

DAIFUKU CO., LTD.

Consolidated Financial Results

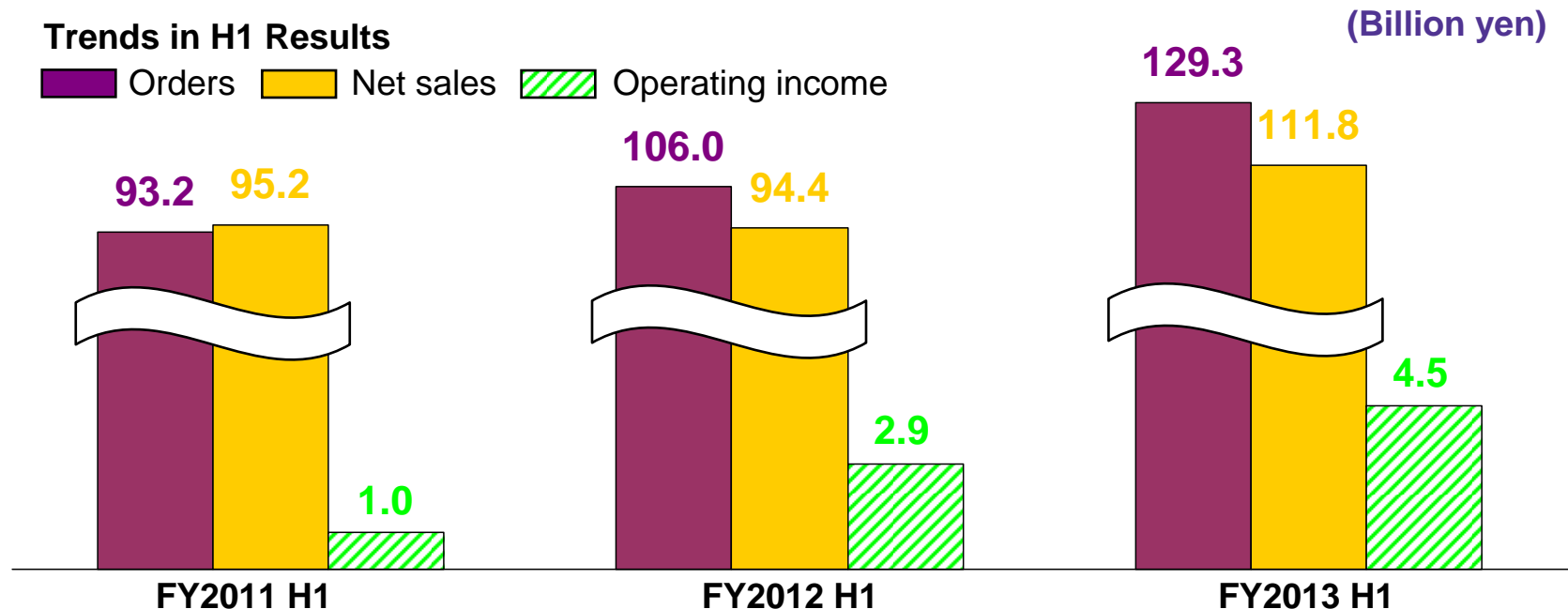
**First Half of the Fiscal Year Ending March 31, 2014
(April – September 2013)**

November 12, 2013

DAIFUKU

Always an Edge Ahead

- Orders for large projects in Asia and North America benefited earnings.
- Sales remained firm, underpinned by extensive order backlogs.
- Daifuku's significant efforts in cost cutting, Contec's return to profitability, and non-Japanese subsidiaries' robust results benefited profitability.



FY2013 Interim Results (Consolidated)

DAIFUKU

2

(Billion yen)	(FY2013 H1)	(FY2012 H1)	(Year-on-year)	(Announced on Aug 9, 2013)
Orders	129.39	106.09	22.0%	120.0
Net Sales	111.85	94.41	18.5%	110.0
Operating income	4.59	2.91	57.3%	3.5
Ordinary income	5.05	2.44	106.9%	3.8
Net income	3.25	1.27	156.0%	2.3
Comprehensive income	8.83	1.30	577.8%	

Net income per share	29.39 yen	11.48 yen
-----------------------------	------------------	------------------

FY2013 Interim Results by Segment

(Billion yen)

