

Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 [Japan GAAP]

Prepared in accordance with accounting principles generally accepted in Japan Translated from the original Japanese-language document

May 12, 2023

Daifuku Co., Ltd.

Stock exchange listing: Tokyo Securities code: 6383 URL: <u>www.daifuku.com/jp</u> Representative: Hiroshi Geshiro, President and CEO Contact: Tetsuya Hibi, Managing Officer and CFO Tel: +81-6-6472-1261 Scheduled date of general meeting of shareholders: June 23, 2023 Scheduled date of commencing dividend payment: June 26, 2023 Scheduled date for filing financial statements: June 26, 2023 Earnings supplementary materials: Yes Earnings presentation: Yes (for institutional investors and securities analysts)

Note: Figures are rounded down to the nearest one million yen.

1. Consolidated Financial Results for the Fiscal Year Ended March 2023

(April 1, 2022 - March 31, 2023)

(1) Operating results

(Percentages indicate year-on-year changes.)

FY	Net sales		Operating inc	ome	Ordinary income		Net income attributable to shareholders of the parent company	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Ended March 2023	601,922	17.5	58,854	17.1	59,759	16.6	41,248	15.0
Ended March 2022	512,268	8.1	50,252	12.8	51,253	11.8	35,877	10.8

(Note) Comprehensive income

Year ended March 2023: 53,556 million yen 15.5% Year ended March 2022: 46,368 million yen 39.1%

FY	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Ended March 2023	109.11	_	13.2	11.5	9.8
Ended March 2022	94.90	_	13.1	11.0	9.8

(Reference) Equity in earnings of affiliates during the period

Year ended March 2023: 58 million yen

Year ended March 2022: 48 million yen

(Note) The Company conducted a three-for-one split of its common stock effective April 1, 2023. Net income per share is calculated, assuming that the stock split was conducted at the beginning of the previous fiscal year.

(2) Financial position

FY	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
Ended March 2023	551,552	332,323	60.2	878.24
Ended March 2022	483,322	292,059	60.2	769.13

(Reference) Shareholders' equity

Year ended March 2023: 332,023 million yen

Year ended March 2022: 290,769 million yen

(Note) The Company conducted a three-for-one split of its common stock effective April 1, 2023. Net assets per share are calculated, assuming that the stock split was conducted at the beginning of the previous fiscal year.

(3) Cash flows

FY	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents, end of year
	Million yen	Million yen	Million yen	Million yen
Ended March 2023	20,034	(11,874)	(30,187)	102,389
Ended March 2022	56,691	(9,828)	(27,550)	118,672

2. Dividends

FY		Divi	dend per s	hare	Total cash dividends	Dividends	Net assets	
Γĭ	Q1-end Q2-end Q3-end FY-end Annual			dividend ratio (consolidated)				
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Ended March 2022	_	35.00	_	55.00	90.00	11,351	31.6	4.1
Ended March 2023	—	40.00	—	70.00	110.00	13,873	33.6	4.5
Ending March 2024 (forecast)	_	14.00	_	23.00	37.00		34.5	

(Note) The Company conducted a three-for-one split of its common stock effective April 1, 2023. For the fiscal years ended March 31, 2022 and 2023, the actual dividend amount prior to the stock split is shown. The dividend forecast for the fiscal year ending March 31, 2024 takes into account the effect of the stock split.

3. Consolidated Earnings Forecast for the Fiscal Year Ending March 2024

(April 1, 2023 - March 31, 2024)

(Percentages indicate year-on-year changes.)

	Net sales		Operating income		ome Ordinary income		Net inco attributab shareholders parent com	le to s of the	Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Interim	285,000	2.6	23,000	(6.0)	23,500	(5.6)	16,500	(3.0)	43.64
Full-year	605,000	0.5	54,500	(7.4)	55,500	(7.1)	40,500	(1.8)	107.13

(Note) The Company conducted a three-for-one split of its common stock effective April 1, 2023. Net income per share in the consolidated earnings forecast above is taken into account the effect of the stock split.

Notes:

- (1) Changes in significant subsidiaries that affected the scope of consolidation during the fiscal year: None
- (2) Changes in accounting policies, accounting estimates, and restatement
 - 1) Changes in accounting policies resulting from the revision of the accounting standards and other regulations: Yes
 - 2) Changes in accounting policies other than 1): None
 - 3) Changes in accounting estimates: None
 - 4) Restatement: None
- (3) Number of shares issued (common stock)
 - 1) Number of shares issued including treasury stock at the end of the period

Year ended March 2023: 379,830,231 shares

Year ended March 2022: 379,830,231 shares

2) Number of treasury stock at the end of the period

Year ended March 2023: 1,773,705 shares

Year ended March 2022: 1,778,610 shares

3) Average number of shares during the period

Year ended March 2023: 378,053,968 shares

Year ended March 2022: 378,049,522 shares

Note: For the number of shares, which is the basis for the calculation of net income per share, please see "Per Share Information" on page 33.

The Company conducted a three-for-one split of its common stock effective April 1, 2023. Number of shares issued including treasury stock at the end of the period, number of treasury stock at the end of the period, and average number of shares during the period are calculated, assuming that the stock split was conducted at the beginning of the previous fiscal year.

The number of treasury stock at the end of the period includes shares owned by the Board Benefit Trust (BBT). The number of treasury stock at the end of the fiscal year ended March 31, 2023 includes 311,100 shares owned by the BBT. The number of treasury stock at the end of the fiscal year ended March 31, 2022 included 319,500 shares owned by the BBT.

These consolidated financial statements are not subject to audit through the certified public accountant or an audit firm.

Disclaimer

The consolidated earnings forecast contained in this document is based on information available to management at the present time and certain assumptions judged to be rational. As such, actual sales and income may differ from this forecast due to uncertain factors present in the forecast or future changes in business circumstances. For the earning forecast, please see 1-(5) "Outlook for the fiscal year ending March 31, 2024."

Earnings supplementary materials are available at the TDnet and our website: www.daifuku.com/ir

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1. Operating Results and Financial Review

(1) Operating results

During the fiscal year (from April 1, 2022 to March 31, 2023) under review, the business environment surrounding the Daifuku Group continued to see a high level of investment in the logistics and semiconductor-related sectors. In addition, demand has also emerged due to the accelerating shift to electric vehicles and the recovery in passenger traffic at airports. Nonetheless, the overall economic environment remained uncertain due to inflation, supply chain disruptions, and concerns about a slowdown in the U.S. and European economies.

In this economic and business environment, the Daifuku Group saw year-on-year increases in orders in all businesses. In particular, orders for cleanroom systems and airport systems remained strong. Sales were generally robust, driven by cleanroom systems and airport systems underpinned by an extensive order backlog from the end of the previous fiscal year, although some projects were affected by factors such as the longer time required to procure materials and components.

Specifically, the Group received orders of 737,475 million yen, up 25.2% from the same period the previous fiscal year, and recorded sales of 601,922 million yen, up 17.5%.

Income was affected by factors such as soaring raw material costs and labor expenses. However, due to the increased sales, the Group posted operating income of 58,854 million yen, up 17.1% from the same period the previous fiscal year, and ordinary income of 59,759 million yen, up 16.6%. Net income attributable to shareholders of the parent company was 41,248 million yen, up 15.0%.

Orders received, net sales, operating income, ordinary income, and net income attributable to shareholders of the parent company all reached new record highs.

