

DAIFUKU CO., LTD.

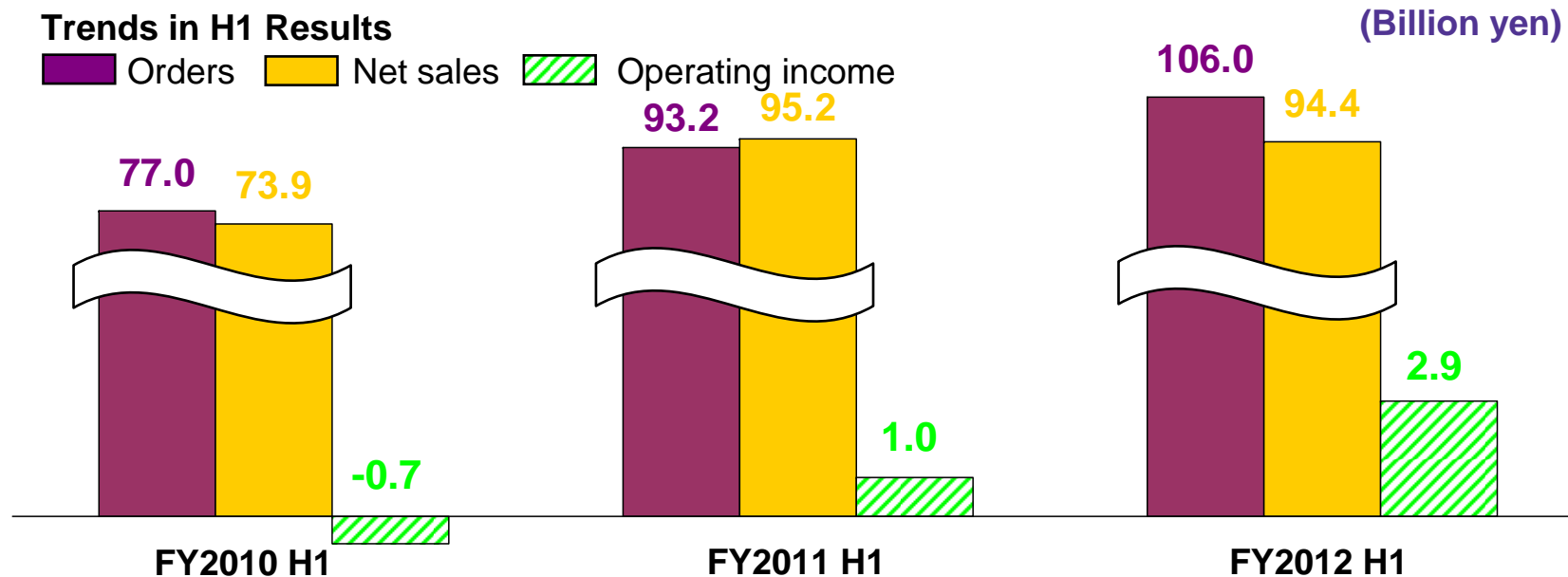
Consolidated Financial Results

**First Half of the Fiscal Year Ending March 31, 2013
(April – September 2012)**

November 12, 2012

DAIFUKU
Material Handling and Beyond

- **The economic outlook becomes uncertain.**
- **Maintained upward momentum in performance overall.**
- **Profits increased due to exacting and comprehensive project management and cost cutting.**



FY2012 Interim Results (Consolidated)

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Net income increased significantly.

(Billion yen)	(FY2012 H1)	(FY2011 H1)	(Year-on-year)
Orders	106.09	93.20	13.8%
Net Sales	94.41	95.23	-0.9%
Operating income	2.91	1.07	171.9%
Ordinary income	2.44	0.68	254.6%
Net income	1.27	-0.11	1.38
Comprehensive income	1.30	0.33	284.9%
Net income per share	11.48 yen	-1.06 yen	

* FY2011 interim orders included a backlog of about 6 billion yen for orders received by Logan Teleflex companies, which joined the Daifuku Group in April 1, 2011.

FY2012 Interim Forecasts and Results (Consolidated)

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(Billion yen)	(FY2012 H1)	(Forecasts announced on Oct 18, 2012)	(Forecasts announced on May 14, 2012)
Orders	106.0	-	110.0
Net Sales	94.4	93.0	98.0
Operating income	2.9	2.7	1.5
Ordinary income	2.4	2.2	1.3
Net income	1.2	1.0	0.7

FY2012 Interim Results by Segment

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Daifuku's net income improved significantly.