	Orders		Net sales		Net income	
	FY2013 H1	FY2012 H1	FY2013 H1	FY2012 H1	FY2013 H1	FY2012 H1
Daifuku	59.27	55.49	53.17	50.76	2.37	0.67
Contec	7.37	4.30	6.11	3.92	0.05	-0.10
Daifuku Webb	24.50	24.85	22.28	15.73	0.51	0.34
Other	38.23	21.44	29.13	22.69	1.57	0.90
Consolidated adjustment and other	-	-	1.14	1.29	-1.26	-0.54
Total	129.39	106.09	111.85	94.41	3.25	1.27

Orders and Sales by Industry (Consolidated)

DAIFUKU
4

(Billion yen)

Industry	Orders				Sales			
	FY2012 H1		FY2013 H1		FY2012 H1		FY2013 H1	
	Orders	Ratio (%)	Orders	Ratio (%)	Sales	Ratio (%)	Sales	Ratio (%)
Automobile and Auto Parts	31.62	29.8%	33.71	26.1%	22.82	24.2%	30.31	27.1%
Electronics	25.89	24.4%	25.76	19.9%	24.76	26.2%	25.13	22.5%
Commerce and Retail	15.26	14.4%	29.25	22.6%	17.24	18.3%	21.89	19.6%
Transportation and Warehousing	2.96	2.8%	6.31	4.9%	3.82	4.0%	2.95	2.6%
Machinery	3.57	3.4%	4.01	3.1%	3.05	3.2%	2.78	2.5%
Chemicals and Pharmaceuticals	4.75	4.5%	6.33	4.9%	4.35	4.6%	5.41	4.8%
Foods	3.06	2.9%	5.66	4.4%	2.52	2.7%	2.97	2.7%
Iron, Steel and Nonferrous Metals	2.22	2.1%	2.04	1.6%	1.43	1.5%	1.92	1.7%
Precision Machinery, Printing and Office Equipment	1.38	1.3%	1.63	1.3%	1.39	1.5%	1.68	1.5%
Airport	6.70	6.3%	9.08	7.0%	6.54	6.9%	9.74	8.7%
Other	8.68	8.1%	5.61	4.2%	6.49	6.9%	7.07	6.3%
Total	106.09	100.0%	129.39	100.0%	94.41	100.0%	111.85	100.0%

FY2013 Interim Non-Japan Sales (Consolidated)

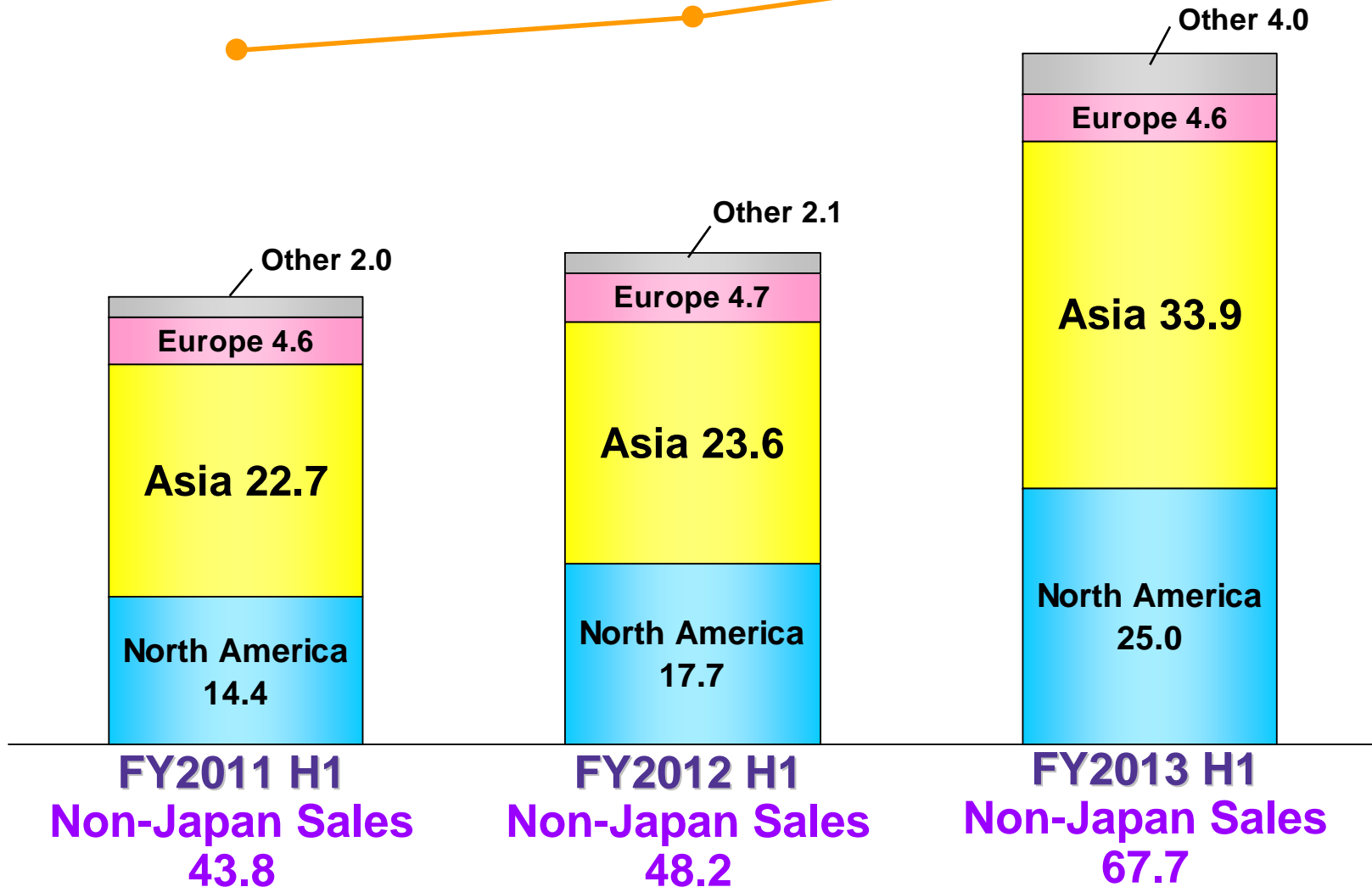
Non-Japan Sales / Net sales (%)