The average exchange rates used for transactions during the fiscal year under review were 132.09 yen to the U.S. dollar (110.39 yen in the previous fiscal year), 19.50 yen to the Chinese yuan (17.13 yen), and 0.1020 yen to the Korean won (0.0963 yen). As a result of exchange rate fluctuations, orders increased in value by about 71.3 billion yen, sales by about 41.5 billion yen, and operating income by about 2.2 billion yen, respectively, compared with the previous fiscal year.

Results by reportable segment

Described below are results by reportable segment. Orders from and sales to external customers are presented as segment orders and sales, and net income attributable to shareholders of the parent company is recorded as segment income.

For more details about reportable segments, please see "Segment information, etc." below.

Of the Group, Japanese companies such as Daifuku Co., Ltd. and Contec Co., Ltd. close their books on March 31. Most non-Japan subsidiaries close their books on December 31; accordingly, their status during the period from January to December 2022 is shown.

Daifuku Co., Ltd.

Orders and sales saw positive growth in all businesses.

Segment income rose along with increased sales, despite the impact of soaring raw material and other costs.

As a result, the Company recorded orders of 293,125 million yen, up 11.7% from the previous fiscal year, sales of 238,855 million yen, up 6.1%, and segment income of 34,053 million yen, up 18.8%.

Contec Co., Ltd. and its subsidiaries

In the Japanese market, sales of products such as industrial computers as well as IoT devices including measuring and control boards increased, reflecting a recovery in capital investment across industry. However, segment income fell, reflecting soaring prices in materials and components.

As a result, Contec posted orders of 19,292 million yen, down 1.6% from the previous fiscal year, sales of 18,604 million yen, up 17.8%, and segment income of 988 million yen, down 19.6%.

Daifuku North America Holding Company and its subsidiaries

Orders increased in all businesses. In particular, automobile systems and airport systems remained strong. Sales were positive, underpinned by an order backlog from the previous fiscal year.

Segment income declined, reflecting soaring labor costs.

As a result, Daifuku North America achieved orders of 211,047 million yen, up 56.1% from the previous fiscal year, sales of 158,769 million yen, up 13.0%, and segment income of 6,184 million yen, down 17.6%.

Clean Factomation, Inc.

Orders, sales, and segment income increased from the year-ago results, as South Korea's semiconductor manufacturers have made robust investments.

As a result, Clean Factomation posted orders of 48,177 million yen, up 31.0% from the previous fiscal year, sales of 42,694 million yen, up 48.9%, and segment income of 2,961 million yen, up 41.2%.

Other

The Group has a total of 68 consolidated subsidiaries worldwide. The Other segment includes all consolidated subsidiaries excluding the aforementioned Contec and its subsidiaries, Daifuku North America and its subsidiaries, and Clean Factomation. These companies manufacture, sell, install, and service material handling systems, car wash machines, and other equipment. The status of major subsidiaries is as follows.

Japan subsidiaries

Daifuku Plusmore Co., Ltd. provides car wash machines and related services. Sales volume was strong due to the government subsidy policies for customers and reached a record high for the fiscal year under review.

Non-Japan subsidiaries

The Group has production sites for material handling systems in China, Taiwan, South Korea, Thailand, India, and other regions, which also provide sales, installations and services, playing a role in the optimal local production and procurement framework.

In addition, the Group has subsidiaries in the regions of North and Central America, Asia, Europe, and Oceania, which provide sales, installations and services.

Orders and sales remained strong, driven by cleanroom systems in Asia. Segment income increased significantly from the previous fiscal year.

As a result, the segment reported orders of 165,832 million yen, up 22.8% from the previous fiscal year, sales of 140,914 million yen, up 34.4%, and segment income of 5,635 million yen, up 51.0%.

(2) Financial position

Assets, liabilities and net assets

Assets at the end of the fiscal year under review stood at 551,552 million yen, an increase of 68,229 million yen from the end of the previous fiscal year. The result principally reflected an increase of 41,161 million yen in notes receivable, accounts receivable from completed construction contracts and other, and contract assets, in addition to an increase of 15,393 million yen in raw materials and supplies.

Liabilities at the end of the fiscal year under review amounted to 219,228 million yen, an increase of 27,965 million yen from the end of the previous fiscal year. This was mainly attributable to an increase of 23,219 million yen in contract liabilities.

Net assets at the end of the fiscal year under review were 332,323 million yen, an increase of 40,264 million yen from the end of the previous fiscal year, mainly attributable to increases of 29,266 million yen in retained earnings and 11,677 million yen in foreign currency translation adjustments.

(3) Cash flows

Cash and cash equivalents at the end of the fiscal year under review decreased 16,282 million yen from the end of the previous fiscal year, to 102,389 million yen.

Cash flows from operating activities

Cash provided by operating activities totaled 20,034 million yen (56,691 million yen in cash provided in the yearago period). This was mainly attributable to 55,052 million yen in income before income taxes, an increase of 31,693 million yen in notes and accounts receivables and contract assets.

Cash flows from investing activities

Cash used in investing activities was 11,874 million yen (9,828 million yen in cash used in the year-ago period). Major factors included an outlay of 13,716 million yen for payments for the purchase of property, plant and

equipment.

Cash flows from financing activities

Cash used in financing activities was 30,187 million yen (27,550 million yen in cash used in the year-ago period), mainly attributable to payments of cash dividends of 11,982 million yen, and an outlay of 15.9 billion yen in repayment of long-term borrowings.

<Reference> Changes in cash flow indicators

	FY ended March 2019	FY ended March 2020	FY ended March 2021	FY ended March 2022	FY ended March 2023
Equity ratio (%)	53.3	56.7	57.7	60.2	60.2
Equity ratio based on market capitalization (%)	176.8	209.9	306.6	229.2	167.5
Ratio of interest-bearing liabilities to cash flows (Year)	4.7	2.4	0.9	0.5	0.6
Interest coverage ratio (Times)	20.2	17.7	61.2	140.1	64.7

Equity ratio: (Net assets – Non-controlling interests – Equity warrants)/Total assets

Equity ratio based on market capitalization: Market capitalization of shares/Total assets

Ratio of interest-bearing liabilities to cash flows: Interest-bearing liabilities/Operating cash flows

Instant coverage ratio: Cash flows/Interest paid

(Notes)

- 1. The above indicators are calculated based on the figures in the consolidated financial statements.
- 2. Market capitalization is calculated based on the following formula: Closing price of shares at the end of the period
 × Number of shares issued at the end of the period (excluding treasury stock)
- 3. Operating cash flows are used for cash flows.
- 4. Interest-bearing liabilities are short-term borrowings and long-term borrowings recorded in the consolidated balance sheets that pay interest.
- 5. Additionally, interest paid is the amount of interest paid in the consolidated statements of cash flows.
- 6. The Company conducted a three-for-one split of its common stock effective April 1, 2023. The equity ratio based on market capitalization is calculated, assuming that the stock split was conducted at the beginning of the fiscal year ended March 31, 2019.

(4) Basic policy for dividends for the fiscal year under review and the following fiscal year

Daifuku regards the return of profits to shareholders as its most important management task and adopts a performance-based policy for cash dividends based on consolidated net income. The Company appropriates the remaining surplus to internal reserves for future growth.

As part of our Value Transformation 2023 three-year business plan that began in April 2021, we aim to increase corporate value by investing in growth and achieve a consolidated payout ratio of 30% or higher.

For the fiscal year ended March 31, 2023, the Company paid a Q2-end dividend of 40 yen per share, and at a meeting held on May 12, 2023 the Board of Directors passed a resolution to pay a year-end dividend of 70 yen per share, for an annual dividend of 110 yen per share, an increase of 5 yen from the initial plan. This represents a dividend payout ratio of 33.6%.