(Billion yen)

	Orders		Net sales		Net income	
	FY2012 H1	FY2011 H1	FY2012 H1	FY2011 H1	FY2012 H1	FY2011 H1
Daifuku	55.49	50.42	50.76	55.93	0.67	-0.80
Contec	4.30	4.11	3.92	3.78	-0.10	-0.20
Daifuku Webb Holding	24.85	8.31	15.73	14.03	0.34	0.47
Other	21.44	30.35	22.69	21.01	0.90	0.94
Consolidated adjustment and other	-	-	1.29	0.47	-0.54	-0.52
Total	106.09	93.20	94.41	95.23	1.27	-0.11

* FY2011 interim segment orders include a backlog of about 6 billion yen for orders received by Logan Teleflex companies, which joined the Daifuku Group in April 1, 2011.

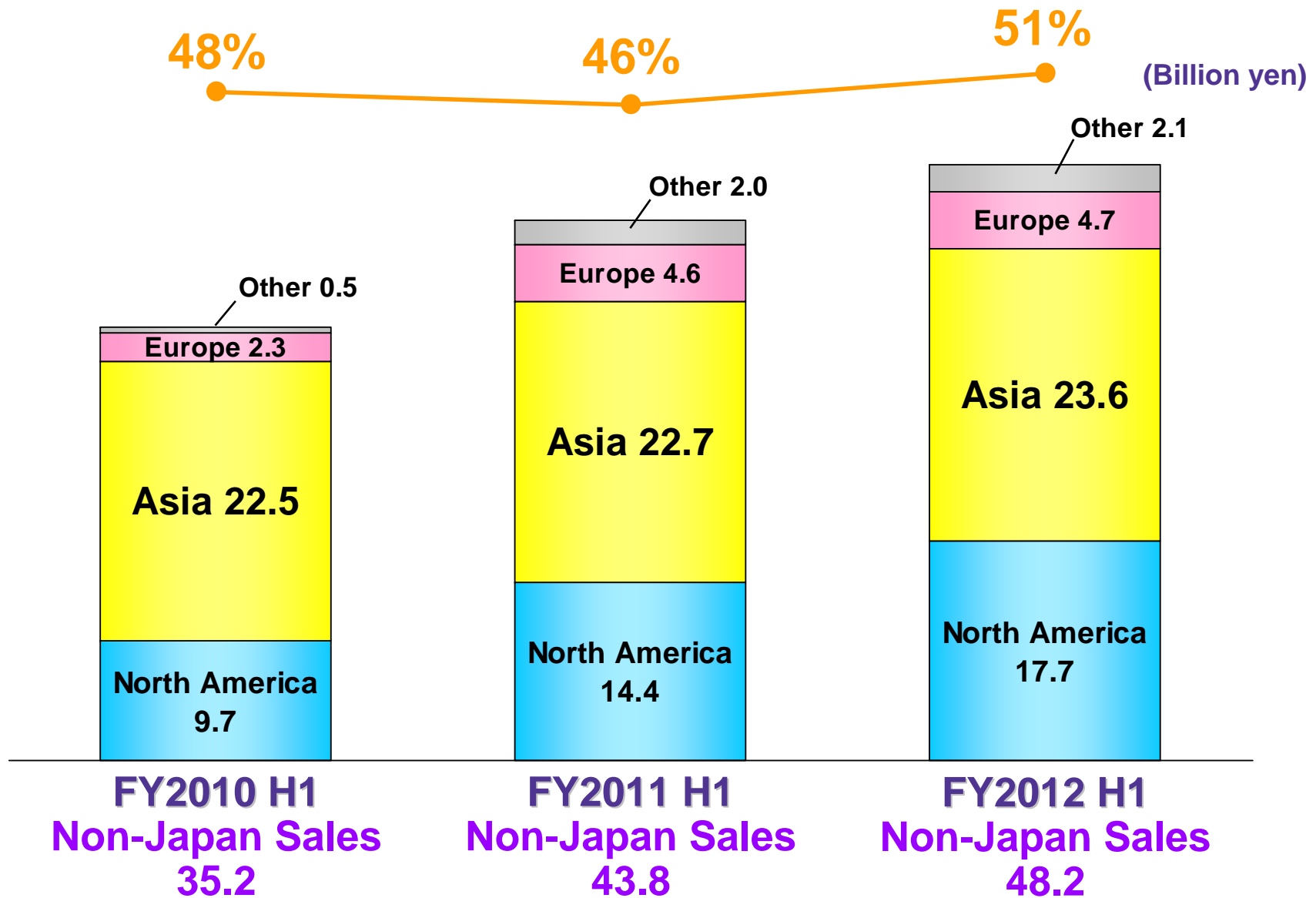
* Among Daifuku's Japanese subsidiaries, one was transferred to the Contec Group and two were merged into Daifuku Co., Ltd. effective April 2012.

