# DAIFUKU CO., LTD.

# **Consolidated Financial Results**

Interim Period of the Fiscal Year Ending March 31, 2011 (April – September 2010)

### **November 9, 2010**



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#### Orders increase significantly year on year.

(Billion yen)	(FY10 H1)	(FY09 H1)	(Year-on-year)	(Announced on August 12, 2010)
Orders	77.0	51.8	(48.6%)	85.0
Net sales	73.9	73.2	(0.9%)	77.0
Operating income	-0.7	-0.7	(0.02)	-1.8
Ordinary income	-0.7	-0.9	(0.16)	-1.9
Net income	-1.1	0.04	(-1.22)	-2.0
Net income per share	-10.65 yen	<b>0.38</b> yen		-18.07 yen

Note: Figures are rounded down to the nearest 0.1 billion yen

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# Daifuku improves earnings through cost cutting and careful project management.

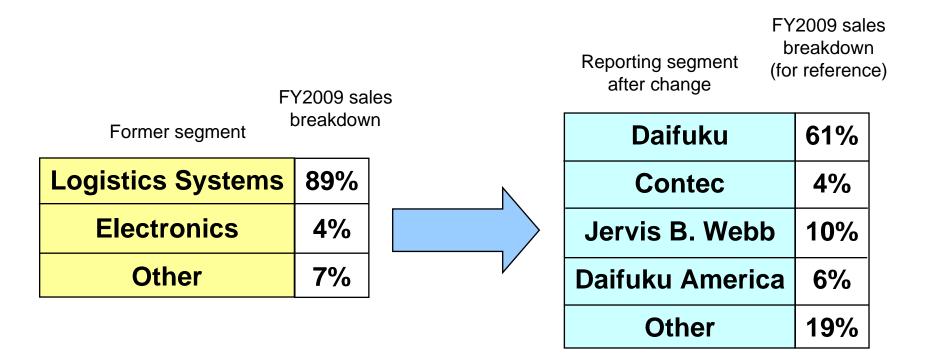
	FY2010 Q1 (Apr – Jun 2010)	FY2010 Q2 (Jul – Sep 2010)	FY2009 Q2 (Jul – Sep 2009)
Orders	39.0	38.0	31.5
Net sales	32.4	41.5	35.0
Operating income	-1.2	0.5	-1.0
Ordinary income	-1.3	0.5	-1.1
Net income	-1.6	0.4	-0.7

Note: Figures are rounded down to the nearest 0.1 billion yen

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# **1-3. Changes to Reporting Segments**

In the current fiscal year, the four companies—Daifuku Co., Ltd., Contec Co., Ltd., Jervis B. Webb Company and Daifuku America Corporation—are positioned as the core companies and thus the reporting segments of the Daifuku corporate group.



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Company	Overview
Daifuku Co., Ltd.	A core company, which manufactures and sells material handling systems and equipment, car wash machines, and other facilities
Contec Co., Ltd.	A subsidiary, which manufactures and sells industrial PCs, interface boards, and other equipment worldwide
Jervis B. Webb Company	A subsidiary, which conducts business activities in North America. It also manufactures and sells its unique baggage handling systems for airports
Daifuku America Corporation	A subsidiary, which manufactures and sells material handling systems and equipment in North America
Other	Other global affiliates