With respect to dividends for the fiscal year ending March 31, 2024, the Company plans to pay an annual dividend of 37 yen (a Q2-end dividend of 14 yen per share and a year-end dividend of 23 yen), with a consolidated dividend payout ratio of 34.5%, based on the earnings forecast for the fiscal year ending March 31, 2024 and the basic policy described above.

The Company conducted a three-for-one split of its common stock effective April 1, 2023. For the fiscal year ended March 31, 2023, this will be implemented based on the number of shares before the stock split. The dividend forecast for the fiscal year ending March 31, 2024 takes into account the effect of the stock split.

(5) Outlook for the fiscal year ending March 31, 2024

The earnings forecast for the fiscal year ending March 31, 2024 is as follows:

Consolidated earnings forecast for	he fiscal year ending March 31, 2024

Orders received	630.0 billion yen	(down 14.6% year-on-year)
Net sales	605.0 billion yen	(up 0.5% year-on-year)
Operating income	54.5 billion yen	(down 7.4% year-on-year)
Ordinary income	55.5 billion yen	(down 7.1% year-on-year)
Net income attributable to shareholders of the parent company	40.5 billion yen	(down 1.8% year-on-year)

We anticipate a decrease in orders due to temporary restraints on semiconductor-related investments, as well as a decrease in profits due to inflation and rising labor costs.

In this economic and business environment, the Group will work to increase sales by steadily linking the trend towards automation, which is accelerating with labor shortages, to orders, and will increase profitability and productivity by promoting digital transformation (DX). In addition, the Group will aim to contribute to realizing a sustainable society and increase its corporate value.

Exchange rates of 133.45 yen to the U.S. dollar (132.09 yen of the actual rate in the fiscal year ended March 2023), 19.43 yen to the Chinese yuan (19.50 yen), and 0.1041 yen to the Korean won (0.1020 yen) is assumed in preparing the plan for the fiscal year ending March 31, 2024. No significant impact from exchange rates is factored into forecasts.

The above forecast represents the judgment of the Company based on information presently available. Actual results may differ materially from forecasts due to various uncertainties, including economic and competitive conditions worldwide as well as various risk factors.

2. Basic Stance on Selecting Accounting Standards

Daifuku has adopted Japan GAAP. Regarding the future application of International Financial Reporting Standards (IFRS), the Company is gathering information, considering discussion points, and studying the timing of application.

3. Consolidated Financial Statements

(1) Consolidated balance sheets

Notes receivable, accounts receivable from completed construction contracts and other, and contract assets208,915250,076Merchandise and finished goods7,0458,674Costs incurred on uncompleted construction contracts and other11,43019,211Raw materials and supplies22,77838,171Other13,14815,320Allowance for doubtful accounts(777)(1,058)Total current assets381,310433,144Non-current assets:381,310433,144Non-current assets:7,79910,550Property, plant and equipment22,73425,601Machinery and vehicles, net7,79910,550Tools and fixtures, net2,6022,654Land12,49612,871Other, net9,58313,319Total property, plant and equipment55,21565,037Intangible assets5,0775,565Goodwill3,9563,804Other1,6872,084Total intangible assets10,72011,454Investments and other assets10,08215,873Investments and other assets10,08215,873Other3,6274,69344Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916		Year ended March 31, 2022	Year ended March 31, 2023
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Other 13,148 15,320 Allowance for doubtful accounts (777) (1,058) Total current assets 381,310 433,144 Non-current assets: 381,310 433,144 Non-current assets: 22,734 25,601 Machinery and vehicles, net 22,734 25,601 Machinery and vehicles, net 7,799 10,590 Tools and fixtures, net 2,602 2,654 Land 12,496 12,871 Other, net 9,583 13,319 Total property, plant and equipment 55,215 65,037 Intangible assets 5,077 5,555 Goodwill 3,956 3,804 Other 1,687 2,084 Total intangible assets 10,720 11,454 Investments in securities 13,322 12,265 Long-term loans 44 445 Assets for retirement benefits 9,002 9,038 Deferred tax assets 10,082 15,873 Other 3,627 4,693		22.770	20.171
Allowance for doubtful accounts (777) (1,058) Total current assets 381,310 433,144 Non-current assets: 381,310 433,144 Non-current assets: 22,734 25,601 Machinery and vehicles, net 22,734 25,601 Machinery and vehicles, net 2,602 2,654 Land 12,496 12,871 Other, net 9,583 13,319 Total property, plant and equipment 55,215 65,037 Intangible assets 7,799 10,590 Goodwill 3,956 3,804 Other 1,687 2,084 Total intangible assets 10,720 11,454 Investments and other assets 10,720 11,454 Investments in securities 13,322 12,265 Long-term loans 44 45 Assets for retirement benefits 9,002 9,038 Deferred tax assets 10,082 15,873 Other 3,627 4,693 Allowance for doubtful accounts (3)			
Total current assets381,310433,144Non-current assets:Property, plant and equipmentBuildings and structures, net22,73425,601Machinery and vehicles, net7,79910,590Tools and fixtures, net2,6022,654Land12,49612,871Other, net9,58313,319Total property, plant and equipment55,21565,037Intangible assets5,0775,565Goodwill3,9563,804Other1,6872,084Total intangible assets10,72011,454Investments and other assets13,32212,265Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets(3)(0)			
Non-current assets:Property, plant and equipmentBuildings and structures, net22,734Dols and fixtures, net7,79910,590Tools and fixtures, net2,6022,6022,654Land12,49612,49612,871Other, net9,58313,319Total property, plant and equipment55,21565,037Intangible assets5,077Software5,077Software5,0771,6872,084Total intangible assets10,720Investments and other assets13,322Investments in securities13,32210,7209,038Deferred tax assets10,08211,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916			
Property, plant and equipment Buildings and structures, net 22,734 25,601 Machinery and vehicles, net 7,799 10,590 Tools and fixtures, net 2,602 2,654 Land 12,496 12,871 Other, net 9,583 13,319 Total property, plant and equipment 55,215 65,037 Intangible assets 5,077 5,565 Goodwill 3,956 3,804 Other 1,687 2,084 Total intangible assets 10,720 11,454 Investments and other assets 13,322 12,265 Long-term loans 44 45 Assets for retirement benefits 9,002 9,038 Deferred tax assets 10,082 15,873 Other 3,627 4,693 Allowance for doubtful accounts (3) (0) Total investments and other assets 36,076 41,916		381,310	433,144
Buildings and structures, net 22,734 25,601 Machinery and vehicles, net 7,799 10,590 Tools and fixtures, net 2,602 2,654 Land 12,496 12,871 Other, net 9,583 13,319 Total property, plant and equipment 55,215 65,037 Intangible assets 5,077 5,555 Goodwill 3,956 3,804 Other 1,687 2,084 Total intangible assets 10,720 11,454 Investments and other assets 13,322 12,265 Long-term loans 44 45 Assets for retirement benefits 9,002 9,038 Deferred tax assets 10,082 15,873 Other 3,627 4,693 Allowance for doubtful accounts (3) (0) Total investments and other assets 36,076 41,916			
Machinery and vehicles, net 7,799 10,590 Tools and fixtures, net 2,602 2,654 Land 12,496 12,871 Other, net 9,583 13,319 Total property, plant and equipment 55,215 65,037 Intangible assets 5 5 Software 5,077 5,565 Goodwill 3,956 3,804 Other 1,687 2,084 Total intangible assets 10,720 11,454 Investments and other assets 11,322 12,265 Long-term loans 44 45 Assets for retirement benefits 9,002 9,038 Deferred tax assets 10,082 15,873 Other 3,627 4,693 Allowance for doubtful accounts (3) (0) Total investments and other assets 36,076 41,916			
Tools and fixtures, net2,6022,654Land12,49612,871Other, net9,58313,319Total property, plant and equipment55,21565,037Intangible assets5,0775,565Goodwill3,9563,804Other1,6872,084Total intangible assets10,72011,454Investments and other assets10,72011,454Investments in securities13,32212,265Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	-	· · · · ·	
Land12,49612,871Other, net9,58313,319Total property, plant and equipment55,21565,037Intangible assets5,0775,565Goodwill3,9563,804Other1,6872,084Total intangible assets10,72011,454Investments and other assets13,32212,265Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	· · · · · · · · · · · · · · · · · · ·		
Other, net9,58313,319Total property, plant and equipment55,21565,037Intangible assets5,0775,565Goodwill3,9563,804Other1,6872,084Total intangible assets10,72011,454Investments and other assets13,32212,265Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916		· · · · ·	
Total property, plant and equipment55,21565,037Intangible assets5,0775,565Goodwill3,9563,804Other1,6872,084Total intangible assets10,72011,454Investments and other assets13,32212,265Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916			
Intangible assetsSoftware5,077Goodwill3,956Goodwill3,956Other1,687Total intangible assets10,720Investments and other assets13,322Investments in securities13,322Long-term loans44Assets for retirement benefits9,002Deferred tax assets10,082Other3,627Allowance for doubtful accounts(3)Total investments and other assets36,076Alloyance for doubtful accounts3,6076Alloyance for doubtful accounts41,916			13,319
Software 5,077 5,565 Goodwill 3,956 3,804 Other 1,687 2,084 Total intangible assets 10,720 11,454 Investments and other assets 13,322 12,265 Long-term loans 44 45 Assets for retirement benefits 9,002 9,038 Deferred tax assets 10,082 15,873 Other 3,627 4,693 Allowance for doubtful accounts (3) (0) Total investments and other assets 36,076 41,916		55,215	65,037
Goodwill3,9563,804Other1,6872,084Total intangible assets10,72011,454Investments and other assets13,32212,265Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	Intangible assets		
Other1,6872,084Total intangible assets10,72011,454Investments and other assets13,32212,265Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	Software	5,077	
Total intangible assets10,72011,454Investments and other assets13,32212,265Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	Goodwill	3,956	3,804
Investments and other assetsInvestments in securities13,322Long-term loans44Assets for retirement benefits9,002Deferred tax assets10,082Other3,627Allowance for doubtful accounts(3)Total investments and other assets36,076	Other	1,687	2,084
Investments in securities13,32212,265Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	Total intangible assets	10,720	11,454
Long-term loans4445Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	Investments and other assets		
Assets for retirement benefits9,0029,038Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	Investments in securities	13,322	12,265
Deferred tax assets10,08215,873Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	Long-term loans	44	45
Other3,6274,693Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	Assets for retirement benefits	9,002	9,038
Allowance for doubtful accounts(3)(0)Total investments and other assets36,07641,916	Deferred tax assets	10,082	15,873
Total investments and other assets36,07641,916	Other	3,627	4,693
	Allowance for doubtful accounts	(3)	(0)
	Total investments and other assets	36,076	41,916
	Total non-current assets	102,012	118,408
			551,552