- **Japanese factory management improved more than initially planned.**
- **Optimum local procurement benefited through Group capabilities involving affiliates in Thailand, South Korea, and China.**
- **Project managers implemented comprehensive risk management across the Company/Group.**



In Japan and China, Daifuku sells new GSPECT car wash machines using Chinese-made materials.

Trends in Non-Japan Sales Ratio (Consolidated)



Non-Japan Net Sales by Area (Consolidated)

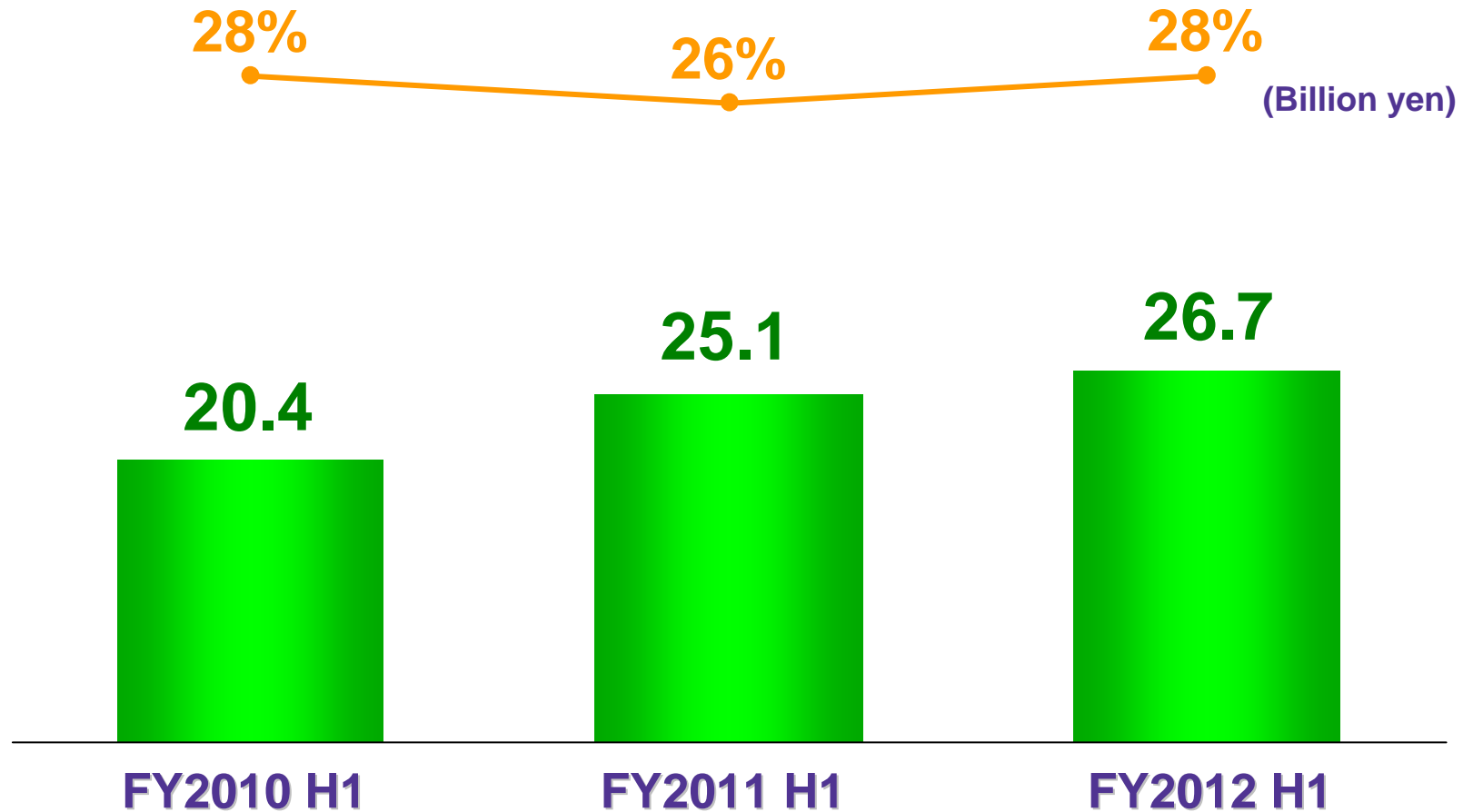
(Billion yen)