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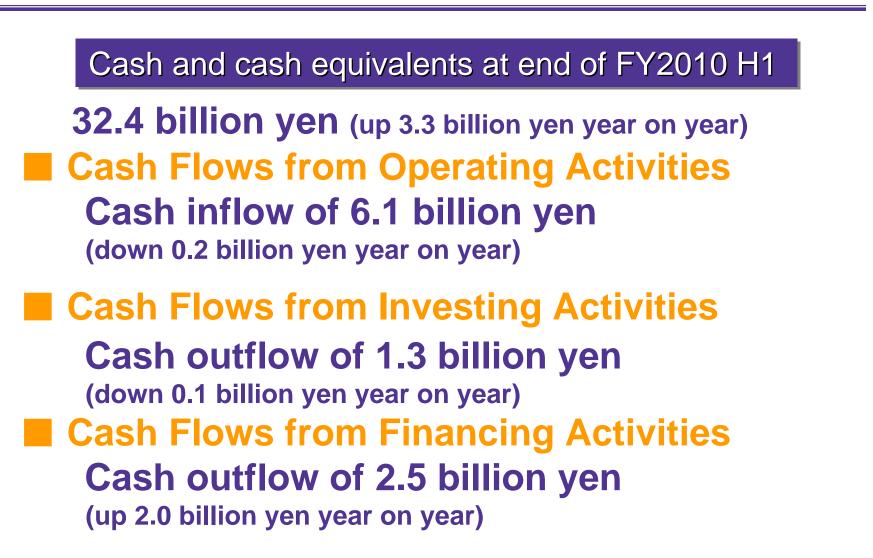
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# 1-4. FY2010 H1 Results by Segment

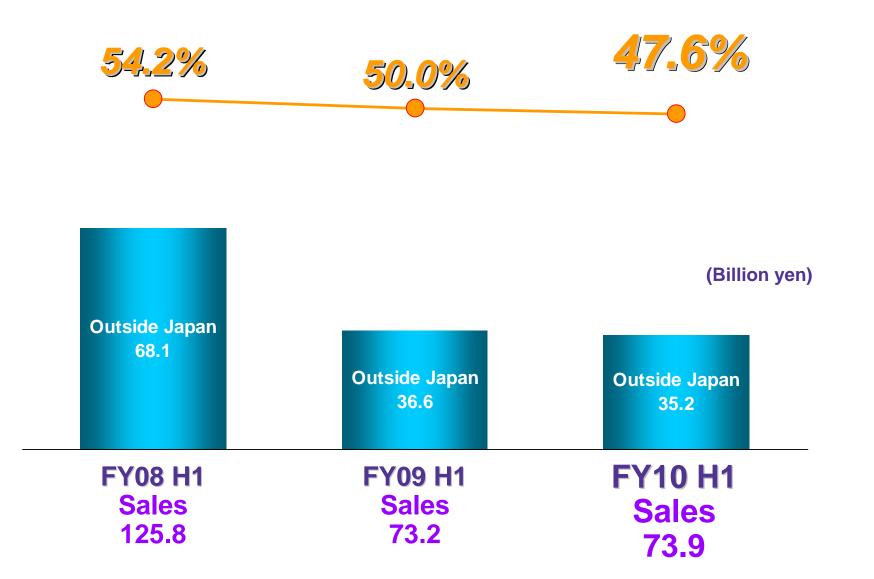
#### Subsidiaries return to profitability ahead of Daifuku.

(Billion yen)	Note: Using the current reporting segments for the same period in the previous fiscal year.				
	Net sales		Net income		
	(FY10 H1)	(FY09 H1)	(FY10 H1)	(FY09 H1)	
Daifuku	<b>46.27</b>	42.51	-1.06	0.50	
Contec	4.18	2.47	0.26	-0.41	
Jervis B. Webb	6.50	8.57	0.15	-0.05	
Daifuku America	3.88	4.92	0.24	0.21	
Other	15.07	13.20	0.54	-0.14	
Consolidated adjustment and other	-1.97	1.61	-1.32	-0.07	
Total (Consolidation and elimination)	73.95	73.28	-1.17	0.04	

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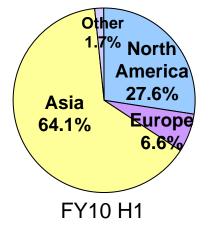
### 3. Trends in Non-Japan Sales Ratio

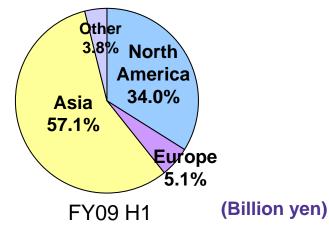


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# 4. Non-Japan Net Sales by Area (Consolidated) DAI