	Year ended March 31, 2022	Year ended March 31, 2023
LIABILITIES		
Current liabilities:		
Notes and accounts payable and	48,046	63,581
construction contracts payable	40,040	105,50
Electronically recorded obligations -	28,084	30,503
operating		
Short-term borrowings and current portion of long-term borrowings	22,449	10,359
Income taxes payable	7,252	6,088
Contact liabilities	40,682	63,901
Provision for losses on construction	40,002	05,501
contracts	711	451
Other	26,419	27,929
Total current liabilities	173,645	202,816
Non-current liabilities:		
Long-term borrowings	3,907	1,100
Deferred tax liabilities	802	698
Liabilities for retirement benefits	7,494	7,431
Other reserves	327	432
Other	5,086	6,749
Total non-current liabilities	17,617	16,412
Total liabilities	191,263	219,228
NET ASSETS		
Shareholders' equity:		
Common stock	31,865	31,865
Capital surplus	20,691	20,397
Retained earnings	227,609	256,876
Treasury stock	(901)	(899)
Total shareholders' equity	279,264	308,240
Accumulated other comprehensive income:		
Net unrealized gain (loss) on securities	4,107	4,075
Deferred gain (loss) on hedges	(637)	3
Foreign currency translation adjustments	8,380	20,058
Accumulated adjustments on retirement benefits	(344)	(353)
Total accumulated other comprehensive income	11,504	23,783
Non-controlling interests	1,289	299
Total net assets	292,059	332,323
Total liabilities and net assets	483,322	551,552
	,	55 .755E

(2) Consolidated statements of income and comprehensive income

	Year ended March 2022 (April 1, 2021 - March 31, 2022)	Year ended March 2023 (April 1, 2022 - March 31, 2023)
Net sales	512,268	601,922
Cost of sales	417,968	492,123
Gross profit	94,299	109,799
Selling, general and administrative expenses:		
Selling expenses	15,162	18,066
General and administrative expenses	28,883	32,878
Total selling, general and administrative	11.046	50.04
expenses	44,046	50,944
Operating income	50,252	58,854
Other income:		
Interest income	346	646
Dividend income	384	436
Land and house rental revenue	227	276
Other	1,065	445
Total other income	2,023	1,806
Other expenses:		
Interest expenses	352	320
Foreign exchange losses	279	320
Other	391	259
Total other expenses	1,022	900
Ordinary income	51,253	59,759
Extraordinary income:		
Gain on sales of property, plant and equipment	7	99
Gain on sales of investments in securities	234	94
Insurance claim income	215	6
Other	24	10
Total extraordinary income	481	1,219
Extraordinary loss:		.,
Loss on sales of property, plant and equipment	0	
Loss on disposal of property, plant and	200	50
equipment	300	505
Value-added tax and other for a prior period	-	2,078
Impairment loss	-	81
Settlement package	-	2,40
Other	456	11
Total extraordinary loss	756	5,92
Income before income taxes	50,978	55,052
Income taxes - current	14,032	19,404
Income taxes - deferred	501	(5,606
Total income taxes	14,534	13,797
Net income	36,444	41,25
Net income attributable to:		
Shareholders of the parent company	35,877	41,248
Non-controlling interests	566	

(Million yen)

	Year ended March 2022 (April 1, 2021 - March 31, 2022)	Year ended March 2023 (April 1, 2022 - March 31, 2023)
Other comprehensive income		
Net unrealized gain (loss) on securities	(267)	(31)
Deferred gain (loss) on hedges	(375)	640
Foreign currency translation adjustments	9,974	11,685
Retirement benefits reserves adjustments	553	(8)
Share of other comprehensive income (loss) of affiliates accounted for using the equity method	39	13
Total other comprehensive income (loss)	9,924	12,300
Comprehensive income:	46,368	53,556
Comprehensive income (loss) attributable to:		
Shareholders of the parent company	45,604	53,527
Non-controlling interests	764	29

(3) Consolidated statements of changes in net assets

Year ended March 2022 (April 1, 2021 - March 31, 2022)

