

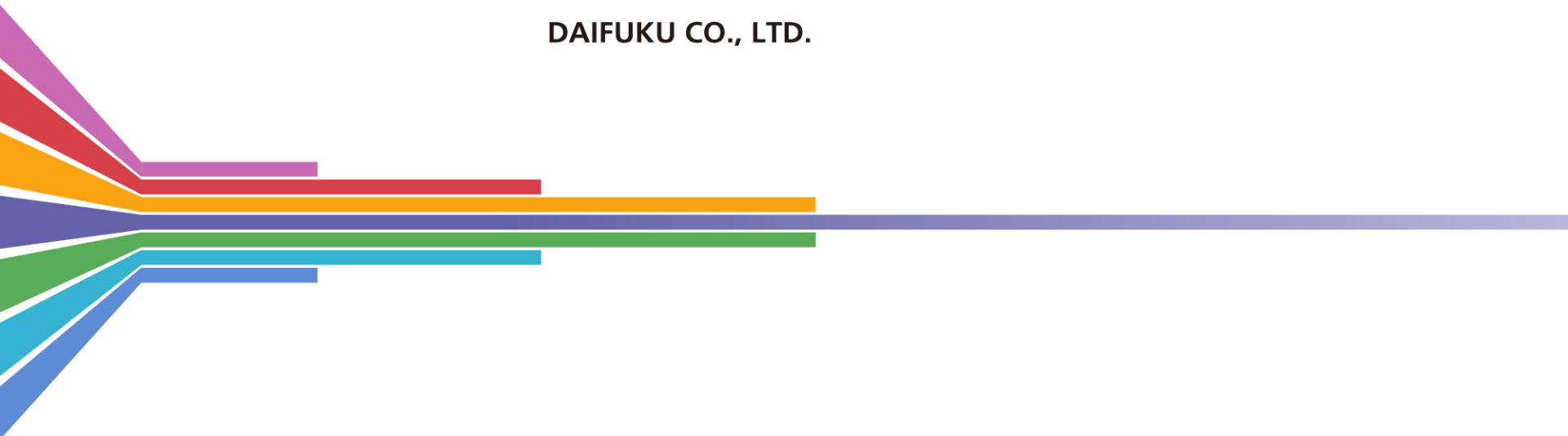
# Consolidated Financial Results

First Quarter of the Fiscal Year Ending March 31, 2016

(April 1, 2015 - June 30, 2015)

