



## NEWS

### Fast Retailing and Daifuku Conclude Strategic Global Partnership

*Partnership Agreement Signed to Develop Comprehensive Logistics Services  
over the Longer Term*

**October 9, 2018, Tokyo, Japan - Fast Retailing Co., Ltd. and Daifuku Co., Ltd. today concluded an agreement to form a strategic partnership aimed at establishing comprehensive logistics services over the medium to long term.**

The Fast Retailing Group, which has set a target of ¥3 trillion in net sales, and Daifuku, a global leader in material handling systems, established a solid relationship of mutual trust established through the automation of Fast Retailing's Ariake warehouse. Based on this affiliation and their shared corporate culture of contributing to society through outstanding innovation, the two companies will work toward further business expansion for both firms over the longer term, and the provision of a sustained and stable logistics function.

Fast Retailing and Daifuku will each utilize their respective wealth of knowledge and experience to reform and improve logistics systems. The two companies will carefully evaluate the current status of distribution, and develop innovative and revolutionary logistics systems in order to deliver products to customers faster.

#### **Measures the Companies will Pursue with the Conclusion of the Strategic Global Partnership**

Fast Retailing Co., Ltd. and Daifuku Co., Ltd. will implement the following measures under the partnership agreement.

##### **1) Introduction of state-of-the-art automation facilities**

Fast Retailing and Daifuku will develop and build the world's most advanced automation facilities with the aim of full automation of Fast Retailing Group brand warehouses in Japan and overseas.

##### **2) Formation of a special team**

Fast Retailing and Daifuku will form a special team comprising members from both companies for the planning, implementation, and maintenance of fully automated Fast Retailing Group brand warehouses in Japan and overseas, with the aim of establishing a better logistics environment.

##### **3) Comprehensive set of measures for introduction of automation facilities**

Fast Retailing and Daifuku will pursue a comprehensive set of measures encompassing all processes for the introduction of automation facilities, including design, devices, procurement of materials and specialized staff, construction, and trial operation, with the aim of achieving the introduction of automation in the shortest possible timeframe.

##### **4) Cooperation in logistics system development**

To maximize the productivity of automation facilities, Fast Retailing and Daifuku will plan and implement new logistics systems unconstrained by conventional thinking, along with the development of systems necessary to achieve it.

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### **About Fast Retailing**

UNIQLO is a brand of Fast Retailing Co., Ltd., a leading Japanese retail holding company with global headquarters in Tokyo, Japan. UNIQLO is the largest of six main brands in the Fast Retailing Group, the others being GU, J Brand, Theory, Comptoir des Cottonniers, and Princesse tam.tam. With global sales of approximately 1.8619 trillion yen for the 2017 fiscal year ending August 31, 2017 (US \$16.87 billion, calculated in yen using the end of August 2017 rate of \$1 = 110.4 yen), Fast Retailing is one of the world's largest apparel retail companies, and UNIQLO is Japan's leading specialty retailer.

UNIQLO continues to open large-scale stores in some of the world's most important cities and locations, as part of its ongoing efforts to solidify its status as a global brand. Today the company has more than 2,000 stores in 21 markets including Japan. In alphabetical order, the other markets are Australia, Belgium, Canada, China, France, Germany, Hong Kong, Indonesia, Malaysia, Netherlands, Philippines, Russia, Singapore, South Korea, Spain, Sweden, Taiwan, Thailand, U.K. and U.S. In addition, UNIQLO established a social business in Bangladesh together with the Grameen Bank in 2010, and today there are several Grameen-UNIQLO stores in Dhaka.

With a corporate statement committed to changing clothes, changing conventional wisdom and change the world, Fast Retailing is dedicated to creating great clothing with new and unique value to enrich the lives of people everywhere. For more information about UNIQLO and Fast Retailing, please visit [www.uniqlo.com](http://www.uniqlo.com) and [www.fastretailing.com](http://www.fastretailing.com).

### **About Daifuku Co., Ltd.**

Founded in 1937, Daifuku Co., Ltd. is the world's leading provider of material handling systems to the factory and distribution, cleanroom, automotive, airport, and general industry markets. We have established a total support system ranging from consulting to after-sales services. Daifuku is headquartered in Osaka, Japan, with production and sales bases in 23 countries and regions.