

DAIFUKU CO., LTD.

Consolidated Financial Results

**First Three Quarters of the Fiscal Year Ending March 31, 2012
(April – December 2011)**

February 10, 2012

DAIFUKU
Material Handling and Beyond

- **Large projects for the pharmaceutical and distribution sectors remained solid, as did projects for semiconductor factories in South Korea and North America.**
- **Orders in automobile production line systems recovered, mainly in North America and emerging countries.**
- **The performance of non-Japanese subsidiaries remained strong.**
- **The reversal of deferred tax assets under the revised corporation tax law reflected net income.**
- **The full-year forecast for orders was revised.**
(See page 8)

2-1. FY2011 First 3Qs Results (Consolidated)

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2

Maintained upward momentum in business performance.

(Billion yen)	(FY2011 First 3Qs)	(FY2010 First 3Qs)	(Year-on-year)
Orders	138.6	127.2	(9.0%)
Net Sales	142.9	111.7	(27.9%)
Operating income	1.3	-0.3	(1.6)
Ordinary income	0.8	-0.7	(1.6)
Net income	-0.7	-1.2	(0.5)
Comprehensive income	-2.4	-3.1	(0.6)

Note: Figures are rounded down to the nearest 0.1 billion yen

Net income per share	-6.47 yen	-11.71 yen	
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2-2. FY2011 First 3Qs Results by Segment

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3

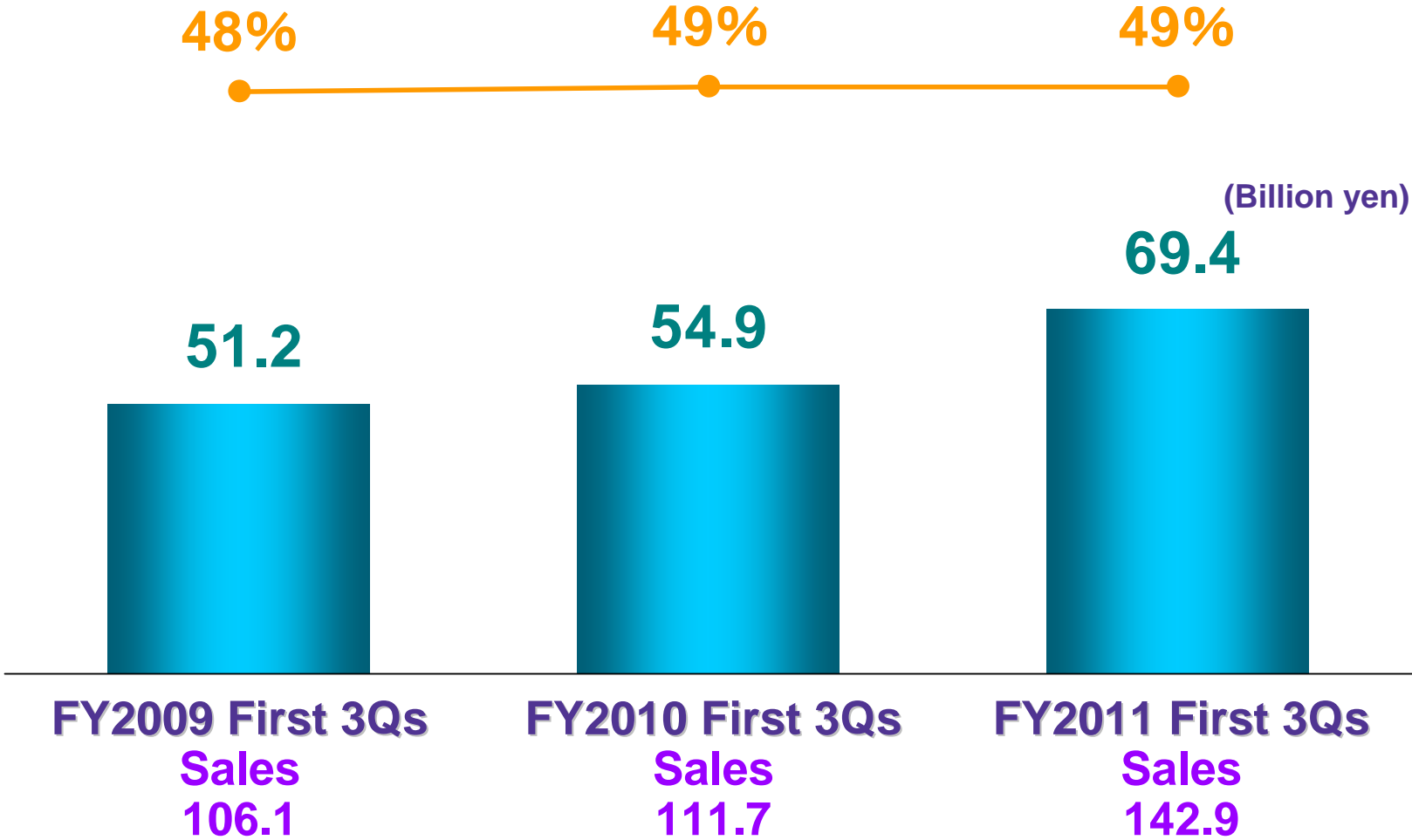
The performance of non-Japanese subsidiaries in the “Other” segment remained strong.