August 11, 2015

**DAIFUKU CO., LTD.**



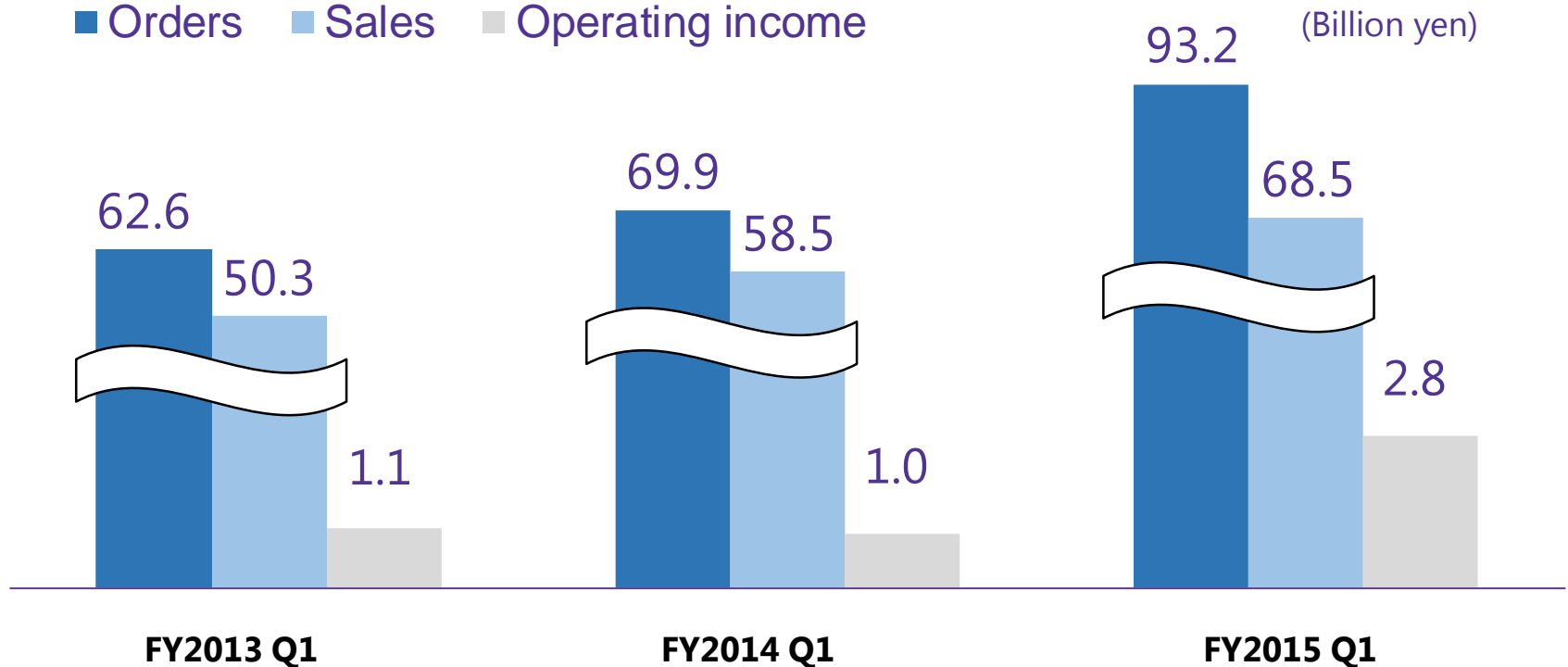
**DAIFUKU**

Always an Edge Ahead

- Systems for flat-panel display and semiconductor factories worldwide were robust.
- The profitability of Daifuku Co., Ltd. increased further.

## Trends in Q1 Results

■ Orders ■ Sales ■ Operating income



# FY2015 Q1 Results (Consolidated)

**DAIFUKU**

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(Billion yen)

	FY2014 Q1	FY2015 Q1	Year-on-year
Orders	69.97	<b>93.27</b>	33.3%
Net Sales	58.53	<b>68.53</b>	17.1%
Operating income	1.01	<b>2.82</b>	179.5%
Ordinary income	1.37	<b>3.30</b>	140.6%
Net income*	1.11	<b>2.57</b>	130.7%
Comprehensive income	-0.04	<b>3.59</b>	-
Net income per share (yen)	10.10	<b>23.27</b>	

\*In accordance with the change in accounting standards, net income is changed to "net income attributable to shareholders of the parent company" effective from FY2015.

# FY2015 Q1 Results by Segment

**DAIFUKU**

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(Billion yen)

	Orders		Net sales		Net income	
	FY2014 Q1	FY2015 Q1	FY2014 Q1	FY2015 Q1	FY2014 Q1	FY2015 Q1
Daifuku	29.15	<b>36.24</b>	24.01	<b>29.01</b>	0.79	<b>1.65</b>
Contec	3.64	<b>3.37</b>	3.24	<b>3.17</b>	0.26	<b>-0.05</b>
Daifuku North America *1	18.74	<b>24.41</b>	20.96	<b>17.54</b>	0.28	<b>-0.09</b>
Daifuku Plusmore *2	2.69	<b>4.02</b>	2.28	<b>2.78</b>	-0.05	<b>0.00</b>
Other	15.73	<b>25.21</b>	9.95	<b>15.17</b>	0.63	<b>1.13</b>
Consolidated adjustment and other	-	-	-1.94	<b>0.84</b>	-0.80	<b>-0.06</b>
<b>Total</b>	<b>69.97</b>	<b>93.27</b>	<b>58.53</b>	<b>68.53</b>	<b>1.11</b>	<b>2.57</b>

\*1 Daifuku North America Holding Company (changed from Daifuku Webb from FY2015)

\*2 Daifuku Plusmore was added to a reportable segment from FY2015.

# Consolidated Balance Sheets

**DAIFUKU**
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(Billion yen)

	FY2014 Q1	FY2014	FY2015 Q1
Current assets	167.71	185.04	<b>188.93</b>
Cash on hand and in banks	55.52	54.20	<b>58.06</b>
Notes and accounts receivable	75.66	96.05	<b>93.71</b>
Inventories	26.47	24.53	<b>26.28</b>
Other	10.04	10.24	<b>10.86</b>
Non-current assets	76.85	85.97	<b>86.57</b>
Property, plant and equipment	33.59	34.67	<b>34.02</b>
Intangible assets	14.12	19.04	<b>18.68</b>
Goodwill	9.73	12.90	<b>12.47</b>
Other	4.39	6.14	<b>6.20</b>
Investments and other assets	29.13	32.25	<b>33.87</b>
Total assets	244.56	271.01	<b>275.51</b>

	FY2014 Q1	FY2014	FY2015 Q1
Current liabilities	81.61	93.85	<b>96.45</b>
Notes and accounts payable	43.89	47.39	<b>48.09</b>
Short-term borrowings and bonds	6.94	12.90	<b>12.02</b>
Other	30.76	33.55	<b>36.33</b>
Non-current liabilities	64.73	65.63	<b>65.62</b>
Long-term borrowings and bonds	51.08	47.64	<b>48.20</b>
Other	13.64	17.99	<b>17.41</b>
Total Liabilities	146.34	159.49	<b>162.07</b>
Shareholders' equity	90.38	98.46	<b>99.40</b>
Accumulated other comprehensive income	5.00	9.32	<b>10.32</b>
Non-controlling interests	2.83	3.72	<b>3.71</b>
Total net assets	98.22	111.52	<b>113.44</b>
Total liabilities and net assets	244.56	271.01	<b>275.51</b>

