

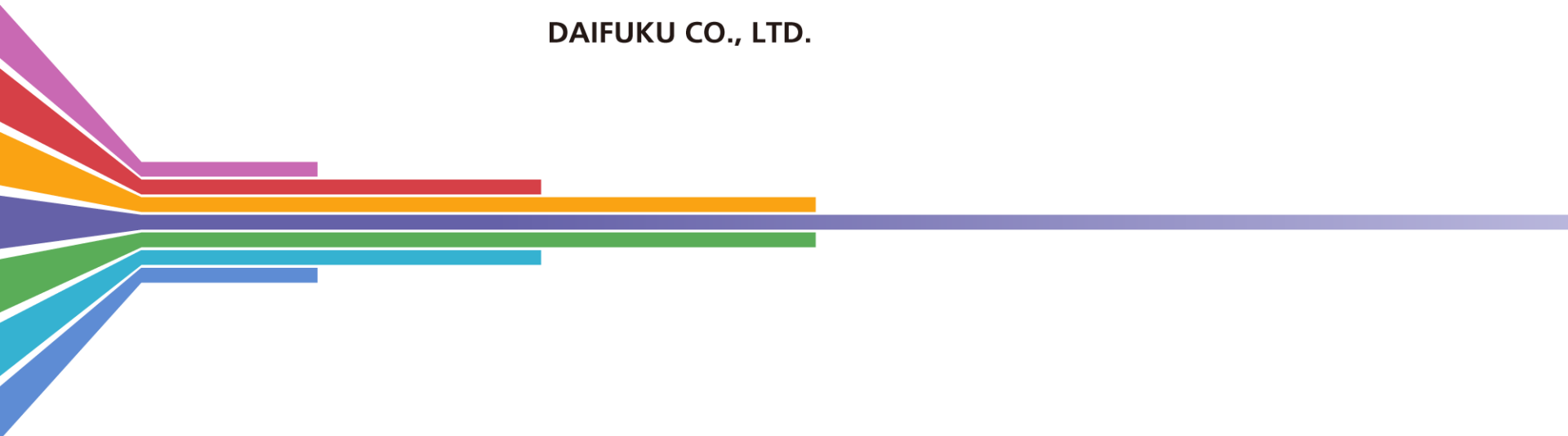
Consolidated Financial Results

First Three Quarters of the Fiscal Year Ending March 31, 2016

(April 1, 2015 - December 31, 2015)

February 10, 2016

DAIFUKU CO., LTD.



DAIFUKU

Always an Edge Ahead

■ Performance improved considerably year on year. Orders, sales and net income were all at new record highs.

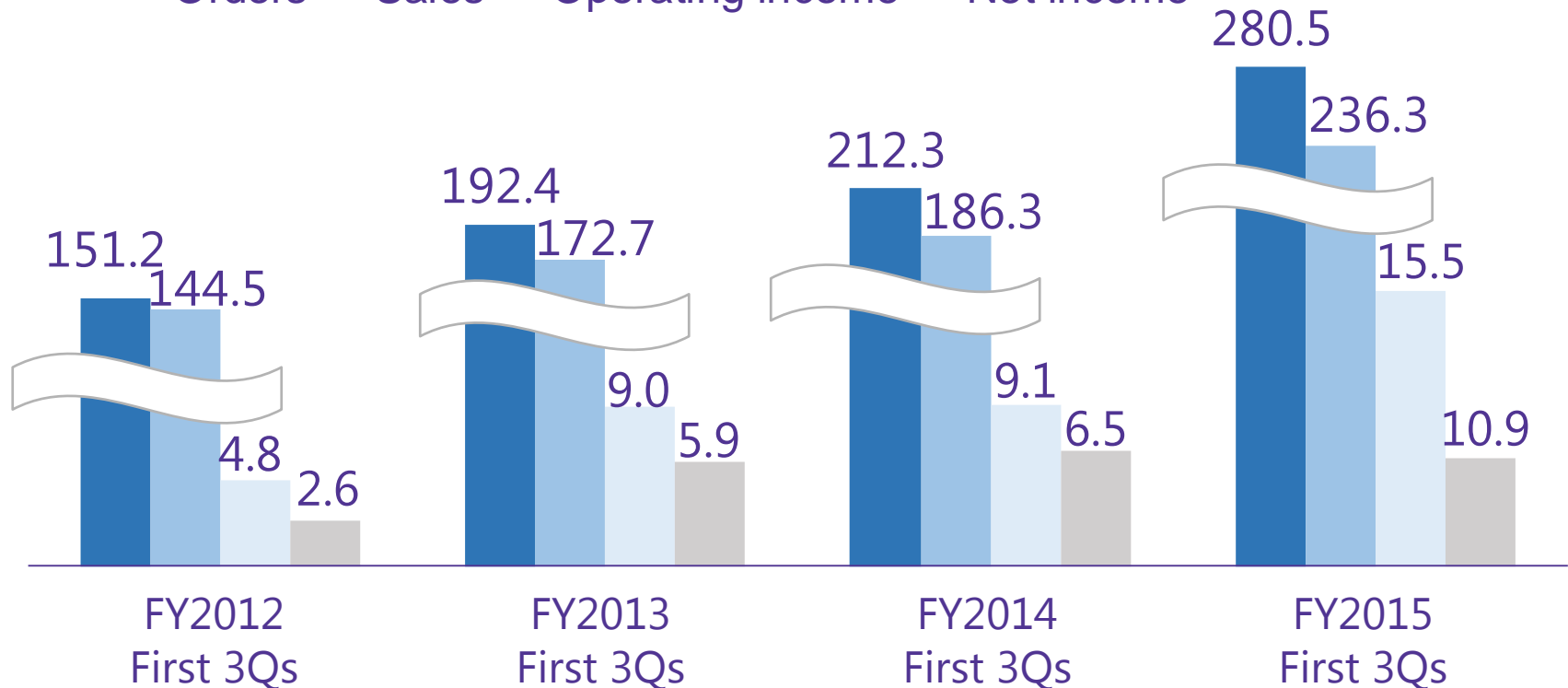
Existing record-high (billion yen):