Area	FY2010 H1		FY2011 H1		FY2012 H1	
	Sales	Ratio (%)	Sales	Ratio (%)	Sales	Ratio (%)
North America	9.72	27.6	14.44	32.9	17.73	36.7
Asia	22.54	64.1	22.75	51.8	23.67	49.0
South Korea	8.30	23.6	7.45	17.0	8.53	17.6
Taiwan	3.43	9.8	4.44	10.1	6.54	13.5
China	8.79	24.9	7.19	16.4	3.87	8.0
Thailand	0.77	2.2	1.86	4.2	2.33	4.8
Other	1.25	3.6	1.81	4.1	2.40	5.1
Europe	2.37	6.6	4.61	10.5	4.74	9.9
Latin America	0.46	1.2	1.17	2.7	0.98	2.0
Other	0.12	0.5	0.90	2.1	1.13	2.4
Total	35.21	100.0	43.87	100.0	48.25	100.0

Trends in Service Business (Consolidated Sales)

Note: Sales in the service business include maintenance, retrofitting, and remodeling work for products and systems Daifuku delivered

Aftermarket Sales / Net sales (%)



Orders and Net Sales by Industry (Consolidated)

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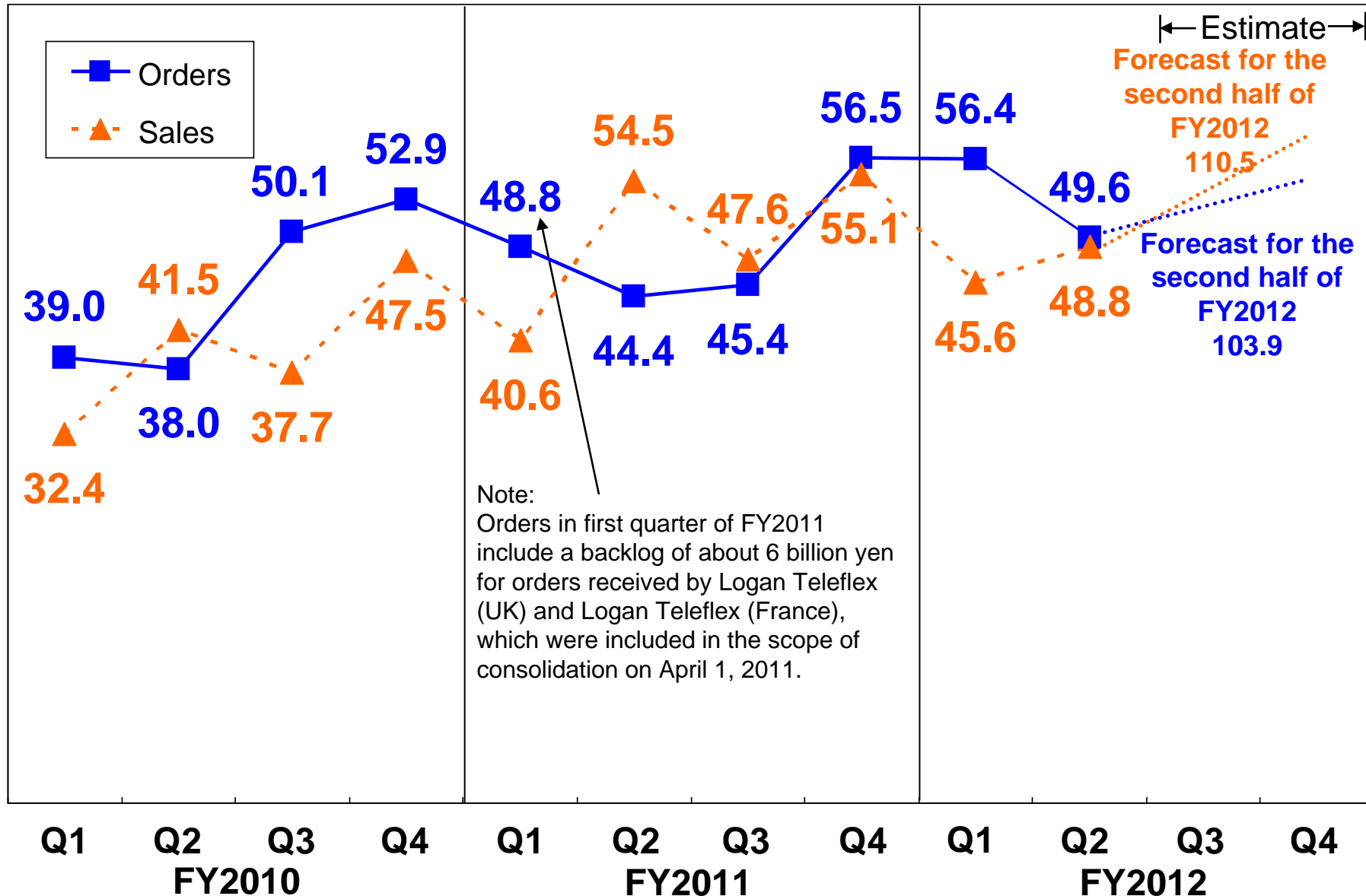
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(Billion yen)