# Orders and Sales by Industry (Consolidated)

**DAIFUKU**
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(Billion yen)

Industry	Orders				Sales			
	FY2014 Q1		FY2015 Q1		FY2014 Q1		FY2015 Q1	
	Orders	Composition	Orders	Composition	Sales	Composition	Sales	Composition
Automobile, auto parts	17.14	24.5%	<b>14.98</b>	<b>16.1%</b>	13.61	23.3%	<b>13.17</b>	<b>19.2%</b>
Electronics	17.19	24.6%	<b>33.53</b>	<b>35.9%</b>	14.66	25.0%	<b>20.31</b>	<b>29.6%</b>
Commerce, retail	14.28	20.4%	<b>16.31</b>	<b>17.5%</b>	11.90	20.3%	<b>15.81</b>	<b>23.1%</b>
Transportation, warehousing	3.11	4.4%	<b>5.30</b>	<b>5.7%</b>	3.71	6.3%	<b>3.75</b>	<b>5.5%</b>
Machinery	3.34	4.8%	<b>2.62</b>	<b>2.8%</b>	1.56	2.7%	<b>1.39</b>	<b>2.0%</b>
Chemicals, pharmaceuticals	4.25	6.1%	<b>2.99</b>	<b>3.2%</b>	2.32	4.0%	<b>2.80</b>	<b>4.1%</b>
Food	3.73	5.3%	<b>2.28</b>	<b>2.4%</b>	1.60	2.7%	<b>1.26</b>	<b>1.8%</b>
Iron, steel, nonferrous metals	1.24	1.8%	<b>1.01</b>	<b>1.1%</b>	0.83	1.4%	<b>0.77</b>	<b>1.1%</b>
Precision machinery, printing, office equipment	0.77	1.1%	<b>1.22</b>	<b>1.3%</b>	0.68	1.2%	<b>0.76</b>	<b>1.1%</b>
Airport	2.32	3.3%	<b>9.02</b>	<b>9.7%</b>	4.84	8.3%	<b>6.02</b>	<b>8.8%</b>
Other	2.60	3.7%	<b>4.01</b>	<b>4.3%</b>	2.82	4.8%	<b>2.50</b>	<b>3.7%</b>
<b>Total</b>	<b>69.97</b>	<b>100.0%</b>	<b>93.27</b>	<b>100.0%</b>	<b>58.53</b>	<b>100.0%</b>	<b>68.54</b>	<b>100.0%</b>

# Non-Japan Orders (Consolidated)

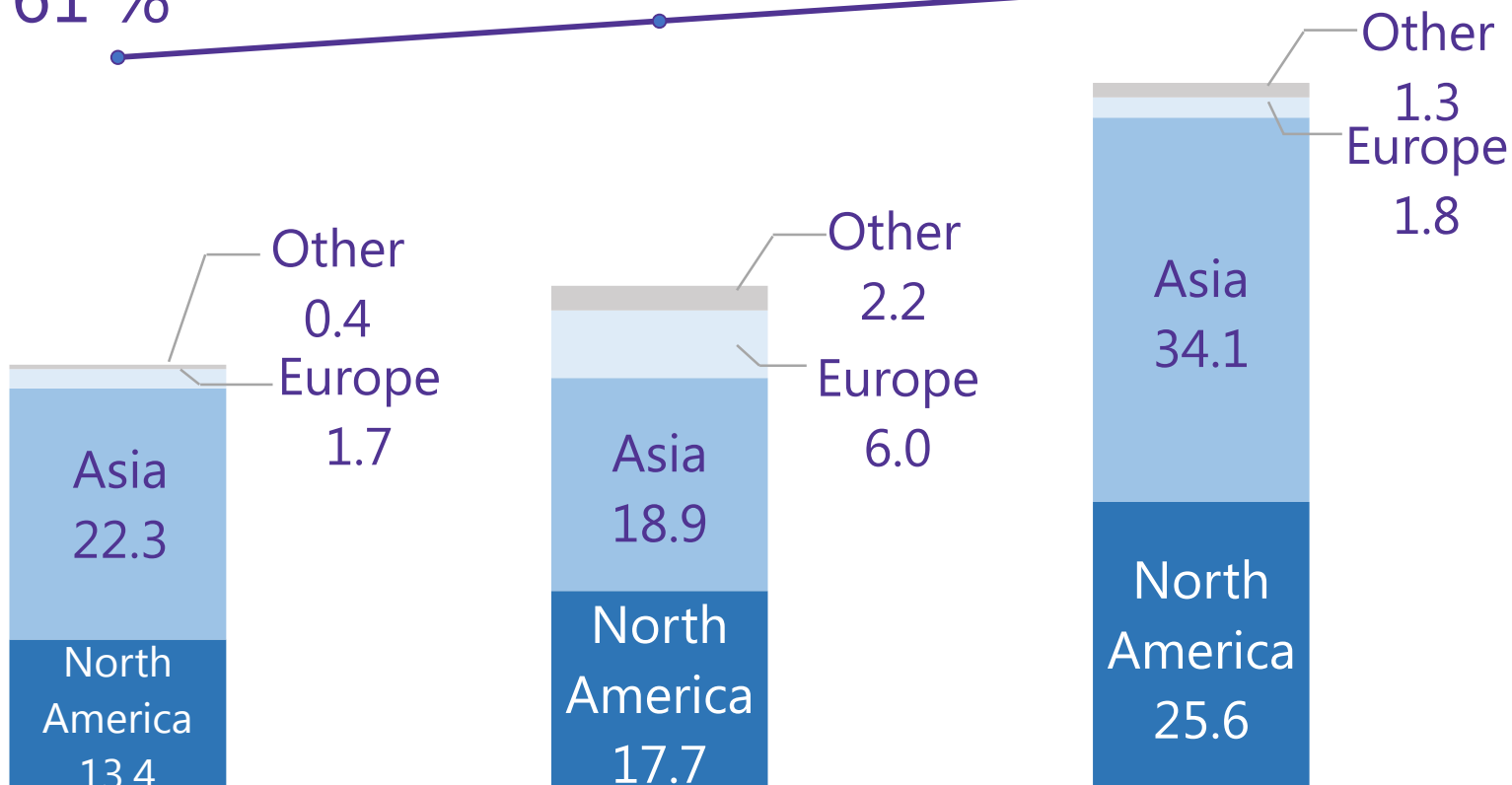
(Billion yen)