Orders: 212.3	Sales: 186.3	(FY2014 First 3Qs)
Operating income: 15.4	Net income: 9.0	(FY2007 First 3Qs)

Trends in First 3Qs Results

(Billion yen)

■ Orders ■ Sales ■ Operating income ■ Net income



FY2015 First 3Qs Results (Consolidated)

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2

(Billion yen)

	FY2014 First 3Qs	FY2015 First 3Qs	Year-on-year
Orders	212.33	280.55	32.1%
Net Sales	186.30	236.34	26.9%
Operating income	9.17	15.56	69.6%
Ordinary income	10.01	16.56	65.4%
Net income*	6.57	10.94	66.5%
Comprehensive income	9.90	8.82	-10.9%
Net income per share (yen)	59.36	97.01	

*In accordance with the change in accounting standards, net income is changed to "net income attributable to shareholders of the parent company" effective from FY2015.

FY2015 First 3Qs Results by Segment

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3

(Billion yen)

	Orders		Net sales		Net income	
	FY2014 First 3Qs	FY2015 First 3Qs	FY2014 First 3Qs	FY2015 First 3Qs	FY2014 First 3Qs	FY2015 First 3Qs
Daifuku	93.33	111.37	77.34	99.91	4.05	7.98
Contec	11.74	10.99	10.70	10.48	0.64	0.35
Daifuku North America *1	58.89	79.10	58.10	56.54	1.20	1.00
Daifuku Plusmore *2	8.03	9.97	8.09	9.71	0.11	0.17
Other	40.32	69.10	35.40	55.08	2.54	2.61
Consolidated adjustment and other	-	-	-3.36	4.60	-1.99	-1.18
Total	212.33	280.55	186.30	236.34	6.57	10.94

*1 Daifuku North America Holding Company (changed from Daifuku Webb from FY2015)

Segment income fell following goodwill amortization (300 million yen) for a U.S. company that joined the Daifuku North America Group.

*2 Daifuku Plusmore was added to a reportable segment from FY2015.

Consolidated Balance Sheets

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4

(Billion yen)

	FY2014 First 3Qs	FY2014	FY2015 First 3Qs
Current assets	172.01	185.04	208.19
Cash on hand and in banks	49.34	54.20	54.15
Notes and accounts receivable	82.13	96.05	113.24
Inventories	29.05	24.53	28.06
Other	11.48	10.24	12.73
Non-current assets	82.86	85.97	82.23
Property, plant and equipment	34.06	34.67	32.61
Intangible assets	18.51	19.04	16.77
Goodwill	12.83	12.90	11.15
Other	5.67	6.14	5.61
Investments and other assets	30.28	32.25	32.85
Total assets	254.87	271.01	290.42

	FY2014 First 3Qs	FY2014	FY2015 First 3Qs
Current liabilities	82.37	93.85	108.99
Notes and accounts payable	41.09	47.39	54.01
Short-term borrowings	8.11	12.90	12.34
Other	33.16	33.55	42.63
Non-current liabilities	64.71	65.63	48.72
Long-term borrowings and bonds	51.69	47.64	32.59
Other	13.02	17.99	16.13
Total Liabilities	147.09	159.49	157.72
Shareholders' equity	95.19	98.46	121.82
Accumulated other comprehensive income	9.20	9.32	7.16
Non-controlling interests	3.37	3.72	3.71
Total net assets	107.78	111.52	132.69
Total liabilities and net assets	254.87	271.01	290.42

Orders and Sales by Industry (Consolidated)