61%

46%

51%

(Billion yen)

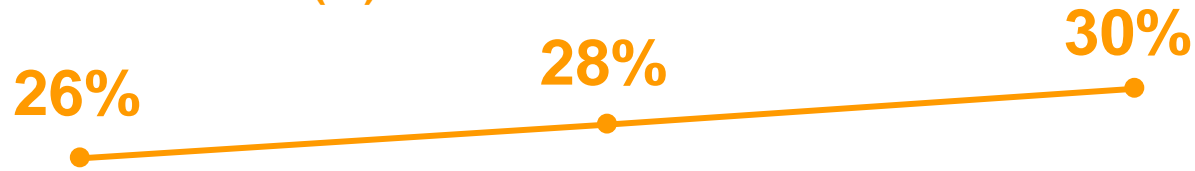


(Billion yen)

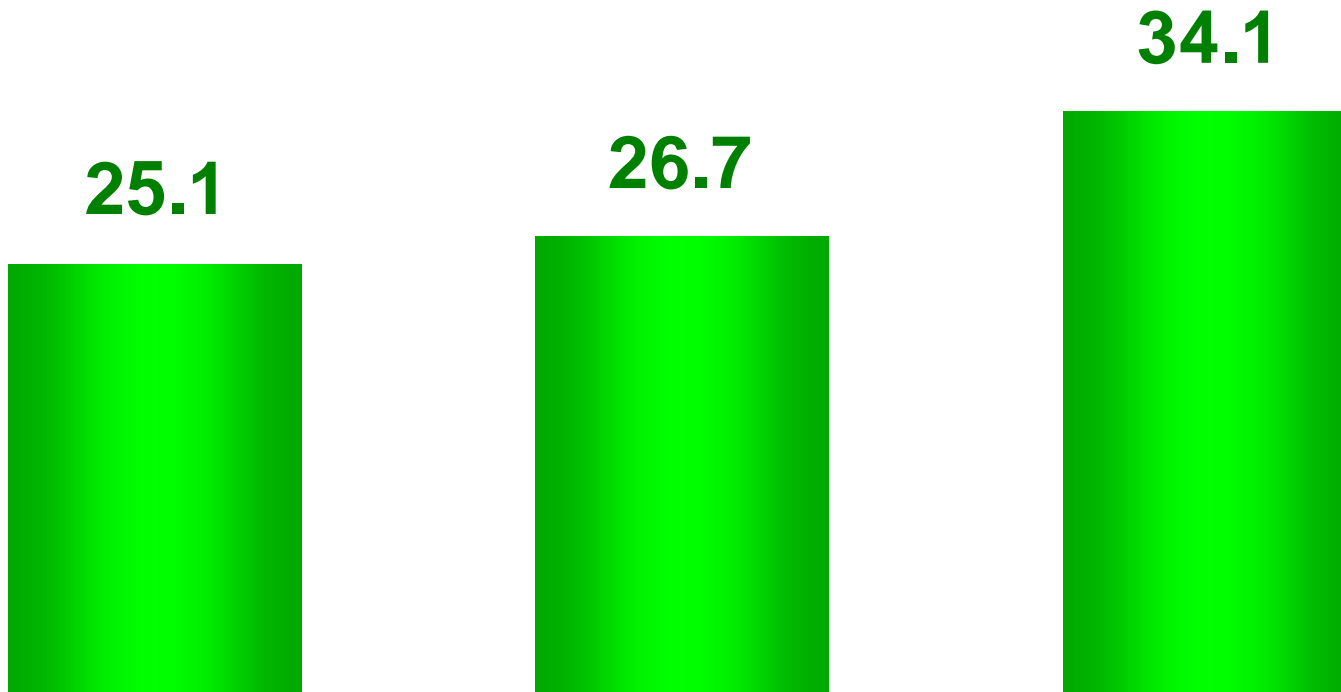
Area	FY2011 H1		FY2012 H1		FY2013 H1		
	Sales	Ratio (%)	Sales	Ratio (%)	Sales	Ratio (%)	
North America	14.44	32.9	17.73	36.7	25.09	37.0	
Asia	22.75	51.8	23.67	49.0	33.96	50.1	
	China	7.19	16.4	3.87	8.0	11.49	17.0
	South Korea	7.45	17.0	8.53	17.6	9.92	14.6
	Taiwan	4.44	10.1	6.54	13.5	4.69	6.9
	Thailand	1.86	4.2	2.33	4.8	3.97	5.9
Other	1.81	4.1	2.40	5.1	3.89	5.7	
Europe	4.61	10.5	4.74	9.9	4.67	7.0	
Latin America	1.17	2.7	0.98	2.0	3.53	5.1	
Other	0.90	2.1	1.13	2.4	0.53	0.8	
Total	43.87	100.0	48.25	100.0	67.78	100.0	

Note: Sales in the service business include maintenance, retrofitting, and remodeling work for products and systems Daifuku delivered

Aftermarket Sales / Net sales (%)



(Billion yen)