?: Ratio to net orders

61 %

64 %

67 %



Total

38.0

44.9

62.8

# Non-Japan Orders by Region (Consolidated)

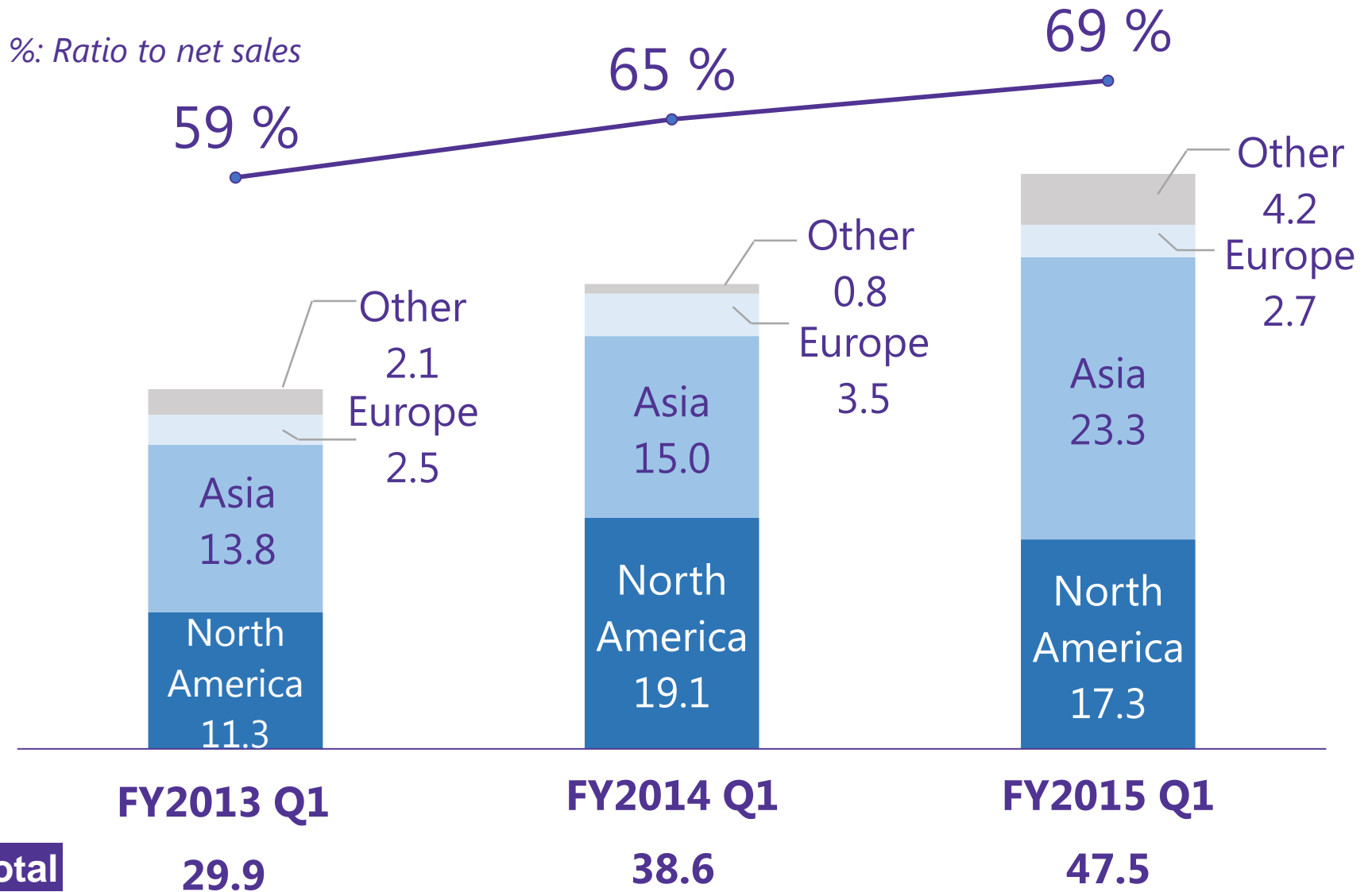
(Billion yen)