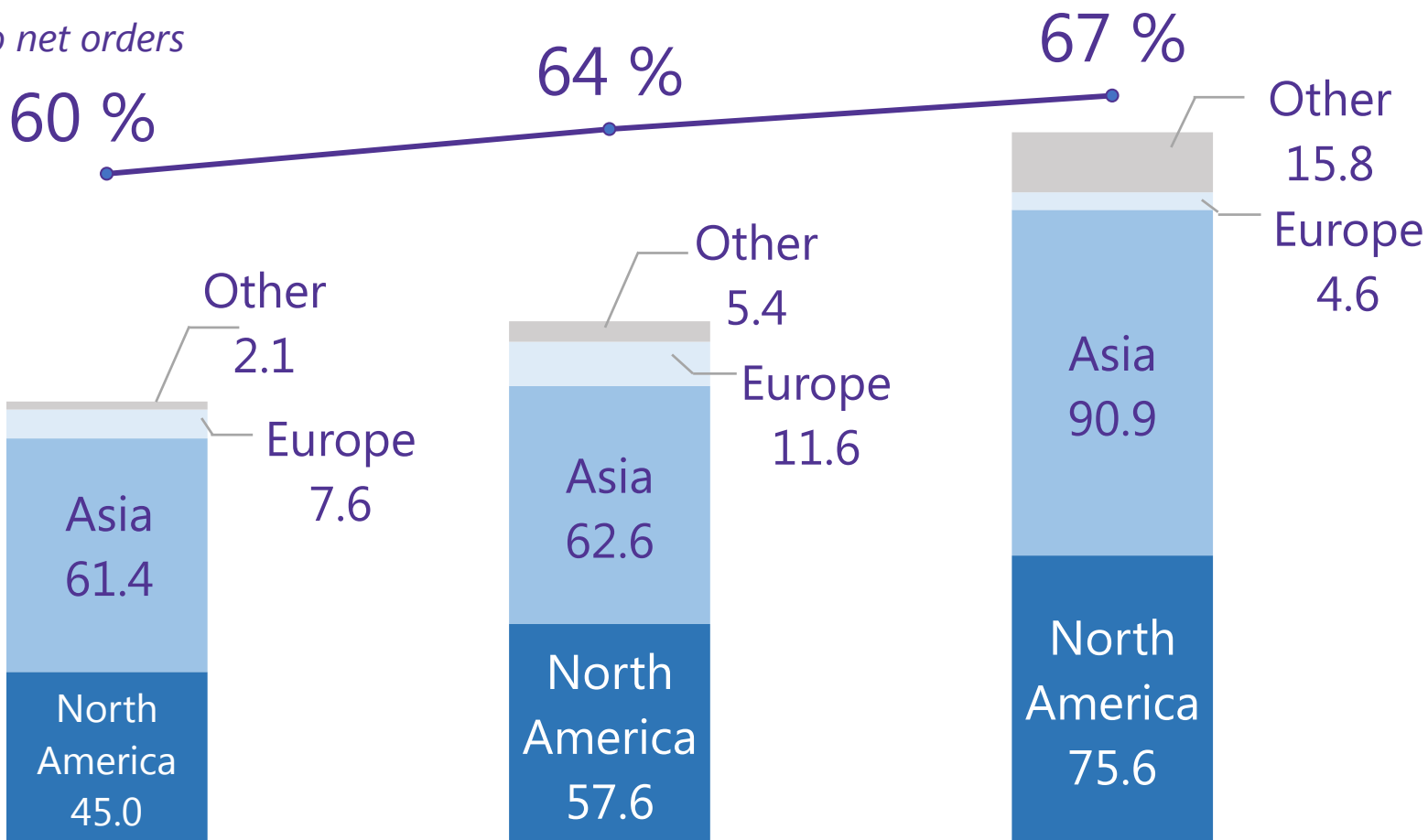
(Billion yen)

Industry	Orders				Sales			
	FY2014 First 3Qs		FY2015 First 3Qs		FY2014 First 3Qs		FY2015 First 3Qs	
	Orders	Composition	Orders	Composition	Sales	Composition	Sales	Composition
Automobile, auto parts	47.43	22.3%	61.31	21.9%	42.83	23.0%	44.47	18.8%
Electronics	55.46	26.1%	90.02	32.1%	46.95	25.3%	70.82	30.0%
Commerce, retail	42.54	20.0%	44.19	15.8%	38.51	20.7%	52.22	22.1%
Transportation, warehousing	8.51	4.0%	18.83	6.7%	8.62	4.6%	15.22	6.4%
Machinery	7.17	3.4%	8.36	3.0%	4.31	2.3%	6.07	2.6%
Chemicals, pharmaceuticals	13.05	6.1%	10.49	3.7%	8.47	4.5%	10.56	4.5%
Food	5.88	2.8%	10.81	3.9%	6.40	3.4%	5.09	2.2%
Iron, steel, nonferrous metals	3.74	1.8%	2.67	1.0%	3.19	1.7%	2.80	1.2%
Precision machinery, printing, office equipment	2.62	1.2%	3.64	1.3%	2.64	1.4%	2.57	1.1%
Airport	17.10	8.1%	18.17	6.5%	13.95	7.5%	18.87	8.0%
Other	8.83	4.2%	12.06	4.1%	10.43	5.6%	7.66	3.1%
Total	212.33	100.0%	280.55	100.0%	186.30	100.0%	236.35	100.0%