#### Sales increase rapidly in China and South Korea.



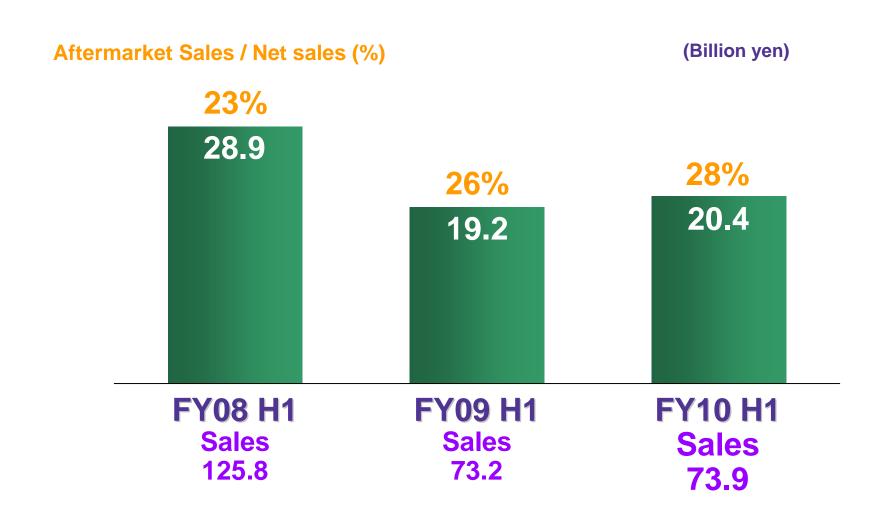


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Area	Country	FY10 H1		FY09 H1	
		Sales	Ratio (%)	Sales	Ratio (%)
North America		9.72	27.6	12.44	34.0
		22.54	64.1	20.87	57.1
	China	8.79	24.9	2.86	7.8
Asia	South Korea	8.30	23.6	4.73	13.0
	Taiwan	3.43	9.8	11.17	30.6
	Other	2.02	5.8	2.11	5.7
Europe		2.37	6.6	1.88	5.1
Other		0.58	1.7	1.42	3.8
Total		35.21	100.0	36.61	100.0

# 5. Trends in Service Business (Consolidated Sales) DAIFUKU

# Service business remains above target of 25% of consolidated sales.



# Orders in automobile and electronics industries recover. Sales in commerce and retailing industries remain strong. (Billion yen)

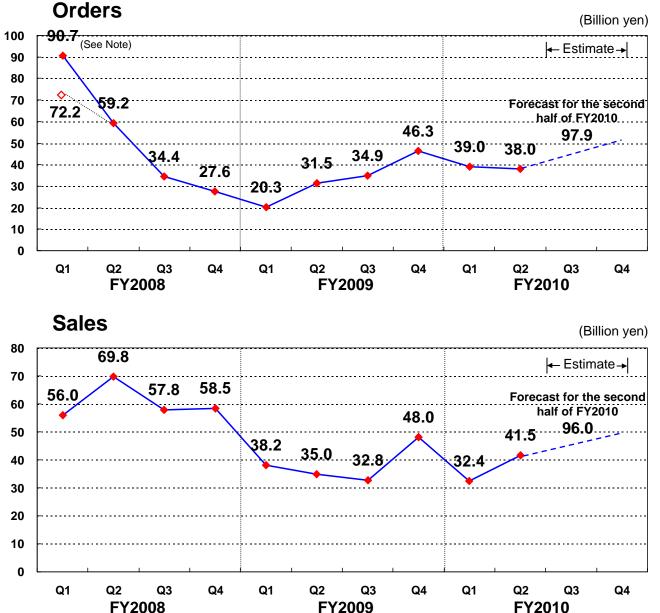
	Orders			Net Sales				
	FY1	0 H1	FY0	9 H1	FY1	0 H1	FY0	9 H1
Industry	Orders	Ratio (%)	Orders	Ratio (%)	Sales	Ratio (%)	Sales	Ratio (%)
Automobile and Auto Parts	15.16	19.7%	8.25	15.9%	11.68	15.8%	11.72	16.0%
Electronics	21.11	27.4%	9.21	17.7%	21.91	29.6%	23.70	32.3%
Commerce and Retailing	14.82	19.2%	13.48	26.0%	17.03	23.0%	11.95	16.3%
Transportation and Warehousing	5.34	6.9%	3.25	6.3%	2.89	3.9%	3.87	5.3%
Machinery	1.83	2.4%	1.46	2.8%	1.80	2.4%	4.18	5.7%
Chemicals and Phamaceuticals	4.31	5.6%	2.73	5.3%	4.37	5.9%	2.94	4.0%
Foods	2.85	3.7%	4.23	8.2%	3.46	4.7%	2.60	3.6%
Steel and Metal	1.67	2.2%	1.45	2.8%	1.34	1.8%	1.09	1.5%
Precision Machinery, Printing and Office Equipment	1.11	1.4%	1.56	3.0%	1.12	1.5%	1.22	1.7%
Airport	3.59	4.7%	2.96	5.7%	4.24	5.7%	5.51	7.5%
Other	5.29	6.8%	3.29	6.3%	4.12	5.7%	4.51	6.1%
Total	77.08	100.0%	51.87	100.0%	73.96	100.0%	73.29	100.0%