Region	FY2013 Q1		FY2014 Q1		FY2015 Q1	
	Orders	Composition	Orders	Composition	Orders	Composition
North America	13.48	35.4%	17.76	39.5%	<b>25.60</b>	<b>40.7%</b>
Asia	22.38	58.9%	18.90	42.0%	<b>34.10</b>	<b>54.3%</b>
South Korea	7.95	20.9%	5.59	12.4%	<b>10.93</b>	<b>17.4%</b>
China	6.30	16.6%	8.73	19.4%	<b>13.65</b>	<b>21.7%</b>
Taiwan	3.67	9.7%	0.65	1.4%	<b>6.47</b>	<b>10.3%</b>
Other	4.46	11.7%	3.93	8.7%	<b>3.05</b>	<b>4.9%</b>
Europe	1.74	4.6%	6.07	13.5%	<b>1.85</b>	<b>2.9%</b>
Latin America	0.40	1.0%	1.66	3.7%	<b>0.45</b>	<b>0.7%</b>
Other	0.02	0.1%	0.58	1.3%	<b>0.85</b>	<b>1.4%</b>
<b>Total</b>	<b>38.02</b>	<b>100.0%</b>	<b>44.97</b>	<b>100.0%</b>	<b>62.85</b>	<b>100.0%</b>



# Non-Japan Sales (Consolidated)

(Billion yen)



# Non-Japan Sales by Region (Consolidated)

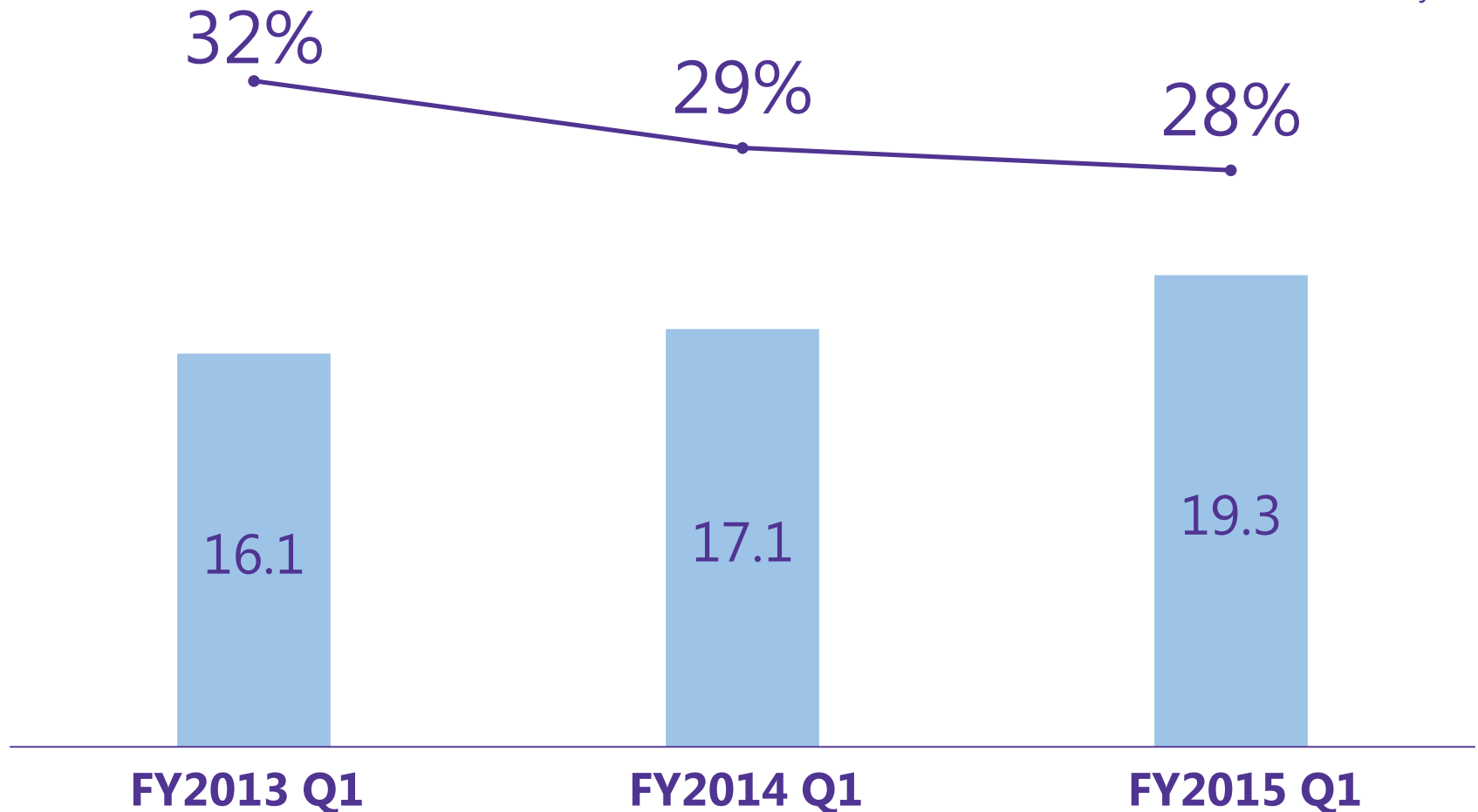
(Billion yen)