Non-Japan Orders (Consolidated)

(Billion yen)

%: Ratio to net orders



Total

FY2013 First 3Qs

116.2

FY2014 First 3Qs

137.4

FY2015 First 3Qs

187.0

Non-Japan Orders by Region (Consolidated)

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7

(Billion yen)

Region	FY2013 First 3Qs		FY2014 First 3Qs		FY2015 First 3Qs	
	Orders	Composition	Orders	Composition	Orders	Composition
North America	45.00	38.7%	57.68	41.9%	75.63	40.4%
Asia	61.44	52.8%	62.68	45.6%	90.91	48.6%
China	25.74	22.1%	18.01	13.1%	36.00	19.2%
South Korea	17.85	15.4%	30.34	22.1%	27.84	14.9%
Taiwan	4.60	4.0%	5.83	4.2%	17.59	9.4%
Other	13.24	11.4%	8.50	6.2%	9.48	5.1%
Europe	7.65	6.6%	11.65	8.5%	4.63	2.5%
Latin America	1.08	0.9%	3.13	2.3%	5.32	2.9%
Other	1.10	1.0%	2.31	1.7%	10.52	5.6%
Total	116.27	100.0%	137.45	100.0%	187.01	100.0%

*Orders in Oceania increased principally due to the consolidation of BCS Group, which handles airport baggage handling systems, in the FY2015 results.

Non-Japan Sales (Consolidated)

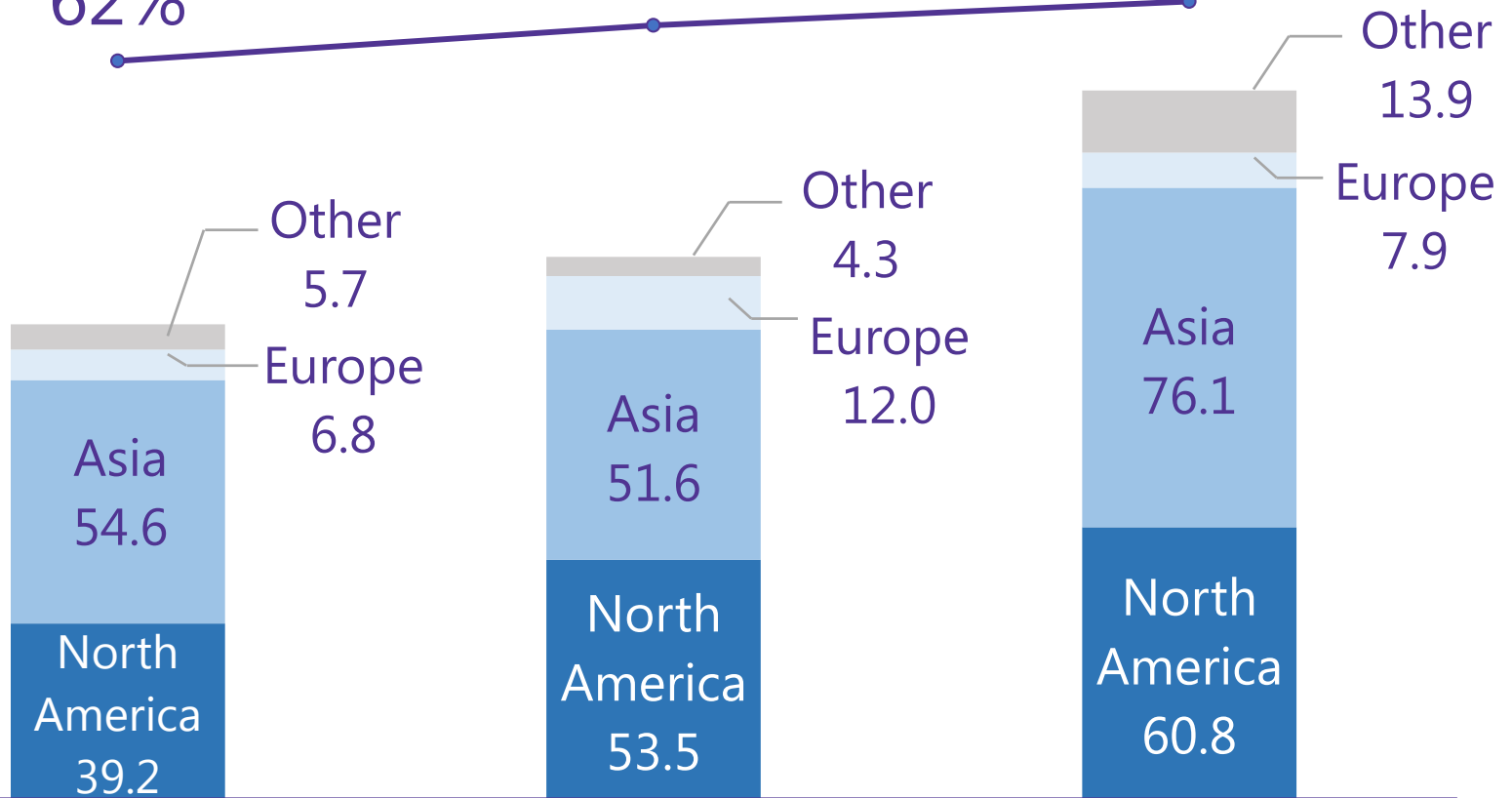
(Billion yen)