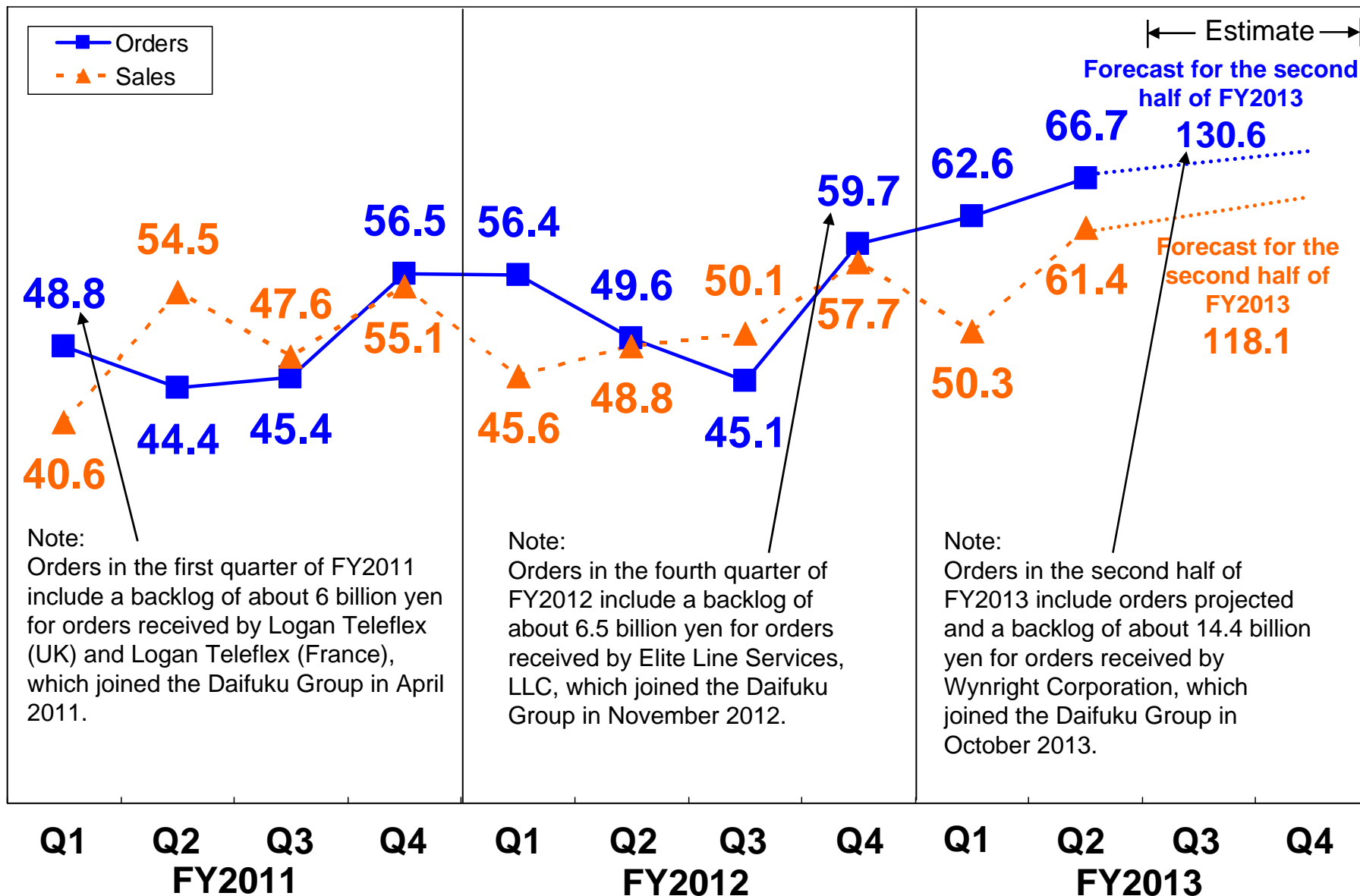
FY2011 H1

FY2012 H1

FY2013 H1

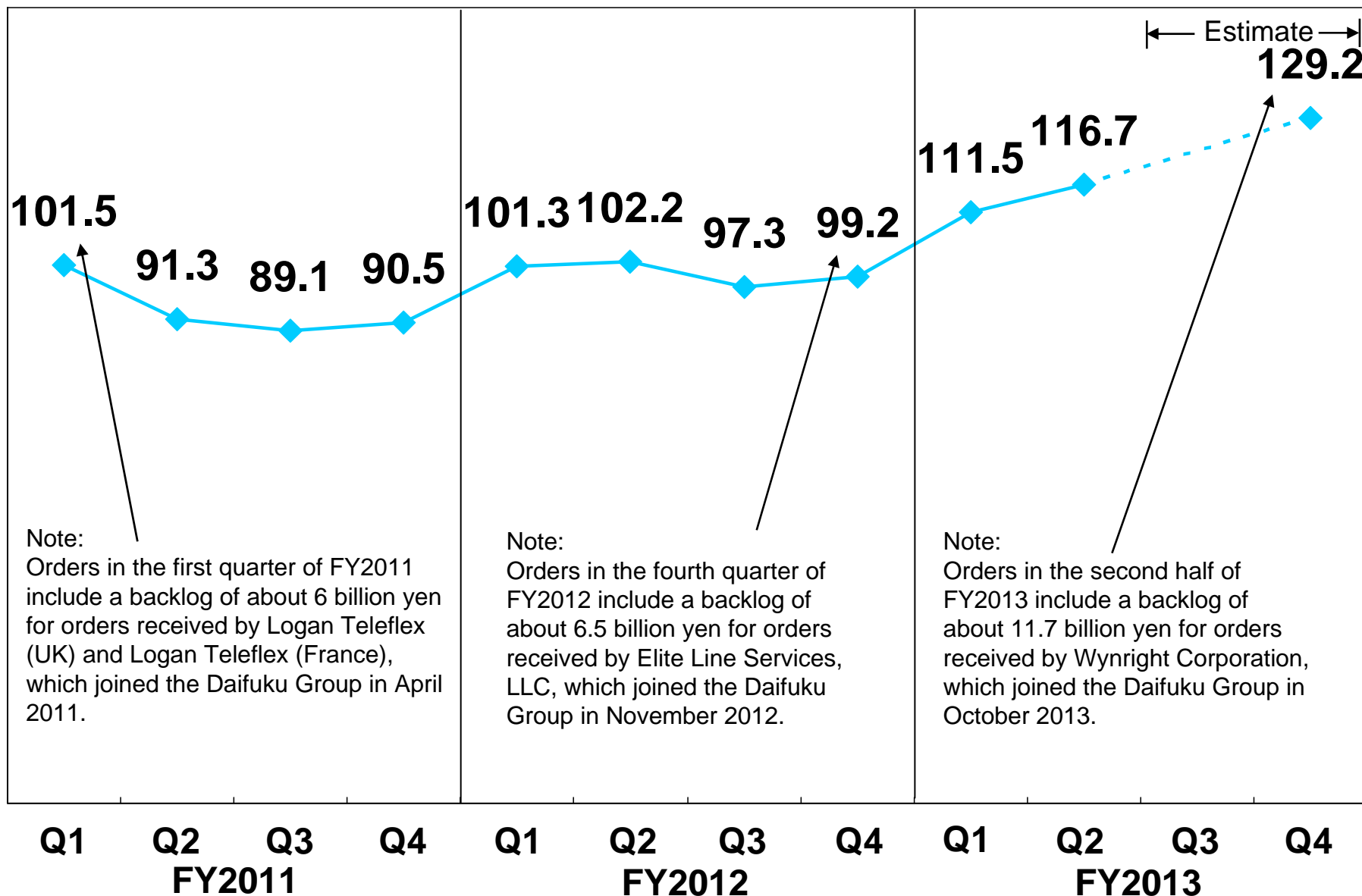
Trends in Quarterly Orders and Sales

(Billion yen)



Trends in Order Backlogs

(Billion yen)



Note:
Orders in the first quarter of FY2011 include a backlog