Region	FY2013 Q1		FY2014 Q1		FY2015 Q1	
	Sales	Composition	Sales	Composition	Sales	Composition
North America	11.38	38.0	19.18	49.6	<b>17.31</b>	<b>36.4%</b>
Asia	13.89	46.4	15.02	38.9	<b>23.30</b>	<b>49.0%</b>
South Korea	3.72	12.4	5.36	13.9	<b>8.79</b>	<b>18.5%</b>
China	4.14	13.8	5.57	14.4	<b>6.39</b>	<b>13.4%</b>
Taiwan	2.45	8.2	1.08	2.8	<b>5.69</b>	<b>12.0%</b>
Thailand	1.84	6.2	1.34	3.5	<b>1.26</b>	<b>2.7%</b>
Other	1.74	5.8	1.67	4.3	<b>1.17</b>	<b>2.4%</b>
Europe	2.51	8.4	3.58	9.2	<b>2.74</b>	<b>5.7%</b>
Latin America	1.85	6.2	0.36	1.0	<b>0.97</b>	<b>2.1%</b>
Other	0.28	1.0	0.48	1.3	<b>3.24</b>	<b>6.8%</b>
Total	29.91	100.0	38.62	100.0	<b>47.57</b>	<b>100.0%</b>

Note: Sales in the service business include maintenance, retrofitting, and remodeling work for products and systems Daifuku delivered.