#: Ratio to net sales

62%

65%

67%



FY2013 First 3Qs

FY2014 First 3Qs

FY2015 First 3Qs

Total

106.4

121.5

158.9

Non-Japan Sales by Region (Consolidated)

(Billion yen)

Region	FY2013 First 3Qs		FY2014 First 3Qs		FY2015 First 3Qs	
	Sales	Composition	Sales	Composition	Sales	Composition
North America	39.29	36.9%	53.58	44.0%	60.82	38.2%
Asia	54.61	51.3%	51.60	42.5%	76.18	47.9%
South Korea	15.84	14.9%	18.22	15.0%	26.71	16.8%
China	20.75	19.5%	20.92	17.2%	25.27	15.9%
Taiwan	6.20	5.8%	3.79	3.1%	15.60	9.8%
Thailand	5.59	5.2%	3.84	3.2%	3.49	2.2%
Other	6.23	5.9%	4.83	4.0%	5.11	3.2%
Europe	6.83	6.5%	12.04	9.9%	7.99	5.1%
Latin America	4.35	4.1%	2.60	2.1%	2.21	1.3%
Other *	1.39	1.2%	1.74	1.5%	11.76	7.5%
Total	106.47	100.0%	121.56	100.0%	158.96	100.0%

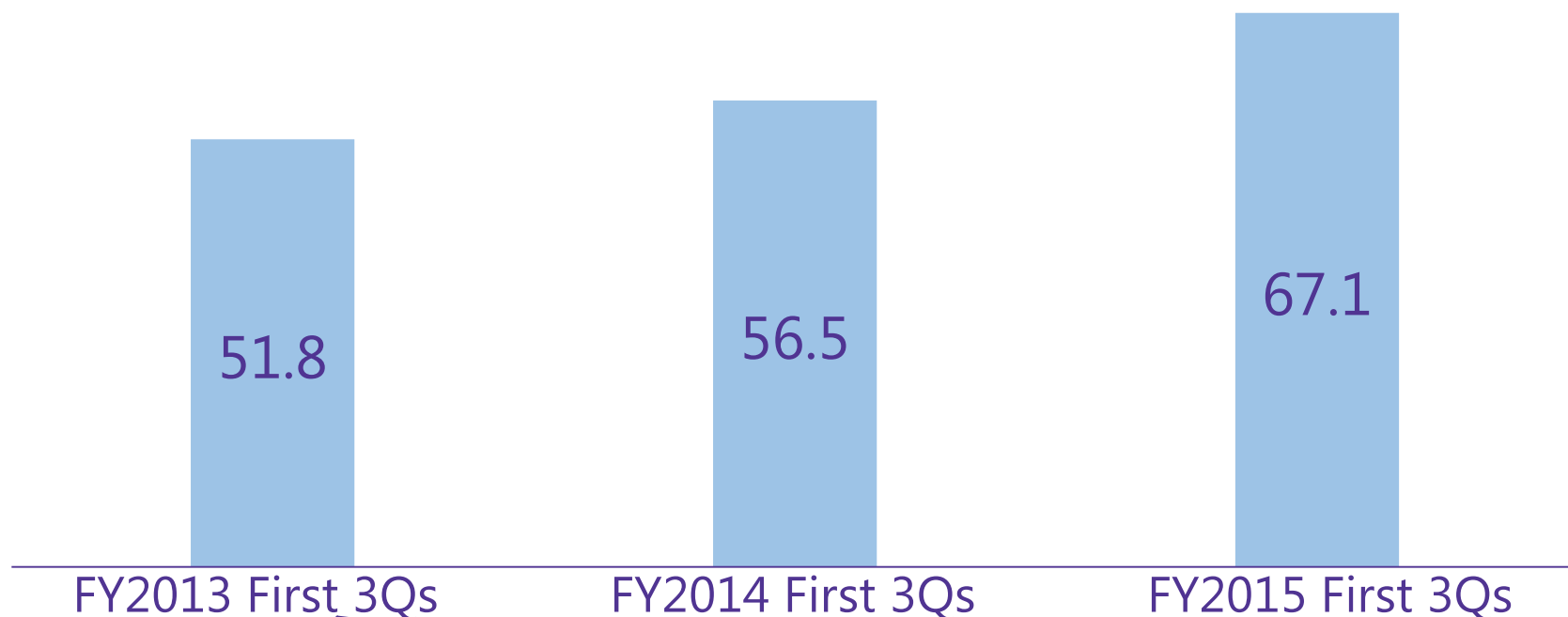
*Sales in Oceania increased principally due to the consolidation of BCS Group, which handles airport baggage handling systems, in the FY2015 results.