Industry	Orders				Net Sales			
	FY2011 H1		FY2012 H1		FY2011 H1		FY2012 H1	
	Orders	Ratio (%)	Orders	Ratio (%)	Sales	Ratio (%)	Sales	Ratio (%)
Automobile and Auto Parts	20.40	21.9%	31.62	29.8%	19.58	20.6%	22.82	24.2%
Electronics	23.51	25.2%	25.89	24.4%	29.65	31.1%	24.76	26.2%
Commerce and Retail	13.16	14.1%	15.26	14.4%	15.81	16.6%	17.24	18.3%
Transportation and Warehousing	4.06	4.4%	2.96	2.8%	5.13	5.4%	3.82	4.0%
Machinery	2.98	3.2%	3.57	3.4%	2.45	2.6%	3.05	3.2%
Chemicals and Pharmaceuticals	6.20	6.7%	4.75	4.5%	4.92	5.2%	4.35	4.6%
Foods	3.14	3.4%	3.06	2.9%	2.52	2.6%	2.52	2.7%
Iron, Steel and Nonferrous Metals	1.64	1.8%	2.22	2.1%	1.91	2.0%	1.43	1.5%
Precision Machinery, Printing and Office Equipment	1.71	1.8%	1.38	1.3%	1.34	1.4%	1.39	1.5%
Airport	9.13	9.8%	6.70	6.3%	5.32	5.6%	6.54	6.9%
Other	7.27	7.7%	8.69	8.1%	6.61	6.9%	6.50	6.9%
Total	93.20	100.0%	106.10	100.0%	95.24	100.0%	94.42	100.0%