(Million yen) Shareholders' equity Total shareholders' Common stock Capital surplus Retained earnings Treasury stock equity Balance at beginning of year 31,865 21,980 202,377 (941) 255,282 Cumulative effects of changes in accounting (3) (3) policies Restated balance 31,865 21,980 202,374 (941) 255,278 Changes of items during the period Cash dividends (10,720) (10,720) Net income attributable to shareholders of the 35,877 35,877 parent company Purchase of treasury stock (14)(14) Disposal of treasury stock 54 54 Change in scope of 77 77 consolidation Change in treasury shares of parent arising from transactions with non-(1,288) (1,288) controlling shareholders' equity Net changes of items other than shareholders' equity Total changes of items _ (1,288) 25,235 39 23,985 during the period Balance at end of year 31,865 20,691 227,609 (901) 279,264

	1						(Million yen)
	A	Accumulated other comprehensive income					
	Net unrealized gain (loss) on securities	Deferred gain (loss) on hedges	Foreign currency translation adjustments	Accumulated adjustments on retirement benefits	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of year	4,376	(260)	(1,425)	(912)	1,778	4,952	262,012
Cumulative effects of changes in accounting policies							(3)
Restated balance	4,376	(260)	(1,425)	(912)	1,778	4,952	262,009
Changes of items during the period							
Cash dividends							(10,720)
Net income attributable to shareholders of the parent company							35,877
Purchase of treasury stock							(14)
Disposal of treasury stock							54
Change in scope of consolidation							77
Change in treasury shares of parent arising from transactions with non- controlling shareholders' equity						(4,322)	(5,611)
Net changes of items other than shareholders' equity	(269)	(377)	9,805	567	9,726	660	10,386
Total changes of items during the period	(269)	(377)	9,805	567	9,726	(3,662)	30,050
Balance at end of year	4,107	(637)	8,380	(344)	11,504	1,289	292,059

(Million yen)

					(IVIIIIOIT yer)			
		Shareholders' equity						
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity			
Balance at beginning of year	31,865	20,691	227,609	(901)	279,264			
Cumulative effects of changes in accounting policies					_			
Restated balance	31,865	20,691	227,609	(901)	279,264			
Changes of items during the period								
Cash dividends			(11,981)		(11,981)			
Net income attributable to shareholders of the parent company			41,248		41,248			
Purchase of treasury stock		(0)		(9)	(9)			
Disposal of treasury stock		0		11	12			
Change in scope of consolidation					_			
Change in treasury shares of parent arising from transactions with non- controlling shareholders' equity		(293)			(293)			
Net changes of items other than shareholders' equity								
Total changes of items during the period	_	(293)	29,266	2	28,975			
Balance at end of year	31,865	20,397	256,876	(899)	308,240			

							(Million yen)
	ļ	Accumulated	other comp	ehensive inco	me		
	Net unrealized gain (loss) on securities	Deferred gain (loss) on hedges	Foreign currency translation adjustments	Accumulated adjustments on retirement benefits	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of year	4,107	(637)	8,380	(344)	11,504	1,289	292,059
Cumulative effects of changes in accounting policies							_
Restated balance	4,107	(637)	8,380	(344)	11,504	1,289	292,059
Changes of items during the period							
Cash dividends							(11,981)
Net income attributable to shareholders of the parent company							41,248
Purchase of treasury stock							(9)
Disposal of treasury stock							12
Change in scope of consolidation							_
Change in treasury shares of parent arising from transactions with non- controlling shareholders' equity						(1,019)	(1,313)
Net changes of items other than shareholders' equity	(31)	640	11,677	(8)	12,278	29	12,308
Total changes of items during the period	(31)	640	11,677	(8)	12,278	(989)	40,264
Balance at end of year	4,075	3	20,058	(353)	23,783	299	332,323

(4) Consolidated statements of cash flows

		(Million yen
	Year ended March 2022 (April 1, 2021 - March 31, 2022)	Year ended March 2023 (April 1, 2022 - March 31, 2023)
Cash flows from operating activities:		
Income before income taxes	50,978	55,052
Depreciation	7,326	8,522
Amortization of goodwill	639	711
Interest and dividend income	(731)	(1,083)
Interest expenses	352	320
Impairment loss	-	819
Loss (gain) on sales of investments in securities	(234)	(943)
Loss (gain) on disposal or sales of property, plant and equipment	292	406
Decrease (increase) in notes and accounts receivables and contract assets	12,775	(31,693)
Decrease (increase) in inventories	(3,510)	(22,812)
Increase (decrease) in notes and accounts payable	7,464	10,375
Increase (decrease) in contract liabilities	3,796	19,988
Other	(6,463)	325
Subtotal	72,686	39,988
Interest and dividend received	729	1,075
Interest paid	(404)	(309)
Income taxes refund (paid)	(17,146)	(21,075)
Other	826	355
Net cash provided by (used in) operating activities	56,691	20,034
Cash flows from investing activities:		
Investments in time deposits	(3)	(272)
Proceeds from refund of time deposits	1	16
Payments for purchase of property, plant and equipment	(10,461)	(13,716)
Proceeds from sales of property, plant and equipment	53	232
Payments for purchase of investments in securities	(29)	(32)
Proceeds from sales of investments in securities	625	2,019
Collection of loans receivable	15	_
Other	(29)	(121)
Net cash provided by (used in) investing activities	(9,828)	(11,874)

(Mil	lion	yen)

	Year ended March 2022 (April 1, 2021 - March 31, 2022)	Year ended March 2023 (April 1, 2022 - March 31, 2023)
Cash flows from financing activities:		
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation		(1,285)
Proceeds from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	152	-
Increase (decrease) in short-term borrowings, net	(8,320)	774
Proceeds from long-term borrowings	131	-
Repayment of long-term borrowings	(1,647)	(15,900)
Proceeds from disposal of treasury stock	38	0
Payments for purchase of treasury stock	(14)	(9)
Payments of cash dividends	(10,720)	(11,982)
Other	(1,486)	(1,785)
Net cash provided by (used in) financing activities	(27,550)	(30,187)
Effect of exchange rate change on cash and cash equivalents	4,868	5,744
Net increase (decrease) in cash and cash equivalents	24,180	(16,282)
Cash and cash equivalents at beginning of year	94,079	118,672
Increase (decrease) in cash and cash equivalents resulting from change in scope of consolidation	412	_
Cash and cash equivalents at end of year	118,672	102,389

(5) Notes on consolidated financial statements

Note on going concern assumption

Not applicable

Additional information

Board Benefit Trust (BBT)

The Company has introduced the BBT system for its directors and corporate officers (hereinafter "Directors, etc.").

The system further clarifies the linkage of the remuneration for Directors, etc. with the Company's business performance as well as its stock value, which enables Directors, etc. to share with shareholders not only the benefit of an increase in stock value but also the risk of a decrease in stock value. It is expected to motivate Directors, etc. to contribute to improving the Company's business performance in the medium and long terms and boosting corporate value.

(1) Outline of the transaction

The system is a stock compensation plan linked directly to the Company's business performance, under which the Company's shares are acquired through the trust using the funds that the Company contributes (hereinafter "the Trust") and remuneration is provided to the Directors, etc. through the Trust, in accordance with the stock compensation regulation for officers stipulated by the Company. The remuneration is the Company's shares (equivalent to points accrued based on titles and target achievement) and the monetary payment (equivalent to the amount obtained by converting the Company's shares at the market price as of the retirement date). As a general rule, the shares are provided to the Directors, etc. upon retirement.

The Company follows the Practical Solution on Transactions of Delivering the Company's Own Stock to Employees, etc. through Trusts (ASBJ Practical Issues Task Force No. 30, March 26, 2015) with respect to accounting for the trust agreement.