Service Sales (Consolidated)

Note: Sales in the service business include maintenance, retrofitting, and remodeling work for products and systems Daifuku delivered.

∴ Ratio to net sales

(Billion yen)



**Growth Rate
YOY**

30%

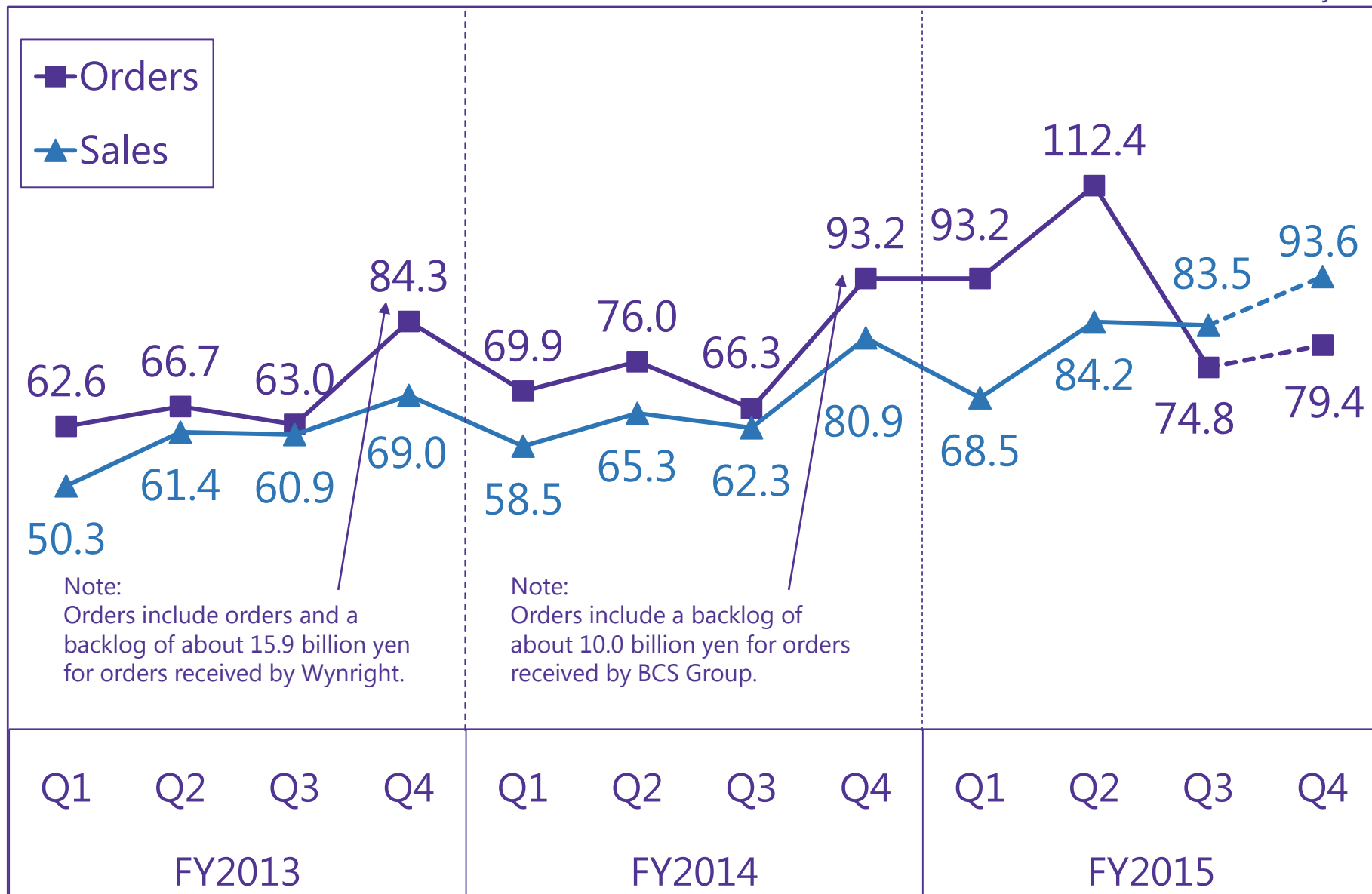
This includes sales of ELS, U.S.-based airport baggage handling service affiliate.