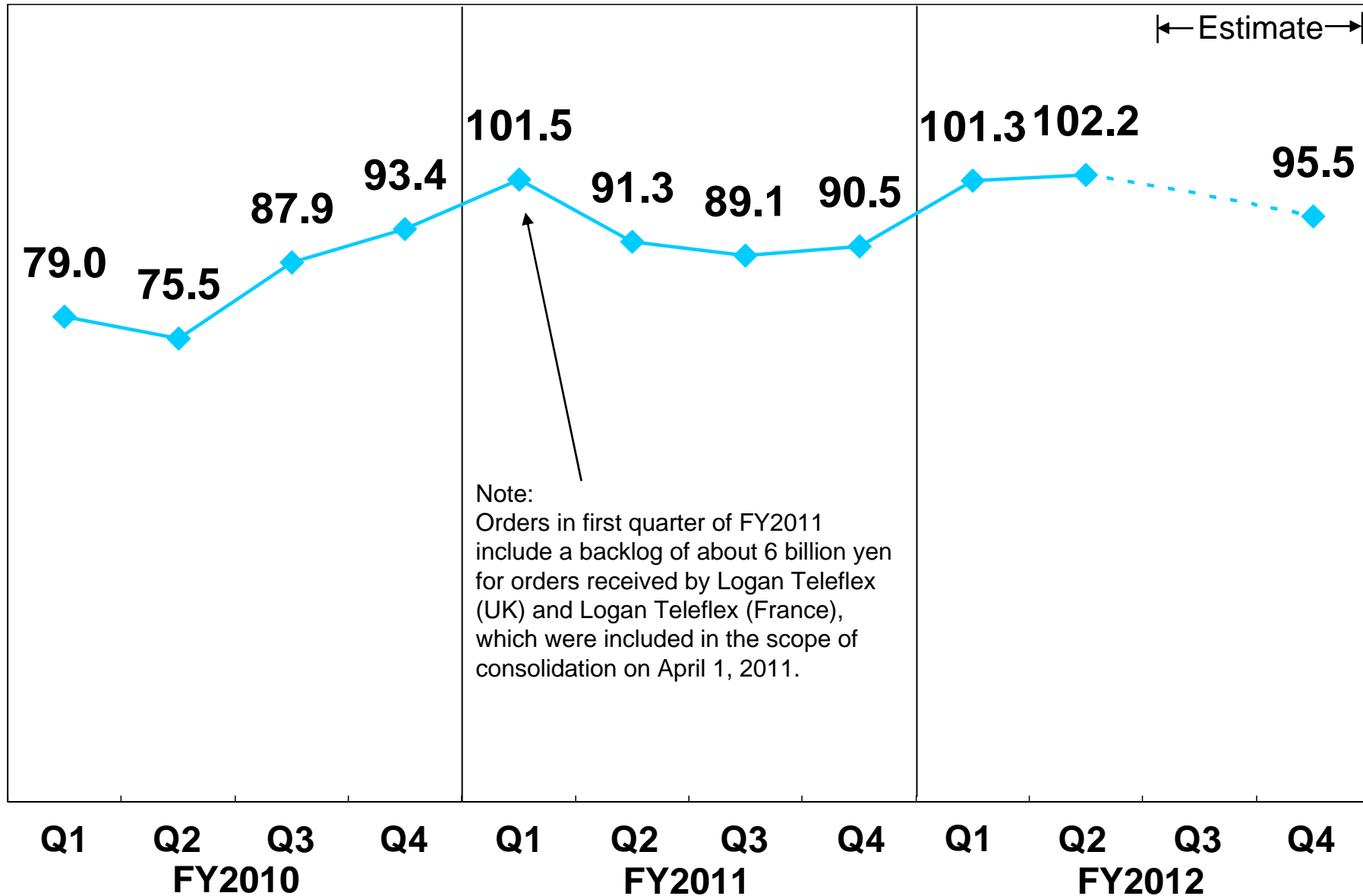
Trends in Quarterly Orders and Sales

(Billion yen)



Trends in Order Backlogs

(Billion yen)



FY2012 Forecasts (Consolidated)

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(No change in the forecast announced on May 14, 2012)

(Billion yen)	(FY2012)	(FY2011)	(Year-on-year)
Orders	210.0	195.2	(7.6%)
Net Sales	205.0	198.0	(3.5%)
Operating income	6.0	4.2	(42.3%)
Ordinary income	5.5	4.0	(36.7%)
Net income	3.0	1.2	(145.3%)

■ Daifuku Group Expansion through M&A

- **July 2012: Austria-based Knapp AG became an equity-method affiliate of the Group with the equity stake increased to 30%.
Daifuku aims to strengthen markets in Europe and Latin America and bolster the piece-picking systems business.**
- **August 2012: Daifuku acquired all shares of South-Korea's top car wash manufacturer Hallim Machinery Co., Ltd.
to increase its car wash machine business.**
- **November 2012: Daifuku purchased all equity of U.S.-based Elite Line Services, LLC
to enhance the airport baggage handling system operation and service businesses.**
- **October 2012: Daifuku subsidiary Contec reached an agreement to acquire 85% of the shares of U.S. firm DTx Inc.
to expand its sales of electronics into the medical equipment sector.**