(Billion yen)

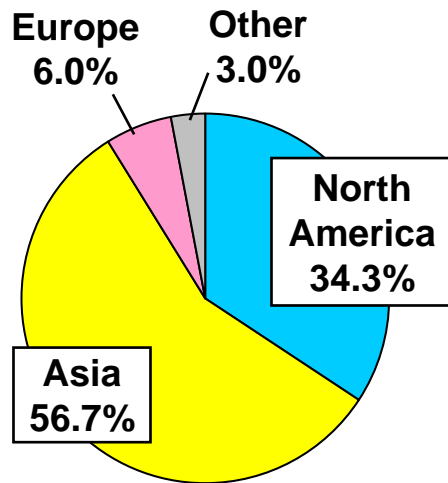
	Net sales		Net income	
	FY2011 First 3Qs	FY2010 First 3Qs	FY2011 First 3Qs	FY2010 First 3Qs
DAIFUKU	82.70	69.07	-1.15	-0.45
CONTEC	5.75	6.37	-0.23	0.42
Daifuku Webb Holding	20.74	16.34	0.71	0.55
Other	33.59	22.90	1.52	0.33
Consolidated adjustment and other	0.14	-2.97	-1.56	-2.15
Total	142.93	111.72	-0.71	-1.29

Notes: Daifuku Webb Holding closed accounting in December.

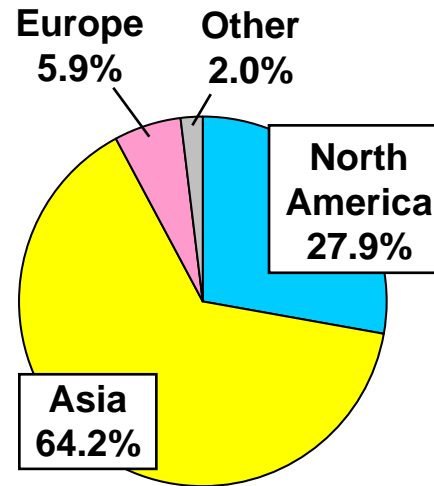
3. Trends in Non-Japan Sales Ratio (Consolidated)



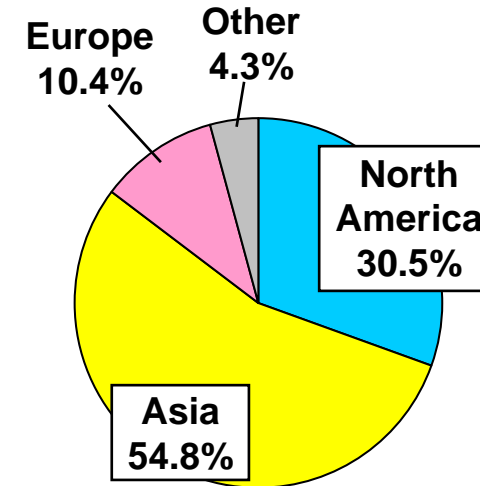
4. Non-Japan Net Sales by Area (Consolidated)