(2) The Company's shares still held by the Trust

The Company records its shares remaining in the Trust as treasury stock in net assets at the book value (excluding incidental expenses) of the Trust.

Book value and number of shares of treasury stock

455 million yen and 319 thousand shares for the fiscal year ended March 31, 2022

443 million yen and 311 thousand shares for the fiscal year ended March 31, 2023

Note:

The Company conducted a three-for-one split of its common stock effective April 1, 2023. The number of treasury stock for the fiscal years ended March 31, 2022 and 2023 shown above is the number after taking the stock split into consideration.

Changes in accounting policies

Adoption of ASC 842 Leases

Starting from the first quarter of the fiscal year under review, subsidiaries in North America that adopt US GAAP apply ASC 842 Leases. Due to the adoption of this accounting standard, the lessee in subsidiaries in North America recognizes assets and liabilities for all leases on the consolidated balance sheets, in principle.

With the adoption of this accounting standard, in accordance with transition provisions, the right-of-use assets and lease liabilities are recognized at the beginning of the fiscal year under review.

As a result, at the beginning of the fiscal year under review, right-of-use assets included in "Other" under "Property, plant and equipment" increased 1,514 million yen, lease obligations included in "Other" under "Current liabilities" increased 449 million yen, and lease obligations included in "Other" under "Non-current liabilities" increased 1,127 million yen. The impact of the above change on earnings for the fiscal year under review is insignificant.

Segment information, etc.

Segment information

1. Overview of reportable segments

Reportable segments comprise components for which discrete financial information is available, and which the Board of Directors reviews regularly to determine the allocation of management resources and assess operating results.

The Daifuku Group manufactures and sells material handling systems, car wash machines, industrial personal computers, interface boards, and other equipment in Japan and overseas. Each company within the Group conducts manufacturing and sales activities based on its roles as an independent management unit.

There are four reportable segments: Daifuku Co., Ltd., the core company dealing in material handling systems and equipment, and car wash machines; Contec Co., Ltd. and its subsidiaries, the core company group engaging in the manufacture and sale of industrial personal computers, interface boards, and other equipment in Japan and overseas; Daifuku North America Holding Company and its subsidiaries, the U.S. company group that is responsible for key business activities, primarily in North America, with a significant volume of sales; and Clean Factomation, Inc., the company providing semiconductor manufacturers with cleanroom transport systems mainly in South Korea.

2. Methods of calculating the amount of net sales, income or losses, assets, liabilities and other items by reportable segment

The method of accounting for the reported business segments is based on the principles and procedures of accounting policies adopted for preparing consolidated financial statements. Intersegment sales or transfers are determined based on the prevailing market price.

3. Information on the amount of sales, income or losses, assets, liabilities and other items by reportable segment

Year ended March 2022 (April 1, 2021 - March 31, 2022)

							(Million yen
ŀ	I	Rep	ortable segm	ents			
	Daifuku	Contec	Daifuku North America	Clean Factomation	Subtotal	Other [*]	Total
Net sales							
Sales to external customers	225,057	15,798	140,473	28,671	410,001	104,865	514,867
Intersegment sales or transfers	41,403	10,451	505	2,005	54,366	8,809	63,176
Total	266,460	26,249	140,979	30,677	464,367	113,675	578,043
Segment income	28,652	1,229	7,505	2,097	39,485	3,732	43,217
Segment assets	330,068	26,151	93,094	22,587	471,901	112,323	584,225
Segment liabilities	108,148	12,247	34,422	11,753	166,572	62,309	228,881
Other							
Depreciation	3,508	495	846	351	5,201	2,125	7,326
Amortization of goodwill	33	133	589	_	756	0	756
Interest income	10	1	31	145	188	209	397
Interest expenses	91	19	5	3	120	280	401
Extraordinary income	249	8	217	0	476	285	762
Gain on sales of property, plant and equipment	0	_	2	0	2	5	7
Gain on sales of shares of investments in securities	225	8	_	_	234	_	234
Extraordinary loss	927	14	9	0	951	514	1,466
Loss on sales of property, plant and equipment	_	_	_	_	_	0	0
Loss on disposal of property, plant and equipment	212	14	3	0	230	69	300
Income tax expenses	10,502	509	729	623	12,364	1,895	14,260
Increase in property, plant and equipment and intangible assets	5,674	379	2,198	413	8,666	2,899	11,565

		Rep	ortable segme	ents			
	Daifuku	Contec	Daifuku North America	Clean Factomation	Subtotal	Other*	Total
Net sales							
Sales to external customers	238,855	18,604	158,769	42,694	458,924	140,914	599,838
Intersegment sales or transfers	51,423	13,850	684	3,379	69,337	15,892	85,229
Total	290,278	32,454	159,453	46,073	528,261	156,806	685,068
Segment income	34,053	988	6,184	2,961	44,187	5,635	49,822
Segment assets	349,892	31,048	122,275	32,182	535,399	134,327	669,726
Segment liabilities	105,322	16,792	52,537	18,535	193,187	77,865	271,053
Other							
Depreciation	3,877	473	1,079	477	5,907	2,614	8,522
Amortization of goodwill	0	160	700	-	860	_	860
Interest income	62	1	123	222	409	394	804
Interest expenses	90	54	4	4	155	323	478
Extraordinary income	954	15	125	0	1,094	41	1,136
Gain on sales of property, plant and equipment	_	-	93	0	93	5	98
Gain on sales of shares of investments in securities	928	15	_	_	943	_	943
Extraordinary loss	2,365	9	3,907	140	6,422	1,004	7,427
Loss on sales of property, plant and equipment	0	_	1	_	1	4	6
Loss on disposal of property, plant and equipment	270	9	56	140	476	28	505
Value-added tax and other for a prior period	2,078	_	_	_	2,078	_	2,078
Impairment loss	_	-	_	-	-	819	819
Settlement package	_	_	2,400	_	2,400	_	2,400
Retirement benefit expenses	_	_	1,450	_	1,450	_	1,450
Income tax expenses	10,079	442	(52)	880	11,350	2,359	13,709
Increase in property, plant and equipment and intangible assets	4,935	250	4,047	1,962	11,195	5,649	16,845

4. Differences between total amounts for reportable segments and the reported amount in the consolidated financial statements and main details of the differences (matters relating to reconciliation)

		(Million yen)
Net sales	Year ended March 31, 2022	Year ended March 31, 2023
Reportable segments total	464,367	528,261
Segment net sales classified in "Other"	113,675	156,806
Elimination of intersegment transactions	(63,176)	(85,229)
Other adjustment for consolidation	(2,598)	2,084
Net sales in consolidated financial statements	512,268	601,922

(Million yen)

Income	Year ended March 31, 2022	Year ended March 31, 2023
Reportable segments total	39,485	44,187
Segment income classified in "Other"	3,732	5,635
Elimination of dividends from affiliates	(6,492)	(10,146)
Other adjustment for consolidation	(846)	1,572
Net income in attributable to shareholders of the parent company in consolidated financial statements	35,877	41,248

		(Million yen)
Assets	Year ended March 31, 2022	Year ended March 31, 2023
Reportable segments total	471,901	535,399
Segment assets classified in "Other"	112,323	134,327
Elimination of investment securities in affiliates in consolidation process	(58,031)	(59,490)
Elimination of intercompany receivables	(38,754)	(53,214)
Other adjustment for consolidation	(4,117)	(5,470)
Total assets in consolidated financial statements	483,322	551,552

(Million yen)