of about 6 billion yen for orders received by Logan Teleflex (UK) and Logan Teleflex (France), which joined the Daifuku Group in April 2011.

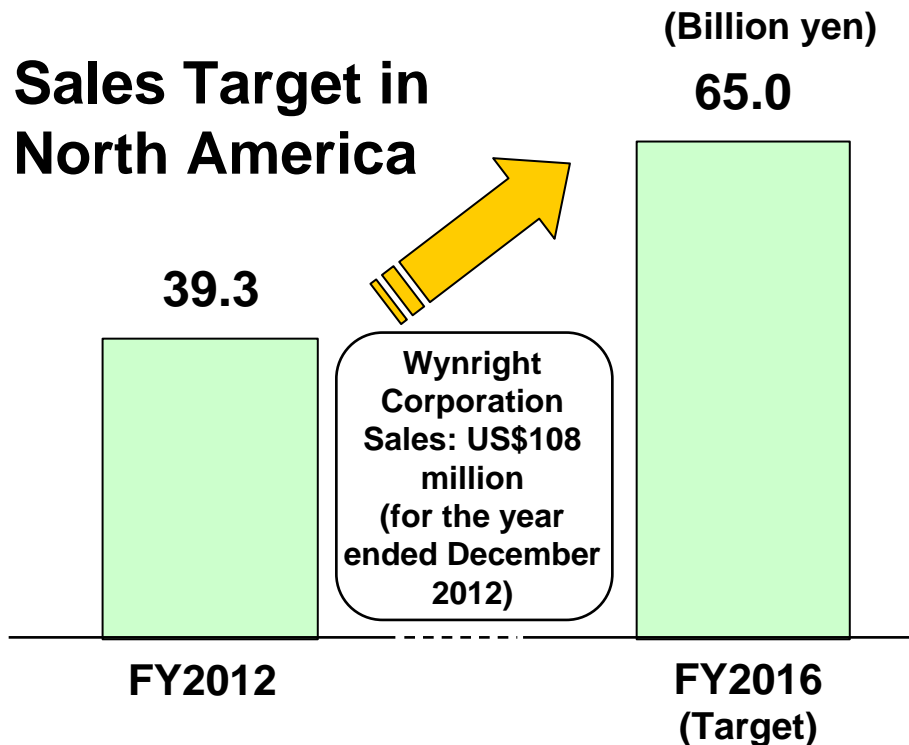
Note:
Orders in the fourth quarter of FY2012 include a backlog of about 6.5 billion yen for orders received by Elite Line Services, LLC, which joined the Daifuku Group in November 2012.

Note:
Orders in the second half of FY2013 include a backlog of about 11.7 billion yen for orders received by Wynright Corporation, which joined the Daifuku Group in October 2013.

