Million yen)

	FY2011 (Year ended March 31, 2012)	First half of FY2012 (Period ended September 30, 2012)
NET ASSETS		
Shareholders' equity:		
Common stock	8,024	8,024
Capital surplus	9,028	9,028
Retained earnings	67,382	67,546
Treasury stock	(2,421)	(2,423)
Total shareholders' equity	82,013	82,175
Accumulated other comprehensive income:		
Net unrealized gain (loss) on securities	247	(206)
Deferred gain (loss) on hedges	11	11
Foreign currency translation adjustments	(7,611)	(7,144)
Total accumulated other comprehensive income	(7,352)	(7,339)
Minority interests:	1,956	1,959
Total net assets	76,618	76,795
Total liabilities and net assets	185,049	197,571

(2) Consolidated Statements of Income and Comprehensive Income

(Million yen)

	FY2011 H1 (April 1, 2011 – September 30, 2011)	FY2012 H1 (April 1, 2012 – September 30, 2012)
Net sales	95,237	94,418
Cost of sales	80,452	77,132
Gross profit	14,785	17,285
Selling, general and administrative expenses:		
Selling expenses	7,113	7,091
General and administrative expenses	6,599	7,274
Total selling, general and administrative expenses	13,712	14,366
Operating income	1,073	2,919
Non-operating income:		
Interest income	73	42
Dividend income	150	153
Rental income	107	113
Other	121	104
Total non-operating income	452	413
Non-operating expenses:		
Interest expenses	411	441
Foreign exchange loss	397	317
Other	28	131
Total non-operating expenses	837	891
Ordinary income	688	2,441
Extraordinary income:		
Reversal of allowance for doubtful accounts	0	1
Other	–	3
Total extraordinary income	0	5
Extraordinary loss:		
Loss on disposal and sales of fixed assets	27	46
Loss on valuation of investments in securities	909	63
Other	49	7
Total extraordinary loss	986	117
Income (loss) before income taxes and minority interests	(297)	2,329
Income taxes - current	756	893
Income taxes - deferred	(859)	166
Total income taxes	(102)	1,060
Income (loss) before minority interests	(195)	1,269
Minority interests in income (loss)	(78)	(0)
Net income (loss)	(116)	1,270

(Million yen)

	FY2011 H1 (April 1, 2011 – September 30, 2011)	FY2012 H1 (April 1, 2012 – September 30, 2012)
Minority interests in net income (loss)	(78)	(0)
Income (loss) before minority interests	(195)	1,269
Other comprehensive income		
Net unrealized gain (loss) on securities	133	(457)
Deferred gain on hedges	104	0
Foreign currency translation adjustments	297	529
Share of other comprehensive income of associates accounted for using equity method	(1)	(39)
Total other comprehensive income	533	33
Comprehensive income:	338	1,302
Comprehensive income attributable to:		
Shareholders of the parent company	407	1,283
Minority interests	(69)	19

(3) Consolidated Statements of Cash Flows

(Million yen)

	FY2011 H1 (April 1, 2011 – September 30, 2011)	FY2012 H1 (April 1, 2012 – September 30, 2012)
Cash flows from operating activities:		
Income (loss) before income taxes and minority interests	(297)	2,329
Depreciation	1,713	1,617
Interest and dividend income	(223)	(195)
Interest expenses	411	441
Decrease (increase) in notes and accounts receivable	(9,545)	10,285
Decrease (increase) in inventories	(2,695)	(3,945)
Increase in notes and accounts payable	6,350	934
Increase in advances received on uncompleted contracts	1,004	5,113
Other	(2,120)	(3,259)
Subtotal	(5,402)	13,321
Interest and dividend income received	221	191
Interest expenses paid	(416)	(434)
Income taxes refund (paid)	(241)	(665)
Other proceeds	79	130
Net cash provided by (used in) operating activities	(5,758)	12,543
Cash flows from investing activities:		
Proceeds from refund of time deposits	24	67
Payments for purchase of fixed assets	(837)	(1,038)
Proceeds from sales of fixed assets	33	39
Payments for purchase of investments in securities	(78)	(57)
Payments for purchase of stock of subsidiaries	(184)	(2,352)
Payments for purchase of stock of subsidiaries that affected the scope of consolidation	(565)	–
Payments for purchase of stock of affiliates that affected the scope of equity method	–	(3,429)
Payments for transfer of business	(160)	(453)
Other	2	26
Net cash used in investing activities	(1,765)	(7,197)
Cash flows from financing activities:		
Increase (decrease) in short-term borrowings, net	414	(2,600)
Proceeds from long-term borrowings	1,007	9,311
Repayment of long-term borrowings	(861)	(61)
Payments for purchase of treasury stock	(1)	(1)
Payments of cash dividends	(1,103)	(1,100)
Other	(94)	(95)
Net cash used in financing activities	(639)	5,452
Effect of exchange rate change on cash and cash equivalents	187	47
Net increase (decrease) in cash and cash equivalents	(7,975)	10,845
Cash and cash equivalents at beginning of period	31,672	29,438
Cash and cash equivalents at end of period	23,696	40,283