### 7. FY2010 Estimates (Consolidated)

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(Billion yen)	(Announced on May 14, 2010)	(FY09)	(Year-on-year)
Orders	<b>175.0</b>	133.2	(31.4%)
Net Sales	170.0	154.2	(10.2%)
Operating income	0.5	0.08	(518.9%)
Ordinary income	0.1	-0.1	(0.2)
Net income	-0.4	1.0	(-1.4)
Net income per share	-3.61 yen	9.20 yen	

## 8. Trends in Quarterly Orders and Sales



Looking over the quarterly trends, orders bottomed out in the first quarter of fiscal 2009 and have subsequently trended higher.

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#### Note:

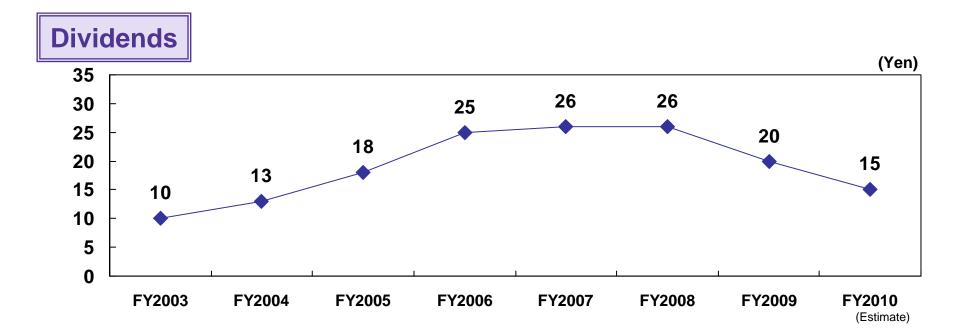
An order backlog of 18.5 billion yen at the close of the term ended December 31, 2007 for Jervis B. Webb Company, a U.S. company that was wholly acquired by Daifuku at the end of 2007, is included in orders received in the first quarter of fiscal year 2008.

Sales are expected to increase in the second half of fiscal 2010. 1. Performance-based policy for dividends adopted in FY2004 ended March 2005

Dividend payout ratio: 20-30% of consolidated net income

#### 2. FY2010 ending March 2011: 15 yen\* per share (estimate)

\*5 yen interim dividend + 10 yen year-end dividend



#### **Cautionary Statement with Respect to Forward-Looking Statements**

The strategies, beliefs and plans related to future business performance as described in this document are not established facts. They are business prospects based on the assumptions and beliefs of the management team judging from the most current information, and therefore, these prospects are subject to potential risks and uncertainties. Due to various crucial factors, actual results may differ substantially from these forward-looking statements. These crucial factors that may adversely affect performance include 1) consumer trends and economic conditions in the Company's operating environment, 2) the effect of yen exchange rates on sales, assets and liabilities denominated in U.S. dollars and other currencies and 3) the tightening of laws and regulations regarding safety and other matters that may lead to higher costs or sales restrictions. Moreover, there are other factors that may adversely affect the Company's performance.