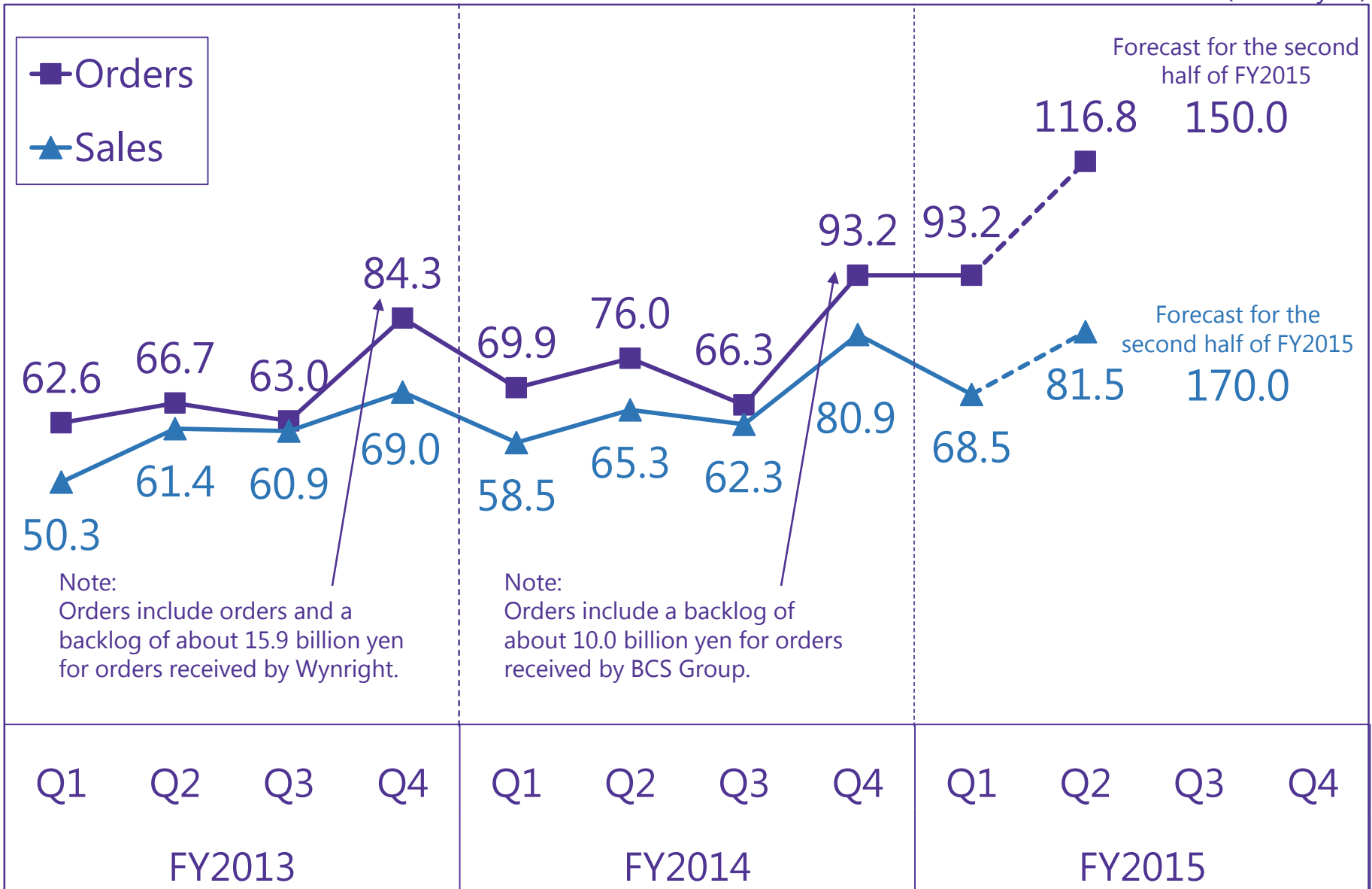
*%: Ratio to net sales*

(Billion yen)