■ **Corporate bond rating maintained** (September 2012)

A-/a-1 [Stable] affirmed by R&I

Representing recognition of Daifuku's strong financial position:

- ISSUER: Daifuku Co., Ltd.
- Issuer Rating: A-, Affirmed
- Rating Outlook: Stable
- Commercial Paper (20 billion yen): a-1, Affirmed

■ **Daifuku acquires an environmental rating** (October 2012)

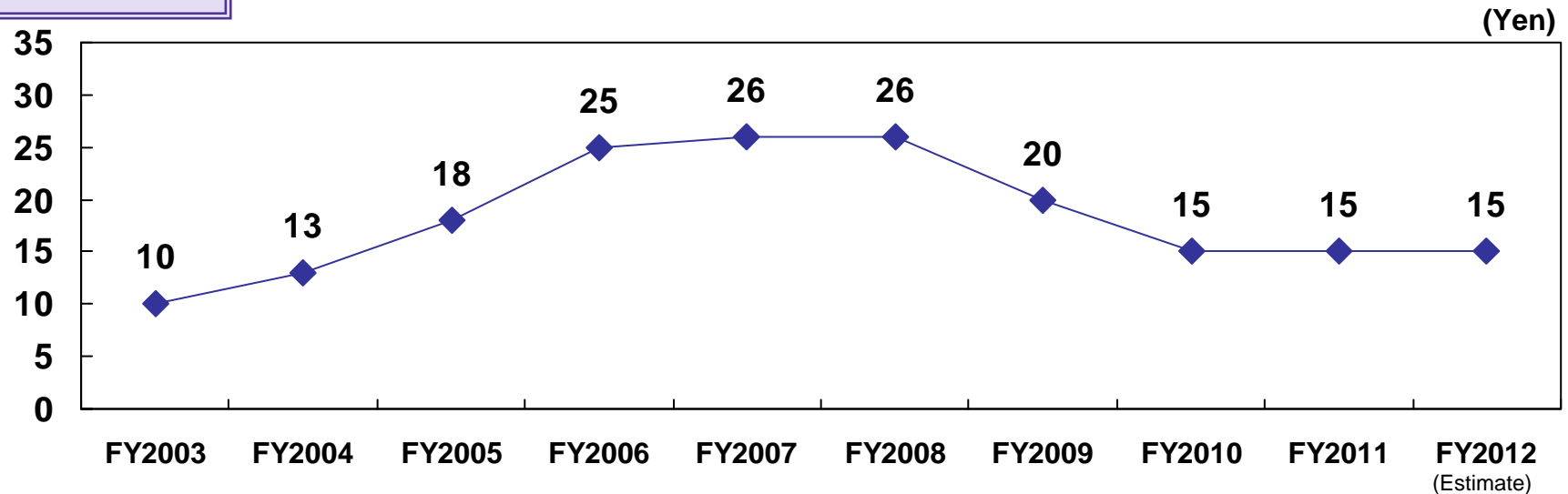
Daifuku received the highest-level evaluation for its environmentally responsible efforts under the environmental rating program of the Development Bank of Japan (DBJ), resulting in the Company obtaining a loan from DBJ.

1. Performance-based policy for dividends adopted in FY2004 ended March 2005

Dividend payout ratio: 20-30% of consolidated net income

2. FY2012 ending March 2013: 5 yen for interim 15 yen for annual (planned)

Dividends



Cautionary Statement with Respect to Forward-Looking Statements

The strategies, beliefs and plans related to future business performance as described in this document are not established facts. They are business prospects based on the assumptions and beliefs of the management team judging from the most current information, and therefore, these prospects are subject to potential risks and uncertainties. Due to various crucial factors, actual results may differ substantially from these forward-looking statements. These crucial factors that may adversely affect performance include 1) consumer trends and economic conditions in the Company's operating environment, 2) the effect of yen exchange rates on sales, assets and liabilities denominated in U.S. dollars and other currencies and 3) the tightening of laws and regulations regarding safety and other matters that may lead to higher costs or sales restrictions, 4) the impact of natural disasters and intentional threats, war, acts of terrorism, strikes, plagues. Moreover, there are other factors that may adversely affect the Company's performance.