FY2009 First 3Qs



FY2010 First 3Qs



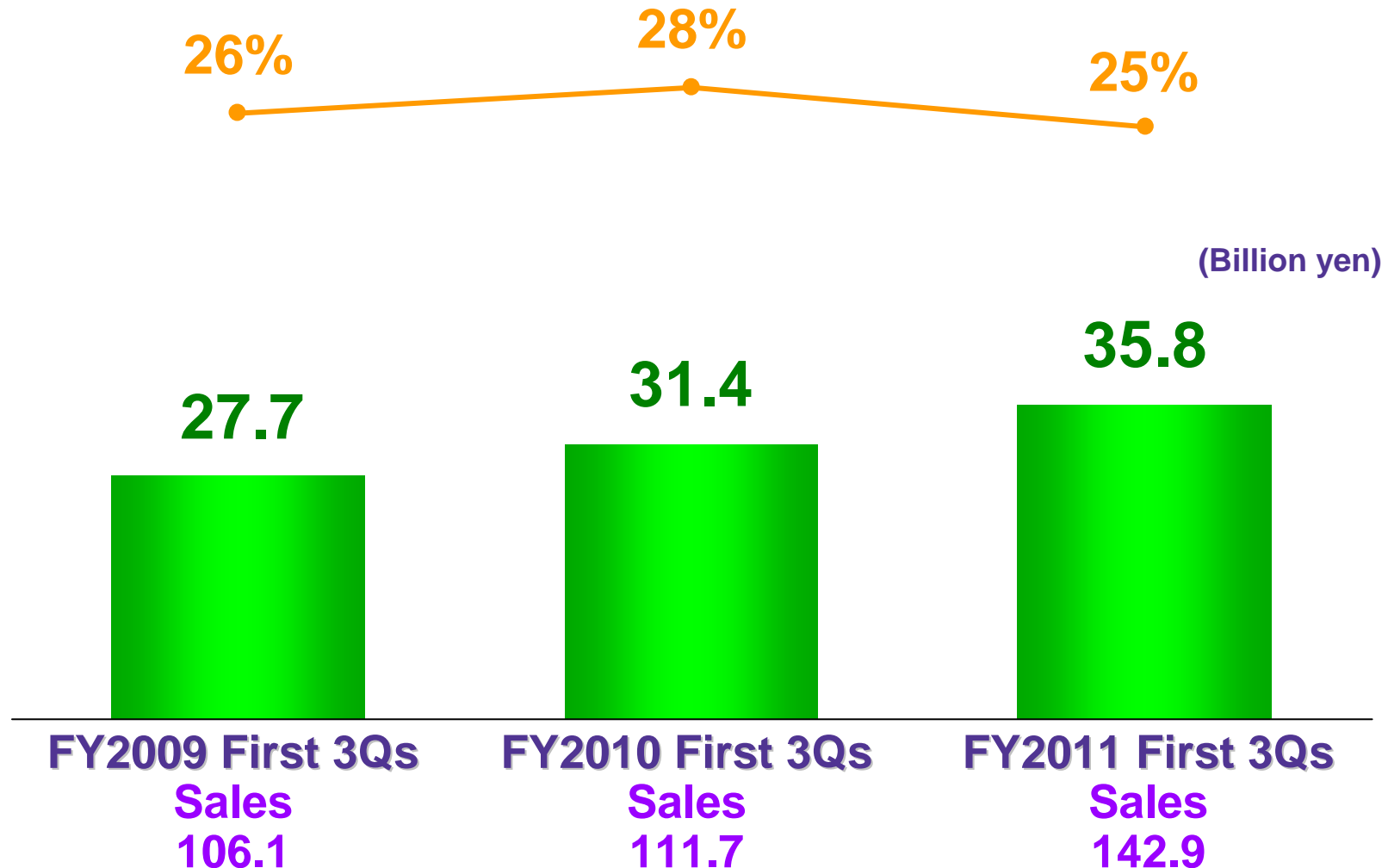
FY2011 First 3Qs
(Billion yen)