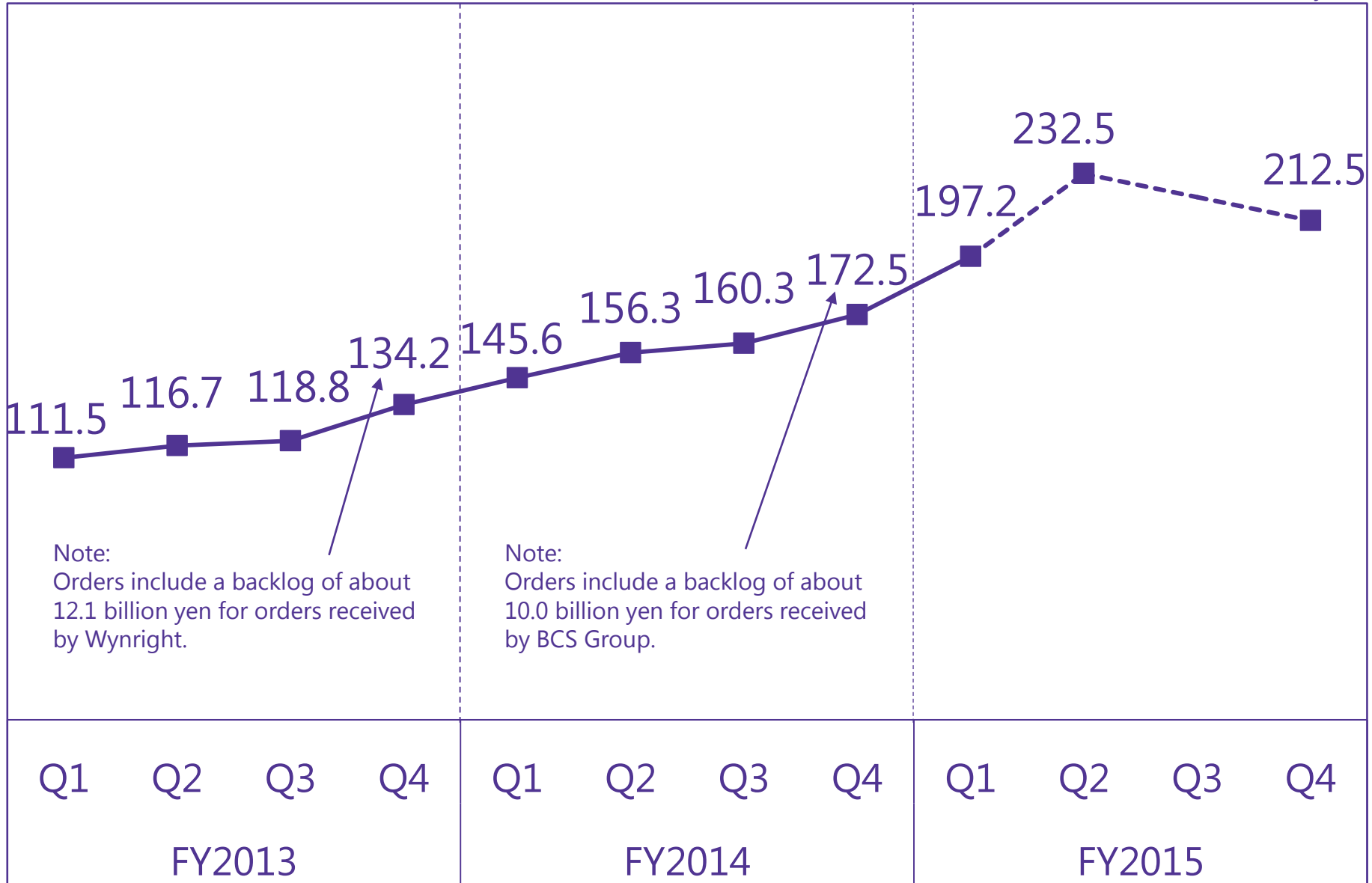
# Quarterly Orders and Sales

(Billion yen)



# Order Backlogs

(Billion yen)



# FY2015 H1 Forecast (Consolidated)

**DAIFUKU**
**13**

(Billion yen)

	FY2014 H1	FY2015 H1 (Forecast)		
		Announced on May 14, 2015	Revised on August 11, 2015	Year-on-year
Orders	146.00	200.0	<b>210.0</b>	43.8%
Net Sales	123.92	150.0	<b>150.0</b>	21.0%
Operating income	5.64	7.0	<b>7.5</b>	33.0%
Ordinary income	6.14	7.0	<b>8.0</b>	30.1%
Net income*	4.21	5.0	<b>5.5</b>	30.6%

\*In accordance with the change in accounting standards, net income is changed to "net income attributable to shareholders of the parent company" effective from FY2015.

# FY2015 Forecast (Consolidated)

**DAIFUKU**

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(Billion yen)

	FY2014	FY2015 (Forecast)		
		Announced on May 14, 2015	Revised on August 11, 2015	Year-on-year
Orders	305.56	340.0	<b>360.0</b>	17.8%
Net Sales	267.28	320.0	<b>320.0</b>	19.7%
Operating income	14.88	18.0	<b>18.0</b>	20.9%
Ordinary income	15.78	18.2	<b>18.2</b>	15.3%
Net income*	9.81	12.0	<b>12.0</b>	22.3%

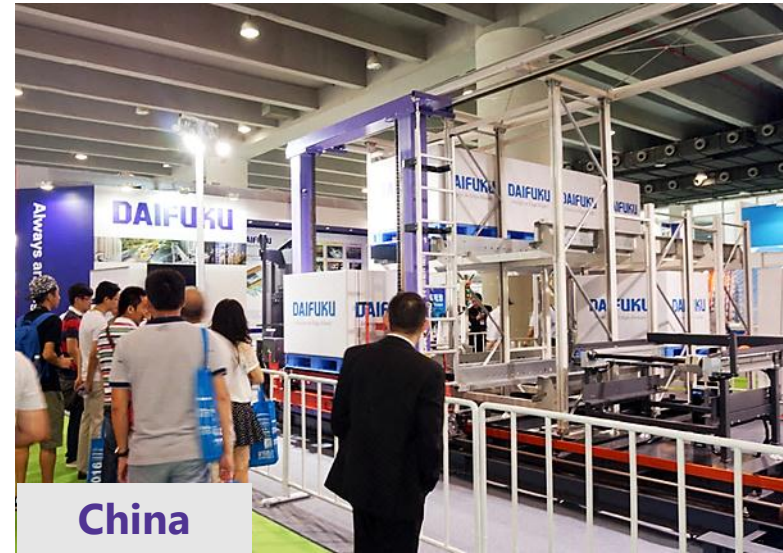
\*In accordance with the change in accounting standards, net income is changed to "net income attributable to shareholders of the parent company" effective from FY2015.



## ■ Proactive exhibits outside of Japan



U.S.A.



China



Singapore



India



# DAIFUKU

Always an Edge Ahead

## Cautionary Statement with Respect to Forward-Looking Statements

The strategies, beliefs, and plans related to future business performance as described in this document are not established facts. They are business prospects based on the assumptions and beliefs of the management team judging from the most current information, and, therefore, these prospects are subject to potential risks and uncertainties. Due to various crucial factors, actual results may differ materially from these forward-looking statements. These crucial factors that may adversely affect performance include: 1) consumer trends and economic conditions in the Company's operating environment; 2) the effect of yen exchange rates on sales, assets and liabilities denominated in U.S. dollars and other currencies; 3) the tightening of laws and regulations regarding safety and other matters that may lead to higher costs or sales restrictions; and 4) the impact of natural disasters and intentional threats, war, acts of terrorism, strikes, and/or plagues. Moreover, there are other factors that may adversely affect the Company's performance.