(Billion yen)	(Revised on November 12, 2013)	(FY2012)	(Year-on-year)	(Announced on August 9, 2013)
Orders	260.0	210.9	23.2%	245.0
Net Sales	230.0	202.3	13.7%	225.0
Operating income	10.0	8.0	24.8%	9.5
Ordinary income	9.8	7.9	22.5%	9.0
Net income	5.7	4.4	28.4%	5.5

■ Daifuku Group acquires U.S.-based Wynright Corporation (October 2013)

to expand business for general manufacturers and distributors in North America, increase the product lineup, and enhance sales & production frameworks.



■ Corporate bond rating maintained (October 2013)

Affirmed by R&I

Ratings: Long-term A- (Stable)

Short-term a-1

(Commercial Paper: 20 billion yen)

■ Shiga Pref.'s largest mega-solar power plant, completed within Shiga Works (November 2013)

Generating capacity: 4,438 kW



■ Daifuku issues convertible bonds with stock acquisition rights

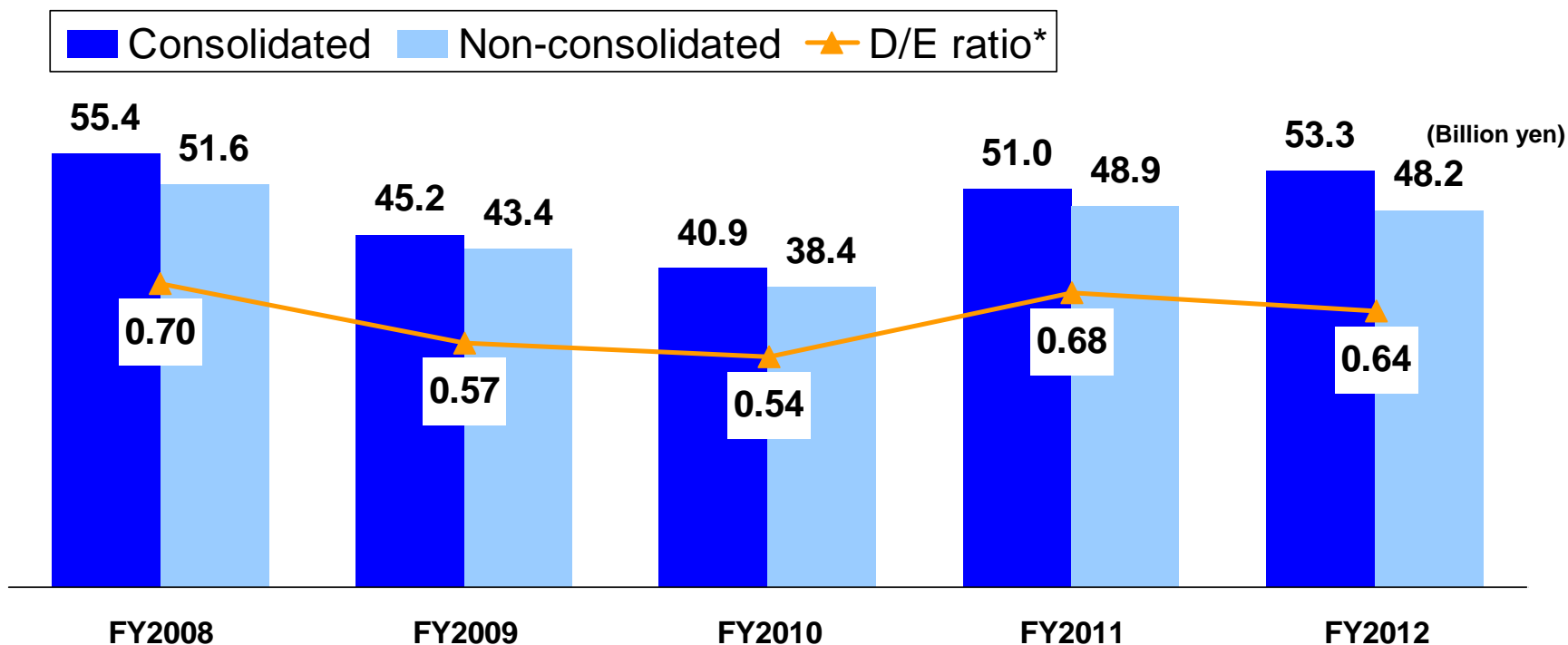
aiming to reinforce its financial integrity and ensure capital adequacy, for even greater progress over the course of the four-year business plan, which runs until the fiscal year ending March 31, 2017.