Note on Going Concern Assumption

The first half of the fiscal year ending March 31, 2013 (from April 1, 2012 to September 30, 2012)

Not applicable

Segment Information

I. The first half of the previous fiscal year ended March 31, 2012 (from April 1, 2011 to September 30, 2011)

1. Information relating to the amounts of net sales and income (loss) by reportable segment

(Million yen)

	Reportable Segment				Other*	Total
	Daifuku	Contec	Daifuku Webb	Total		
Net sales						
Sales to outside customers	55,936	3,783	14,032	73,752	21,012	94,764
Inter-segment sales or transfers	8,298	4,259	571	13,129	7,474	20,603
Total	64,234	8,042	14,603	86,881	28,487	115,368
Segment net income (loss)	(802)	(208)	476	(534)	944	409

* "Other" represents an operating segment comprising subsidiaries that are not in reportable segments.

2. Differences between total amounts of net sales and income (loss) of reportable segments and those in quarterly consolidated statements of income and comprehensive income and details thereof (matters relating to difference reconciliation)

Sales	(Million yen)
Reportable segment total	86,881
Net sales classified in "Other"	28,487
Elimination of inter-segment transactions	(20,603)
Adjustment for consolidation of sales on the percentage-of-completion basis	322
Other adjustments for consolidation	150
Net sales in quarterly consolidated financial statements	95,237

Income	(Million yen)
Reportable segment total	(534)
Net income classified in "Other"	944
Elimination of dividends from affiliates	(251)
Adjustment for consolidation of sales on the percentage-of-completion basis	(17)
Other adjustments for consolidation	(257)
Net income (loss) in quarterly consolidated financial statements	(116)

3. Information relating to loss on impairment of fixed assets by reportable segment

Not applicable

II. The first half of the fiscal year ending March 31, 2013 (from April 1, 2012 to September 30, 2012)

1. Information relating to the amounts of net sales and income (loss) by reportable segment

(Million yen)

	Reportable Segment				Other*	Total
	Daifuku	Contec	Daifuku Webb	Total		
Net sales						
Sales to outside customers	50,766	3,927	15,732	70,426	22,694	93,121
Inter-segment sales or transfers	12,340	4,251	145	16,737	5,287	22,024
Total	63,106	8,178	15,878	87,164	27,982	115,146
Segment net income (loss)	677	(105)	340	912	906	1,819

Note: "Other" represents an operating segment comprising subsidiaries that are not in the reportable segments.

2. Differences between total amounts of net sales and income (loss) of reportable segments and those in quarterly consolidated statements of income and comprehensive income and details thereof (matters relating to difference reconciliation)

Sales	(Million yen)
Reportable segment total	87,164
Net sales classified in "Other"	27,982
Elimination of inter-segment transactions	(22,024)
Adjustment for consolidation of sales on the percentage-of-completion basis	1,450
Other adjustments for consolidation	(153)
Net sales in quarterly consolidated financial statements	94,418

Income	(Million yen)
Reportable segment total	912
Net income classified in "Other"	906
Elimination of dividends from affiliates	(134)
Adjustment for consolidation of sales on the percentage-of-completion basis	(182)
Other adjustments for consolidation	(231)
Net income in quarterly consolidated financial statements	1,270

3. Information relating to loss on impairment of fixed assets by reportable segment

Not applicable

Notes When There Is a Material Change in the Amount of Shareholders Equity

The first half of the fiscal year ending March 31, 2013 (from April 1, 2012 to September 30, 2012)

Not applicable