

# Financial and Non-Financial Highlights

## Financial highlights

	Million yen		%	U.S. thousand dollars
	FY2015	FY2014	Change	FY2015
<b>For the Year</b>				
Orders received	<b>¥359,427</b>	¥305,567	17.6%	<b>\$3,189,520</b>
Net sales	<b>336,184</b>	267,284	25.8	<b>2,983,265</b>
Operating income	<b>20,878</b>	14,883	40.3	<b>185,275</b>
Net income attributable to shareholders of the parent company	<b>13,652</b>	9,810	39.2	<b>121,152</b>
Capital investment	<b>4,210</b>	7,532	(44.1)	<b>37,364</b>
R&D expenditures	<b>7,009</b>	6,945	0.9	<b>62,199</b>
<b>Cash Flows</b>				
Cash flows from operating activities	<b>¥ 7,206</b>	¥ 6,295	14.5%	<b>\$ 63,952</b>
Cash flows from investing activities	<b>(2,099)</b>	(5,846)	64.1	<b>(18,628)</b>
Free cash flows	<b>5,107</b>	448	1,038.6	<b>45,323</b>
Cash flows from financing activities	<b>(8,702)</b>	(509)	(1,609.0)	<b>(77,224)</b>
<b>At Year-End</b>				
Total assets	<b>¥296,055</b>	¥271,011	9.2%	<b>\$2,627,167</b>
Working capital	<b>99,293</b>	91,187	8.9	<b>881,117</b>
Net assets	<b>130,116</b>	111,521	16.7	<b>1,154,642</b>
<b>Amounts per Share of Common Stock</b>				
Net income per share (Yen and U.S. dollars)	<b>¥ 118.72</b>	¥ 88.59	34.0%	<b>\$ 1.05</b>
Net assets per share (Yen and U.S. dollars)	<b>1,044.40</b>	972.75	7.4	<b>9.26</b>
Cash dividends per share (Yen and U.S. dollars)	<b>30.00</b>	22.00	36.4	<b>0.26</b>
<b>Ratios</b>				
Operating income/net sales	<b>6.2%</b>	5.6%	+0.6pt	
Net income/net sales	<b>4.1</b>	3.7	+0.4pt	
Return on shareholders' equity (ROE)	<b>11.6</b>	9.6	+2.0pt	
Shareholders' equity/total assets	<b>42.9</b>	39.8	+3.1pt	

Notes: 1. Details are described in "Financial Section" from page 30.

A PDF version containing notes to the financial statements is available on our website: [www.daifuku.com/ir/library/annualreport](http://www.daifuku.com/ir/library/annualreport)

2. The U.S. dollar amounts in this annual report are translated from Japanese yen for convenience only, at the rate of ¥112.69 = U.S.\$1.00, on the Tokyo Foreign Exchange Market on March 31, 2016.

3. The amount of "Capital investment" in FY2014 includes goodwill generated from acquisition of shares in overseas companies.

## Non-financial highlights

	FY2015	FY2014	Change
Employees	<b>7,835</b>	7,746	1.1%
Water usage (m <sup>3</sup> )*	<b>135,519</b>	136,801	(0.9)
Emission and transfer volume of chemical substances related to PRTR Law (kg)*	<b>32,133</b>	21,218	51.4
Waste generated (t)*	<b>5,073</b>	4,020	26.1
Recycling rate (%)*	<b>98.3</b>	99.2	-0.9pt

\* Figures for Japan only

## Consolidated financial data

