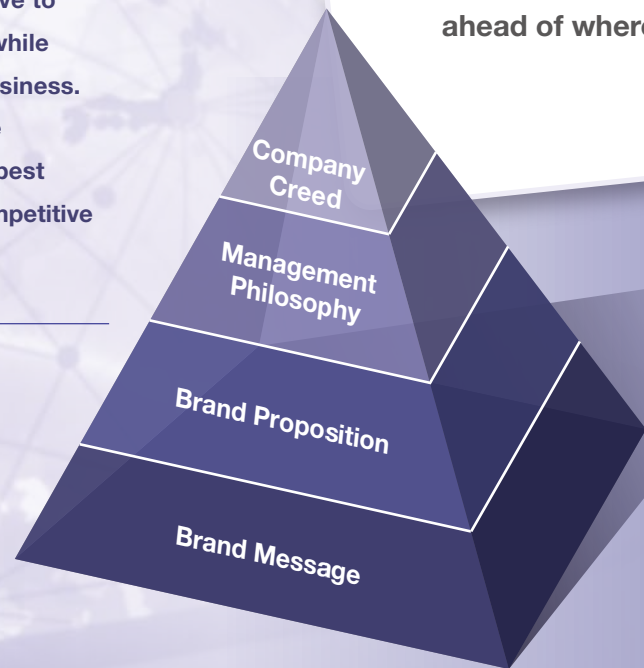


› Daifuku at a Glance

Profile

Since its founding in 1937, the Daifuku Group has established a long track record in material handling spanning a wide variety of sectors. Having aspired toward globalization from early on, Daifuku today operates in 22 countries and regions and is the world's top material handling systems manufacturer. Featuring an integrated approach from consulting to engineering, design, manufacturing, sales, installation, and after-sales services, Daifuku's comprehensive business structure is one of its unique strengths.

Under Value Innovation 2017, a four-year business plan that commenced in April 2013 with the key words of "innovation" and "solutions," Daifuku seeks to become more responsive to the needs of its customers and society, while maintaining its core material handling business. Daifuku is evolving into a top-class Value Innovator that can offer the optimal and best solutions to help its customers gain a competitive edge.



Company Creed

日新

Hini Arata

Today we are doing better than we were yesterday. Tomorrow we will be growing ahead of where we are today.

Consolidated Net Sales

267.2 billion yen

The Daifuku Group's results for fiscal 2014 made steady progress with record-high orders and sales, achieving increased sales and profits for the fifth year in a row.

Operating Income

Daifuku aims to achieve operating income of 21 billion yen, the record-high, for the final year (FY2016) of its four-year business plan Value Innovation 2017.

14.8 billion yen

No.1

Sales in the World

Daifuku was ranked first in global sales in the material handling industry, according to the "Top 20 System Suppliers 2014" survey conducted by the U.S. magazine *Modern Materials Handling*. [▶ See page 7](#)

Source: *Modern Materials Handling* - April 2015

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Daifuku North America Holding Company

Non-Japan Sales Ratio

66%

The non-Japan sales ratio to total sales exceeded the final target of 60% for the plan Value Innovation 2017.

Service Sales Ratio

Service business bolsters Daifuku's performance, based on the extensive delivery record accumulated over many years.

30%

ROE

Daifuku has set a final targeted ROE of 10%, as a management indicator in the plan Value Innovation 2017.

9.6%



Shiga Works (Main Campus)