Liabilities	Year ended March 31, 2022	Year ended March 31, 2023
Reportable segments total	166,572	193,187
Segment liabilities classified in "Other"	62,309	77,865
Elimination of intercompany payables	(38,754)	(53,214)
Other adjustments for consolidation	1,135	1,389
Total liabilities in consolidated financial statements	191,263	219,228

(Million yen)

	Reportable to	e segments tal	Ot	Other		tment	Consolidated total	
Other items	Year e	ended	Year	ended	Year ended		Year ended	
	March 2022	March 2023	March 2022	March 2023	March 2022	March 2023	March 2022	March 2023
Depreciation	5,201	5,907	2,125	2,614	0	-	7,326	8,522
Amortization of goodwill	756	860	0	_	(117)	(149)	639	711
Interest income	188	409	209	394	(51)	(157)	346	646
Interest expenses	120	155	280	323	(49)	(158)	352	320
Extraordinary income	476	1,094	285	41	(280)	83	481	1,219
Gain on sales of property, plant and equipment Gain on sales of	2	93	5	5	0	1	7	99
investments in securities	234	943	_	_	_	_	234	943
Extraordinary loss	951	6,422	514	1,004	(709)	(1,500)	756	5,926
Loss on sales of property, plant and equipment	_	1	0	4	_	_	0	6
Loss on disposal of property, plant and equipment Value-added tax	230	476	69	28	_	0	300	505
and other for a prior period	_	2,078	_	_	_	_	_	2,078
Impairment loss	_	_	_	819	_	_	_	819
Settlement package	_	2,400	_	_	_	_	_	2,400
Retirement benefit expenses	_	1,450	_	_	_	(1,450)	_	_
Income taxes expenses	12,364	11,350	1,895	2,359	274	87	14,534	13,797
Increase in property, plant and equipment and intangible assets	8,666	11,195	2,899	5,649	_	(34)	11,565	16,811

(Note) Main items in the adjustment above are as follows:

Retirement benefit expenses of minus 1,450 million yen mainly reflect actuarial adjustments of retirement benefit expenses.

Related information

Year ended March 2022 (April 1, 2021 - March 31, 2022)

1. Information by product and service

				(Million yen)
	Logistics systems	Electronics	Other	Total
Sales to external customers	480,667	15,738	15,862	512,268

2. Information by geographic area

Net sales

						(Million yen)
Japan	U.S.A.	China	South Korea	Other	Adjustment	Total
182,781	131,782	57,276	46,585	96,440	(2,598)	512,268

(Note) Sales are classified into countries or regions based on the location of customers.

Year ended March 2023 (April 1, 2022 - March 31, 2023)

1. Information by product and service

				(Million yen)
	Logistics systems	Electronics	Other	Total
Sales to external customers	562,068	18,672	21,181	601,922

2. Information by geographic area

Net sales

(Million yen)

Japan	U.S.A.	China	South Korea	Other	Adjustment	Total
197,276	146,969	60,895	60,089	134,607	2,084	601,922

(Note) Sales are classified into countries or regions based on the location of customers.

Revenue recognition

Information of disaggregated revenue from contracts with customers Year ended March 2022 (April 1, 2021 - March 31, 2022)

1. Disaggregation information by industry

						-	(Million ye
		Re	portable segme	nts			
	Daifuku	Contec	Daifuku North America	Clean Factomation	Subtotal	Other*	Total
Automobile, auto parts	19,075	165	17,447	_	36,687	22,351	59,039
Electronics	67,935	1,361	19,298	28,671	117,267	34,112	151,379
Commerce, retail	67,805	7,662	57,052	—	132,519	22,612	155,132
Transportation, warehousing	21,356	85	7,872	_	29,314	3,552	32,867
Machinery	9,111	930	229	—	10,270	1,307	11,578
Chemicals, pharmaceuticals	10,507	4,193	32	_	14,732	2,875	17,608
Food	14,714	0	2,147	—	16,862	3,223	20,08
lron, steel, nonferrous metals	3,395	16	12	_	3,423	100	3,524
Precision equipment, printing, office equipment	2,880	1,041	5	_	3,927	2,351	6,27
Airport	1,776	131	30,740	_	32,648	11,108	43,75
Other	6,498	209	5,637	_	12,344	1,269	13,614
Sales to external customers	225,057	15,798	140,473	28,671	410,001	104,865	514,86
Other adjustments for consolidation		_		_		_	(2,598
Net sales in consolidated financial statements	_	_	_	_	_	_	512,26

2. Disaggregation information by destination

		, ,	internation by						(Million yen
				Re	portable segme	nts			
			Daifuku	Contec	Daifuku North America	Clean Factomation	Subtotal	Other*	Total
Ja	pan		160,986	9,646	30	-	170,663	12,118	182,781
N	on-J	apan	64,071	6,151	140,443	28,671	239,337	92,747	332,085
	No Am	rth nerica	999	4,793	127,452	14	133,260	3,502	136,762
	Asi	а	60,577	1,117	699	28,657	91,051	73,274	164,326
		China	18,836	601	111	1,362	20,911	36,365	57,276
		South Korea	9,833	164	_	27,295	37,292	9,292	46,585
	Taiwa	Taiwan	31,254	185	_	_	31,440	17,617	49,057
		Other	653	165	587	-	1,406	9,999	11,406
	Eur	оре	2,168	230	8,706	_	11,105	4,711	15,816
	Lat Am	in nerica	54	2	2,946	_	3,003	2,208	5,212
	Otł	her	270	6	638	_	916	9,051	9,967
	Sales to external customers		225,057	15,798	140,473	28,671	410,001	104,865	514,867
for o	Other adjustments for consolidation		_	_		_		_	(2,598)
con: fina	sales solid ncial emer	ated	_	_	_	_	_	_	512,268

*The "Other" segment is an operating segment comprising subsidiaries that are not included in the reportable segments.

3. Disaggregation information by timing of revenue recognition

		, J	5				(Million yen)
		Re	portable segme	nts			
	Daifuku	Contec	Daifuku North America	Clean Factomation	Subtotal	Other*	Total
Performance obligations satisfied at a point in time	47,209	12,423	13,719	793	74,146	23,647	97,793
Performance obligations satisfied over time	177,847	3,374	126,754	27,878	335,854	81,218	417,073
Sales to external customers	225,057	15,798	140,473	28,671	410,001	104,865	514,867
Other adjustments for consolidation	_	_	_	_	_	_	(2,598)
Net sales in consolidated financial statements	_	_	_		_	_	512,268

Year ended March 2023 (April 1, 2022 - March 31, 2023)

1. Disaggregation information by industry

	normation by r						(Million yen
		Re	portable segmer	nts			
	Daifuku	Contec	Daifuku North America	Clean Factomation	Subtotal	Other*	Total
Automobile, auto parts	22,332	215	26,856	_	49,404	16,077	65,482
Electronics	84,104	1,397	23,631	42,694	151,828	63,906	215,734
Commerce, retail	68,188	8,092	61,823	_	138,104	22,824	160,929
Transportation, warehousing	15,585	114	6,281	_	21,981	8,456	30,437
Machinery	7,508	985	565	—	9,059	1,298	10,358
Chemicals, pharmaceuticals	14,581	5,829	12	_	20,423	4,204	24,628
Food	7,274	2	1,948	—	9,225	6,512	15,737
lron, steel, nonferrous metals	4,182	2	16	_	4,201	614	4,815
Precision equipment, printing, office equipment	3,312	1,197	5	_	4,515	1,955	6,470
Airport	3,684	536	29,288	-	33,509	12,670	46,180
Other	8,101	230	8,340	_	16,672	2,391	19,063
Sales to external customers	238,855	18,604	158,769	42,694	458,924	140,914	599,838
Other adjustments for consolidation	_	_	_	_	_	_	2,084
Net sales in consolidated financial statements	_	_	_	_	_	_	601,922