Area	FY2009 First 3Qs		FY2010 First 3Qs		FY2011 First 3Qs		
	Sales	Ratio (%)	Sales	Ratio (%)	Sales	Ratio (%)	
North America	17.56	34.3	15.35	27.9	21.22	30.5	
Asia	29.03	56.7	35.23	64.2	38.09	54.8	
	South Korea	6.67	13.0	10.55	19.2	11.00	15.8
	China	4.51	8.8	14.98	27.3	10.70	15.4
	Taiwan	14.10	27.5	6.85	12.5	10.39	15.0
Other	3.75	7.4	2.85	5.2	6.00	8.6	
Europe	3.12	6.0	3.26	5.9	7.09	10.4	
Other	1.57	3.0	1.06	2.0	3.04	4.3	
Total	51.28	100.0	54.90	100.0	69.44	100.0	

5. Trends in Service Business (Consolidated Sales) **DAIFUKU**

Note: Sales in the service business include maintenance, retrofitting, and remodeling work for products and systems Daifuku delivered

Aftermarket Sales / Net sales (%)



6. Orders and Net Sales by Industry (Consolidated) **DAIFUKU**

7

Orders and net sales for automobile and auto parts manufacturers recover.

(Billion yen)

Industry	Orders				Net Sales			
	FY2010 First 3Qs		FY2011 First 3Qs		FY2010 First 3Qs		FY2011 First 3Qs	
	Orders	Ratio (%)	Orders	Ratio (%)	Sales	Ratio (%)	Sales	Ratio (%)
Automobile and Auto Parts	27.53	21.6%	33.64	24.3%	17.19	15.4%	30.08	21.0%
Electronics	38.00	29.9%	34.57	24.9%	35.91	32.1%	44.78	31.3%
Commerce and Retailing	18.72	14.7%	23.27	16.8%	23.65	21.2%	22.72	15.9%
Transportation and Warehousing	8.02	6.3%	5.87	4.2%	4.30	3.9%	6.72	4.7%
Machinery	3.26	2.6%	4.29	3.1%	2.71	2.4%	4.36	3.1%
Chemicals and Pharmaceuticals	5.72	4.5%	8.08	5.8%	6.12	5.5%	7.73	5.4%
Foods	5.20	4.1%	4.10	3.0%	5.44	4.9%	3.89	2.7%
Steel and Metal	2.69	2.1%	2.62	1.9%	2.26	2.0%	2.78	1.9%
Precision Machinery, Printing and Office Equipment	1.83	1.4%	2.58	1.9%	1.77	1.6%	1.96	1.4%
Airport	8.81	6.9%	10.05	7.2%	6.36	5.7%	8.86	6.2%
Other	7.48	5.9%	9.60	6.9%	6.02	5.3%	9.06	6.4%
Total	127.26	100.0%	138.67	100.0%	111.73	100.0%	142.94	100.0%