9%

19%

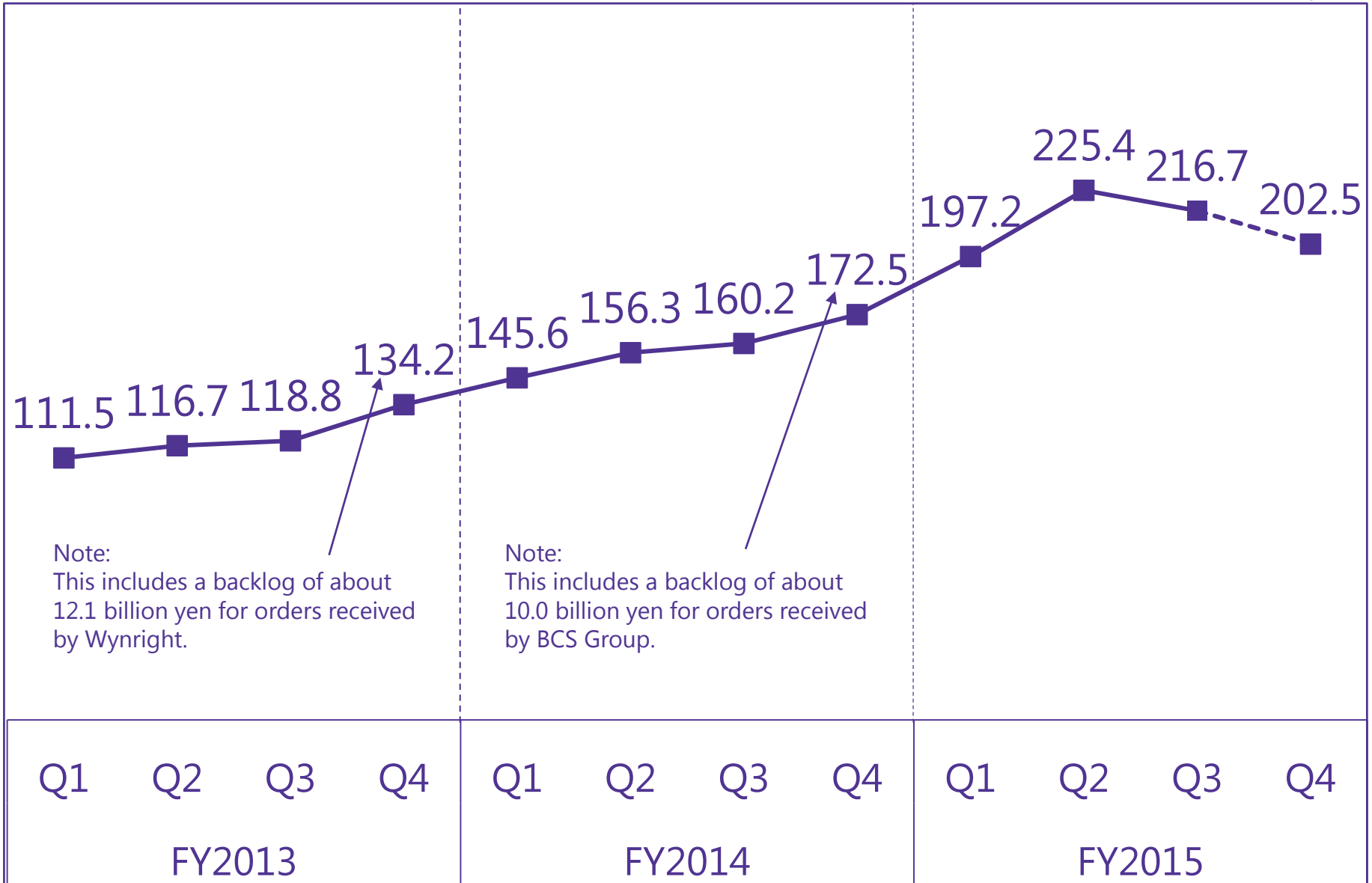
Quarterly Orders and Sales

(Billion yen)



Order Backlogs

(Billion yen)



FY2015 Forecast (Consolidated)

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13

(Billion yen)