2. Disaggregation information by destination

			destination					(Million yer
			Rej	oortable segmer	nts			
		Daifuku	Contec	Daifuku North America	Clean Factomation	Subtotal	Other*	Total
Japa	an	172,174	10,285	_	_	182,460	14,816	197,276
Non	i-Japan	66,681	8,318	158,769	42,694	276,464	126,097	402,561
	North America	1,287	6,744	141,065	12	149,109	3,080	152,190
A	Asia	59,166	1,243	2,872	42,682	105,964	104,262	210,226
	China	17,023	649	152	1,631	19,456	41,438	60,895
	South Korea	11,103	163	5	41,050	52,323	7,766	60,089
	Taiwan	28,606	203	_	_	28,809	29,931	58,740
	Other	2,432	228	2,714		5,375	25,125	30,500
E	urope	718	330	10,147	_	11,196	6,101	17,29
	.atin America	705	0	4,201	_	4,907	1,320	6,22
C	Other	4,803	_	482	_	5,285	11,331	16,61
Sales t custon	o external ners	238,855	18,604	158,769	42,694	458,924	140,914	599,838
	adjustments Isolidation	_	_		_	_	_	2,084
Net sa consol financi statem	lidated ial	_	_	_	_	_	_	601,92

*The "Other" segment is an operating segment comprising subsidiaries that are not included in the reportable segments.

3. Disaggregation information by timing of revenue recognition

		5	j				(Million yen)
	Reportable segments						
	Daifuku	Contec	Daifuku North America	Clean Factomation	Subtotal	Other*	Total
Performance obligations satisfied at a point in time	49,190	13,016	14,101	1,151	77,459	31,702	109,161
Performance obligations satisfied over time	189,665	5,588	144,667	41,543	381,465	109,211	490,676
Sales to external customers	238,855	18,604	158,769	42,694	458,924	140,914	599,838
Other adjustments for consolidation	_	_	_	_	_	_	2,084
Net sales in consolidated financial statements	_	_	_	_	_	_	601,922

Per share information

		(Yen)
	Year ended March 2022	Year ended March 2023
	(April 1, 2021- March 31, 2022)	(April 1, 2022- March 31, 2023)
Net assets per share	769.13	878.24
Net income per share	94.90	109.11

(Notes)

1. Diluted net income per share is not recorded, as dilutive shares do not exist.

- 2. The Company conducted a three-for-one split of its common stock effective April 1, 2023. Net assets per share and net income per share are calculated, assuming that the stock split was conducted at the beginning of the previous fiscal year.
- 3. The shares of the Company remaining in the BBT, which are recorded as treasury stock under equity capital, are included in the treasury stock to be deducted in the calculation of the average number of shares during the year for the purpose of calculation of net income per share, and are also included in the number of treasury stock to be deducted from the aggregate number of issued shares as of the end of the year for the purpose of calculation of net assets per share. The average number of shares of treasury stock deducted during the year for the purpose of calculation of net income per share is 315 thousand shares for the year ended March 31, 2023 and 323 thousand shares for the year ended March 31, 2022 for the BBT. The number of shares of treasury stock deducted at the end of the year for the purpose of calculating net assets per share is 311 thousand shares for the year ended March 31, 2023 and 319 thousand shares for the year ended March 31, 2022 for the BBT.

	Year ended March 2022 (April 1, 2021 - March 31, 2022)	Year ended March 2023 (April 1, 2022 - March 31, 2023)
Net income per share		
Net income attributable to shareholders of the parent company (million yen)	35,877	41,248
Amount not attributable to shareholders of common stock (million yen)	-	_
Net income attributable to shareholders of the parent company related to common stock (million yen)	35,877	41,248
Weighted average number of common stock issued and outstanding during the year (thousand shares)	378,049	378,053

4. The basis for the calculation of net income per share was as shown in the table below.

5. The basis for the calculation of net assets per share is as shown in the table below.

	Year ended March 31, 2022	Year ended March 31, 2023
Total net assets (million yen)	292,059	332,323
Amount deducted from total net assets (million yen)	1,289	299
Of which, non-controlling interests (million yen)	1,289	299
Total net assets attributable to common stock at fiscal year-end (million yen)	290,769	332,023
Number of common stock issued and outstanding at fiscal year-end for the purpose of calculation of net assets per share (thousand shares)	378,051	378,056

Major subsequent events

Stock split and partial amendment of the Articles of Incorporation

Based on the resolution of the Board of Directors meeting held on February 9, 2023, the Company conducted a stock split and a partial amendment to the Articles of Incorporation in connection with the stock split effective April 1, 2023.

(1) Purpose of the stock split

The stock split aims to expand the Company's investor base by lowering the investment unit price and making stock ownership more accessible to investors.

(2) Outline of the stock split

1) Stock split method

Each share of Daifuku's common stock owned by shareholders listed or recorded in the final shareholder registry as of March 31, 2023 was split into three shares.

2) Increase in number of shares as a result of the stock split
Total number of shares issued before the stock split: 126,610,077 shares
Increase in the number of shares as a result of the stock split: 253,220,154 shares
Total number of shares issued following the stock split: 379,830,231 shares
Total number of authorized shares following the stock split: 750,000,000 shares

3) Schedule for stock splitPublic notice of the record date: March 15, 2023Record date: March 31, 2023Effective date: April 1, 2023

4) Effect on per share information

The amount of impact is stated in "Per share information" on page 33.

(3) Partial amendment to Articles of Incorporation

1) Reason for amendment

In line with the stock split, Daifuku amended a related provision of its Articles of Incorporation effective April 1, 2023, by a resolution of the Board of Directors pursuant to the Paragraph 2 of Article 184, of the Companies Act.

2) Details of amendment

The total number of authorized shares stipulated in Article 6 of the Articles of Incorporation was amended, as follows.

(Changes are underlined.)

Before	Amended		
Article 6. (Total Number of Authorized Shares)	Article 6. (Total Number of Authorized Shares)		
The total number of shares authorized to be issued by the	The total number of shares authorized to be issued by the		
Company shall be two hundred fifty million (250,000,000).	Company shall be seven hundred fifty million (750,000,000).		

(4) Other

1) Change in the amount of stated capital

The amount of stated capital remains unchanged as a result of the stock split.

2) Dividends

As the stock split will take effect on April 1, 2023, the year-end dividend for the fiscal year ended March 31, 2023 will be paid based on the number of shares before the stock split.

The year-end dividend for the fiscal year ended March 31, 2023 is stated in "Basic policy for dividends for the fiscal year under review and the following fiscal year" on page 8.

4. Other

Changes in officers (Effective June 23, 2023)

1. Changes in representatives Not applicable

2. Candidates for new directors Hideaki Takubo Director of the Board

> New: Director, Managing Officer, Chief Human Resources Officer, Corporate Functions Head
> Current: Managing Officer, Chief Human Resources Officer, Corporate Functions Head

Gideon Franklin Director of the Board (outside)

> Current: CEO, Gideon Franklin Limited Outside Director, MCJ Co., Ltd. CEO, Culham Prints and Drawings Ltd Outside Director, UMI Technology Holdings PLC

Mr. Gideon Franklin is a candidate for an outside director as stipulated in Article 2, Item 15 of the Companies Act.

Directors to retire
 Shuichi Honda
 Director and Adviser