7. FY2011 Full-Year Forecast (Consolidated)

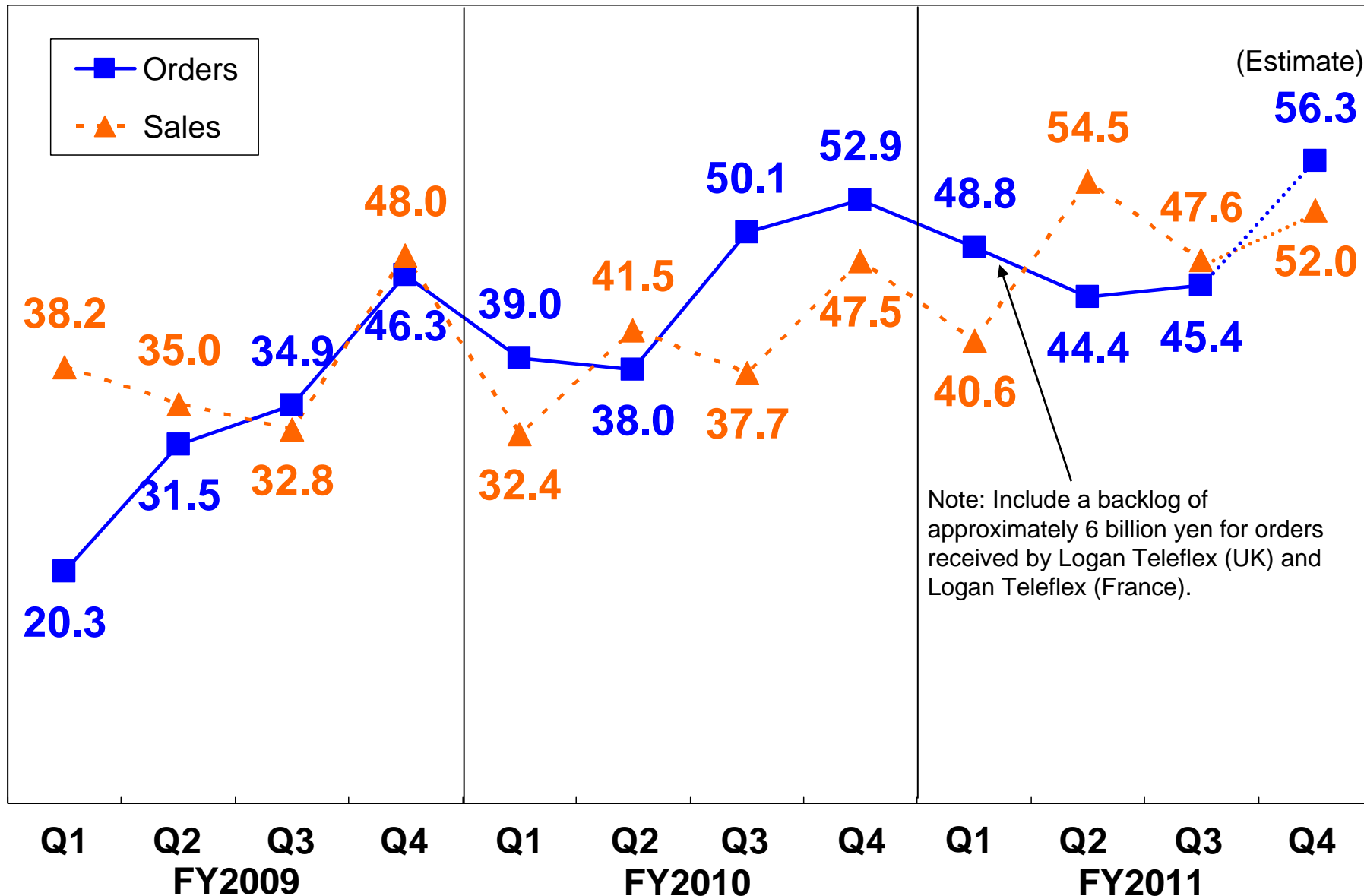
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8

	(Announced on Dec 15, 2011)	(Announced on Feb 10, 2012)	(FY2010)	(Billion yen) (Year-on-year)
Orders	200	<u>195</u>	180.2	(8.2%)
Net Sales	195	195	159.2	(22.4%)
Operating income	3.5	3.5	1.7	(102.7%)
Ordinary income	3.0	3.0	1.3	(123.0%)
Net income	0.1	0.1	0.2	(-62.9%)
Net income per share	0.90 yen	0.90 yen	2.43 yen	