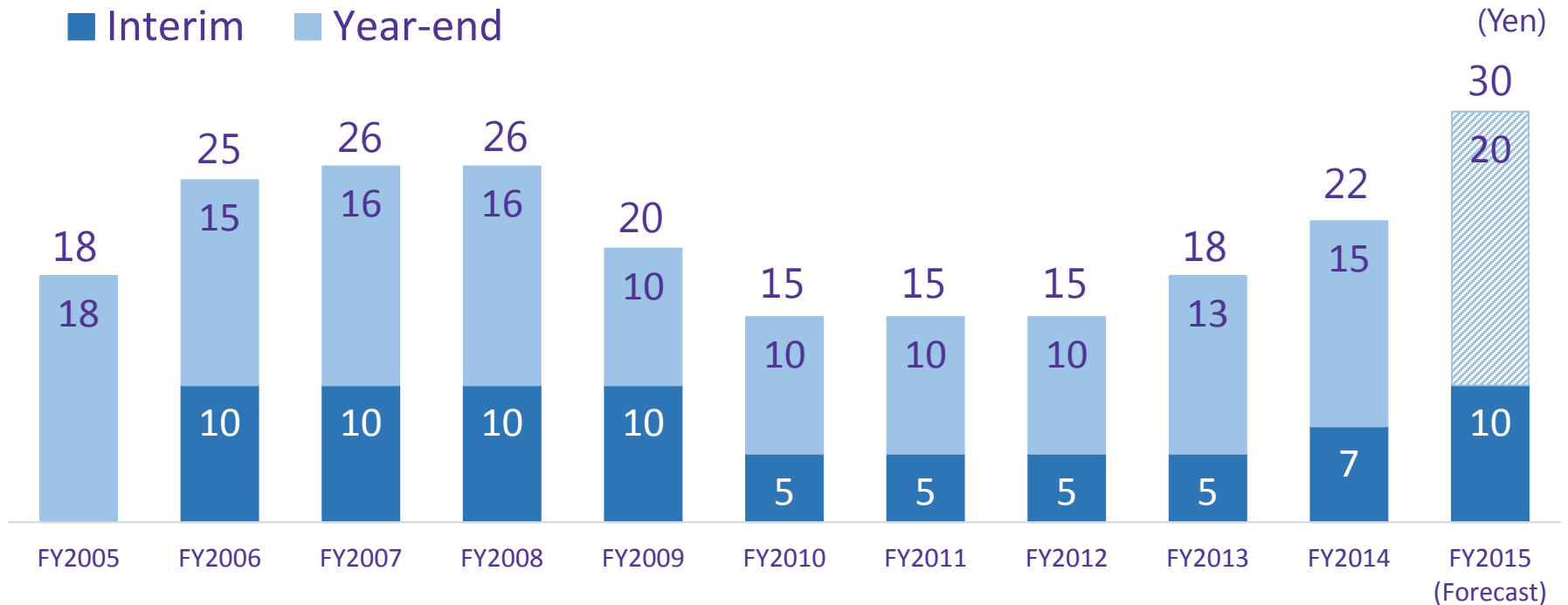
	FY2014	FY2015 (Forecast)				Year-on-year
		Announced on August 11, 2015	Announced on November 10, 2015	Revised on February 10, 2016		
Orders	305.56	360.0	360.0	360.0	17.8%	
Net Sales	267.28	320.0	330.0	330.0	23.5%	
Operating income	14.88	18.0	19.5	20.0	34.4%	
Ordinary income	15.78	18.2	20.0	20.7	31.2%	
Net income*	9.81	12.0	12.5	13.0	32.5%	

*In accordance with the change in accounting standards, net income is changed to "net income attributable to shareholders of the parent company" effective from FY2015.

■ Daifuku forecasts a record dividend, reflecting its strong results.

Existing record-high: Annual dividend of 26 yen (FY2007 and FY2008)

	(Previous)		(Current)
Year-end:	15 yen	➡	20 yen
Annual:	25 yen	➡	30 yen



- Increased paid-in capital and net assets with the redemption of convertible bonds.

	FY2014	FY2015 First 3Qs
Bonds with stock acquisition rights	15,093 million yen	-
Paid-in capital	8,024 million yen	15,016 million yen
Capital surplus	9,239 million yen	16,694 million yen
Net assets	111,521 million yen	132,698 million yen
	Previous	Current
Number of shares issued including treasury stock	113,671,494 shares	123,610,077 shares
Net income per share (FY2015 forecast)*	112.74 yen	115.27 yen

* Net income forecast for the fiscal year ending March 31, 2016 / Average number of shares during the period

Daifuku declared the redemption of the 15 billion yen in Japanese yen convertible bonds with stock acquisition rights due 2017 before the maturity date of October 2, 2017, and all the bonds were converted to common stock.

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Cautionary Statement with Respect to Forward-Looking Statements

The strategies, beliefs, and plans related to future business performance as described in this document are not established facts. They are business prospects based on the assumptions and beliefs of the management team judging from the most current information, and, therefore, these prospects are subject to potential risks and uncertainties. Due to various crucial factors, actual results may differ materially from these forward-looking statements. These crucial factors that may adversely affect performance include: 1) consumer trends and economic conditions in the Company's operating environment; 2) the effect of yen exchange rates on sales, assets and liabilities denominated in U.S. dollars and other currencies; 3) the tightening of laws and regulations regarding safety and other matters that may lead to higher costs or sales restrictions; and 4) the impact of natural disasters and intentional threats, war, acts of terrorism, strikes, and/or plagues. Moreover, there are other factors that may adversely affect the Company's performance.