- **Aggregate principal amount: JPY 15 billion
Conversion price: JPY 1,406**
- **The Company's first offering in Europe, centered on Switzerland**
- **The bonds are issued as zero-coupon (non-interest-bearing) bonds.**
- **Seeking to control equity dilution in capital procurement**

The procured capital will be allotted for

- 1) the acquisition of Wynright Corporation (JPY 5 billion at maximum),
- 2) capital investments in Japan (JPY 2.5 billion) in FY2013, the year ending March 2014, and
- 3) to repay long-term debt (the remaining portion) by the end of FY2013.

Interest-bearing liabilities



*Debt-Equity ratio = interest-bearing liabilities / shareholders' equity

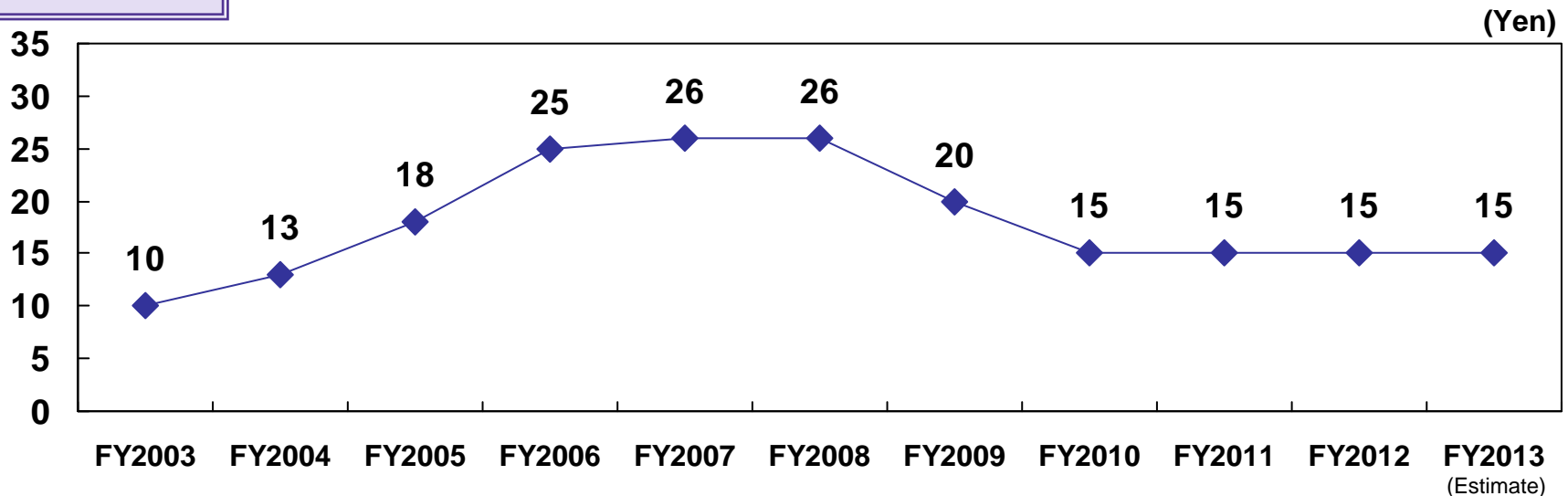
1. FY2013 ending March 2014: 15 yen* per share (estimate)

**5 yen interim dividend + 10 yen year-end dividend*

2. Dividend payment policy in the four-year business plan

Sustain growth in dividends per share, aiming for a medium- to long-term dividend payout ratio of 30%.

Dividends



DAIFUKU

Always an Edge Ahead

Cautionary Statement with Respect to Forward-Looking Statements

The strategies, beliefs and plans related to future business performance as described in this document are not established facts. They are business prospects based on the assumptions and beliefs of the management team judging from the most current information, and therefore, these prospects are subject to potential risks and uncertainties. Due to various crucial factors, actual results may differ substantially from these forward-looking statements. These crucial factors that may adversely affect performance include 1) consumer trends and economic conditions in the Company's operating environment, 2) the effect of yen exchange rates on sales, assets and liabilities denominated in U.S. dollars and other currencies and 3) the tightening of laws and regulations regarding safety and other matters that may lead to higher costs or sales restrictions, 4) the impact of natural disasters and intentional threats, war, acts of terrorism, strikes, plagues. Moreover, there are other factors that may adversely affect the Company's performance.