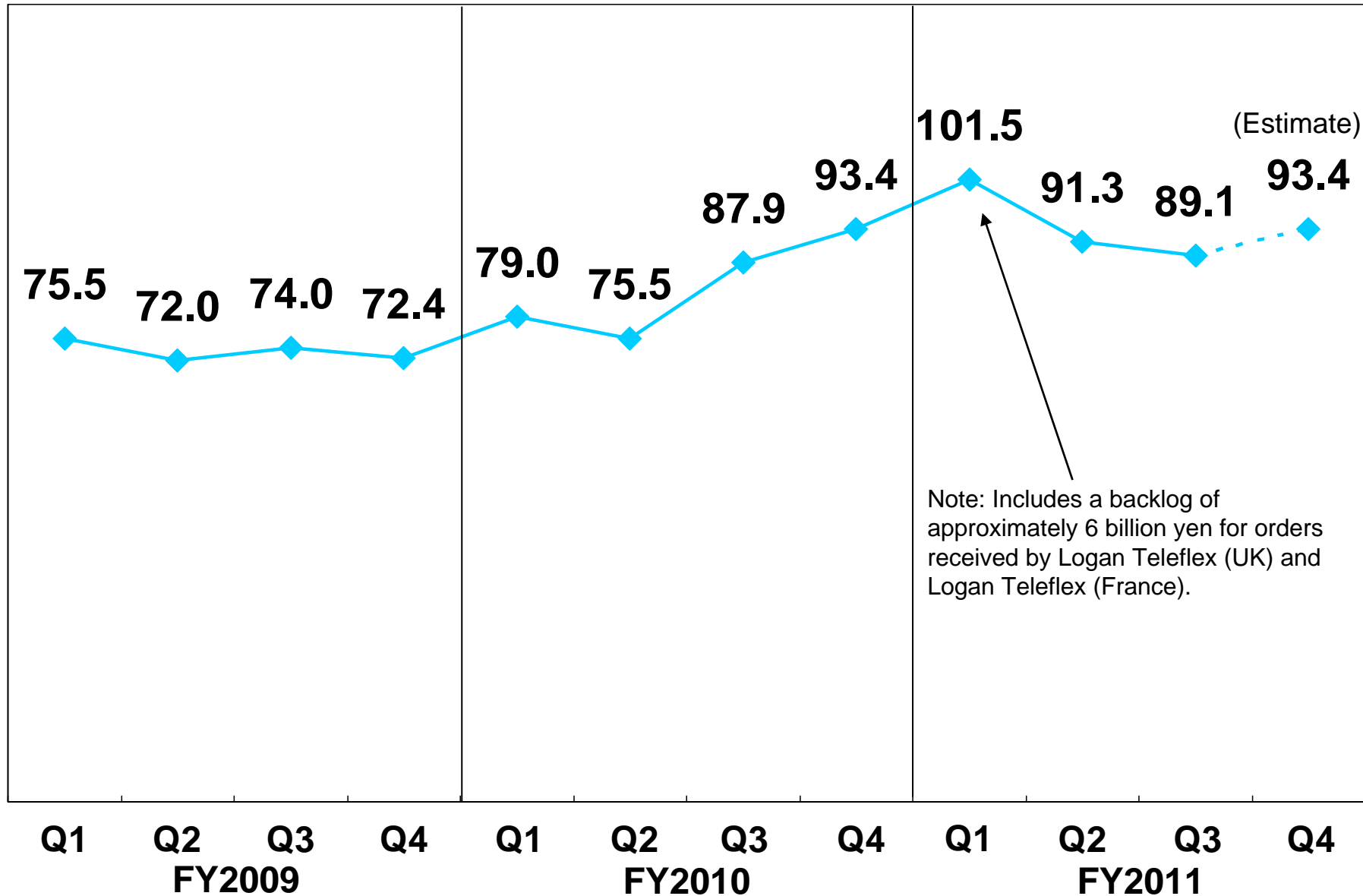
8. Trends in Quarterly Orders and Sales

(Billion yen)



9. Trends in Order Backlogs

(Billion yen)



■ Acquiring the aftermarket business from Hitachi Plant Technology

Daifuku will bolster the underpinnings of cleanroom material handling system services, mainly in Japan.

■ Sales are favorable for nitrogen purge stockers

Demand for upgrading stockers to respond to semiconductor miniaturization has been rising.



<Reference> Nitrogen purge stocker

Cautionary Statement with Respect to Forward-Looking Statements

The strategies, beliefs and plans related to future business performance as described in this document are not established facts. They are business prospects based on the assumptions and beliefs of the management team judging from the most current information, and therefore, these prospects are subject to potential risks and uncertainties. Due to various crucial factors, actual results may differ substantially from these forward-looking statements. These crucial factors that may adversely affect performance include 1) consumer trends and economic conditions in the Company's operating environment; 2) the effect of yen exchange rates on sales, assets and liabilities denominated in U.S. dollars and other currencies; 3) the tightening of laws and regulations regarding safety and other matters that may lead to higher costs or sales restrictions; and 4) the impact of natural disasters and intentional threats, war, acts of terrorism, strikes, and plagues. Moreover, there are other factors that may adversely affect the Company's performance.